

THE ANNALIST

A Magazine of Finance, Commerce and Economics

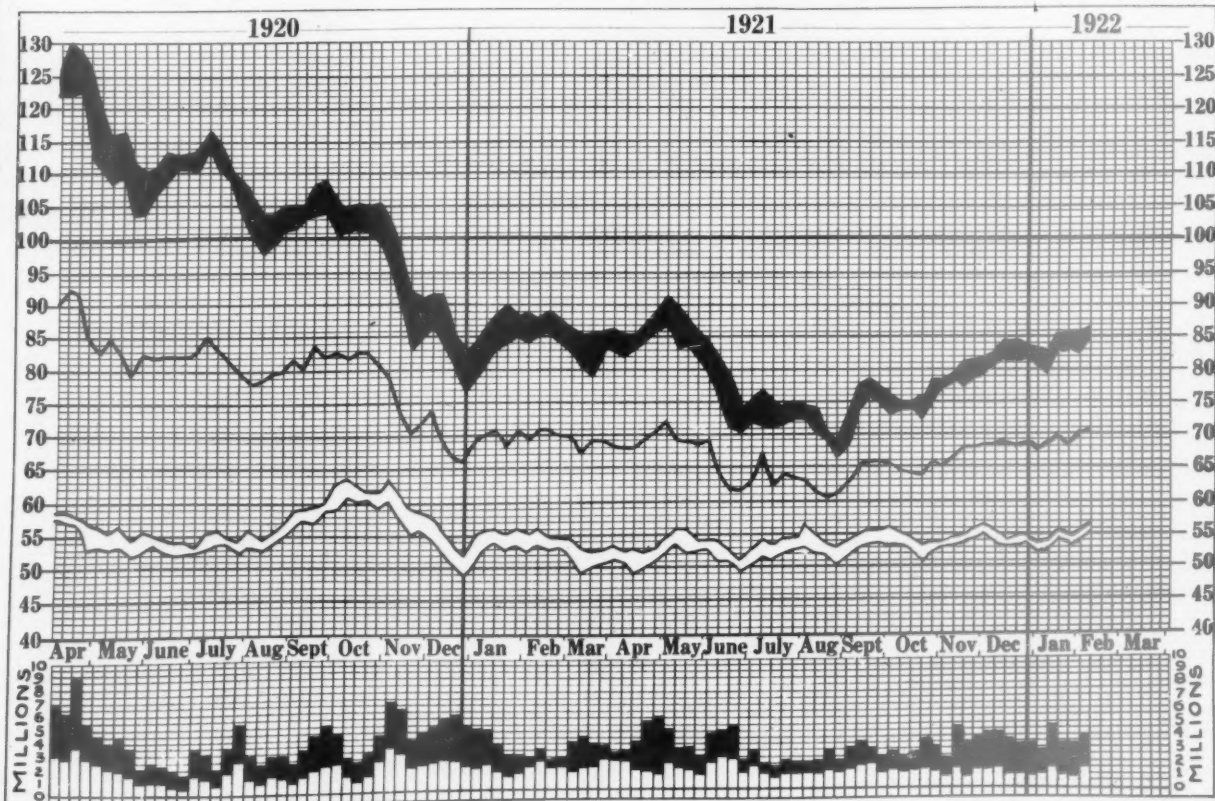
Vol. 19, No. 474.

NEW YORK, MONDAY, FEBRUARY 13, 1922

Ten Cents

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NEW YORK, MONDAY, FEBRUARY 13, 1922

Ten Cents

Way Is Cleared to Settle War Debts

Special Correspondence of The Annalist
WASHINGTON, Feb. 11.

By Rodney Bean

THERE has been so much wrangling and bitterness between the administrative and legislative branches of the Government over the subject of legislation which would permit the carrying on of negotiations for the refunding of the wartime obligations of the allied nations held by the United States that considerable confusion exists concerning the actual situation, now that legislation finally has been adopted by both branches of Congress.

As far back as June 22, more than seven months ago, President Harding, at the request of Secretary of the Treasury Mellon, addressed a letter to the late Senator Penrose, then Chairman of the Senate Finance Committee, inclosing the draft of a bill prepared by the Treasury Department. Legislation was accordingly introduced in Congress and the battle began. The Administration measure was reported by the Senate Finance Committee, but met with ridicule and opposition in both Senate and House. Revised legislation finally was sent to President Harding for his signature on Feb. 3.

In the meantime negotiations have been held up, readjustment of world affairs hampered to some extent, at least, and considerable feeling aroused among certain of the European statesmen by the nature of the debates which have been held in Senate and House. At the time President Harding sent his letter to the late Senator Penrose one of the allied nations—England—was ready and anxious to conclude an agreement for funding, and had legislation quickly been passed the problem of the British debt might have been settled long before this date, and negotiations taken up and perhaps concluded with France and some of the other debtor nations. But the Treasury Department felt that because of the conflicting provisions in the Liberty Loan acts in regard to the foreign loans final action must await new legislation.

The attitude of Congress in wasting seven months in the consideration of legislation dealing with a problem of such world importance must long remain as one of the amazing bits of legislative history that the legislative branches of the Government have written. That Congress may have acted in the best interests of the nation in refusing to adopt the original Administration measure is a debatable proposition. But why it required seven months and more to revise and adopt the compromise legislation finally agreed upon will, to some, always be a matter of wonder.

While the wrangle was going on the proposed legislation for the refunding of the wartime debts—a subject of vast importance to the rehabilitation of the world—has been made the football of politics. Speeches have been made for the consumption of constituents at home, charging that the Treasury Department,

if the legislation requested was granted, was prepared to sacrifice many of the rights of the United States to the debtor nations. Some Senators and Congressmen made the demand that provisions be included which would force foreign nations which had not the money to pay interest within six months or some other stated period. Amendments were offered which would provide for the employment of interest and principal to pay a bonus to former service men. Delay followed delay and speech followed speech until finally the utterances and general attitude of Congress stirred up no little resentment in some quarters abroad.

At last, however, the stage is set for the resumption of negotiations with the foreign nations, and while the legislation which has been provided is not entirely satisfactory to the President and Treasury Department, it apparently does not present insurmountable obstacles to carrying out the refunding operations.

SECRETARY MELLON wanted to complete refunding negotiations on a basis which he believed would be to the best interests of the nation, and without regard to provisions affecting the foreign loans which had been included in other laws. His position is perhaps best shown by reproduction of the bill he submitted, which was brief. It read:

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, that the Secretary of the Treasury, with the approval of the President, is hereby authorized from time to time to refund or convert and to extend the time of payment of the principal or the interest, or both, of any obligation of any foreign Government now owing to the United States of America, or any obligation of any foreign Government hereafter received by the United States of America (including obligations held by the United States Grain Corporation) arising out of the European war, into bonds or other obligations of such or of any other foreign Government, and from time to time to receive bonds and obligations of any foreign Government in substitution for those now or hereafter held by the United States of America in such form and of such terms, conditions, date or dates of maturity and rate or rates of interest, and with such security, if any, as shall be deemed for the best interests of the United States of America, and to adjust and settle any and all claims not now represented by bonds or obligations which the United States of America now has or hereafter may have against any foreign Government and to accept securities therefor.

Senators and Representatives who opposed this legislation—and the opposition was strongly voiced among Republicans and Democrats alike—asserted that it was presumptuous and unheard of for any public official to ask for such sweeping power. It was evident from the first that legislation in this form had not a chance of adoption.

It was contended that a man with such power might involve the United States in a program which would lead to can-

cellation of some portion if not all of the indebtedness. Demand was made that Congress should pass upon any agreement made before final adjustment; that interest rates for refunding be fixed, and a limit placed upon the period over which the funding might extend. Some of the more bitter opponents of the legislation were for a section which would demand payment of interest every six months without regard to the ability of the debtor nation to make such payment or the effect that such demand by the United States, in the face of inability to pay, might have upon the economic fabric of the world.

THE bill adopted by both branches of Congress covers some of the objections raised by enemies of the original Administration proposal. It fixes interest at not less than 4½ per cent., provides that principal shall be payable not later than twenty-five years in the future, and makes impossible cancellation of any part of the debts. A commission of five is to be named, headed by the Secretary of the Treasury, instead of placing all authority in the hands of the Secretary. Prints of the bill as adopted were not made available. The text, however, is as follows:

Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled that a World War Foreign Debt Commission is hereby created, consisting of five members, one of whom shall be the Secretary of the Treasury, who shall serve as Chairman, and four of whom shall be appointed by the President, by and with the advice and consent of the Senate.

Section 2.—That, subject to the approval of the President, the commission created by Section 1 is hereby authorized to refund or convert and to extend the time of payment of the principal or the interest, or both, of any obligation of any foreign Government now held by the United States of America, or any obligation of any foreign Government hereafter received by the United States of America (including obligations held by the United States Grain Corporation, the War Department, the Navy Department or the American Relief Administration) arising out of the World War, into bonds or other obligations of such foreign Government, in substitution for the bonds or other obligation of such Government now or hereafter held by the United States of America, in such form and of such terms, conditions, date or dates of maturity, and rate or rates of interest, and with such security, if any, as shall be deemed for the best interest of the United States of America; provided, that nothing contained in this act shall be construed to authorize or empower the commission to extend the time of maturity of any such bonds or other obligations due the United States of America by any foreign Government beyond June 15, 1947, or to fix the rate of interest at less than 4½ per cent. per annum; provided further, that when the bond or other obligation of any such Government has been refunded or converted as herein provided the authority of the commission over such refunded or converted bond or other obligation shall cease.

Sec. 3.—That this act shall not be construed to authorize the exchange of bonds or other obligations of any foreign Government for those of any other foreign Government, or cancellation of any part of such indebtedness except through payment thereof.

Sec. 4.—That the authority granted by this act shall cease and determine at the end of three years from the date of the passage of this act.

Sec. 5.—That the annual report of this commission shall be included in the annual report of the Secretary of the Treasury on the state of the finances, but said commission shall immediately transmit to the Congress copies of any refunding agreement entered into, with the approval of the President, by each foreign Government upon the completion of the authority granted under this act.

It is the belief of Treasury experts that this legislation will wipe out all conflicting provisions contained in Liberty Bond acts upon the theory that the legislation of latest date prevails. There is a possibility that this point may have to be settled by the courts if occasion arises, however.

With the adoption of this legislation by Congress the Administration forces obtained some, if not all, of the powers desired. It is said that Secretary Mellon has no objection to the selection of a commission of five, instead of being himself made the sole negotiator. This will give division of responsibility. The executive end of the Government apparently will have the larger part of the membership, as President Harding has intimated that three members of the Cabinet and a representative each of Senate and House will compose the commission. It generally is believed that the President will appoint to the commission in addition to Secretary Mellon, Secretary Hughes and Secretary Hoover. In the event that Secretary Hughes does not wish to serve on the commission, Secretary of War Weeks may be named.

THE provision that the time of maturity of any bonds accepted in the refunding operation shall be not later than June 15, 1947, while not all that the Treasury Department desired, is reasonably acceptable. It will thus be possible to have twenty-five-year bonds, whereas under the provisions of the Liberty Loan acts about four-fifths of the debts were to be repaid in 1938, a period of but sixteen years. The difference of nine years is held to be of very great importance by the Treasury experts. They would have favored a grant of power to make the maturities even longer in some instances, but are not discouraged by the compromise reached.

The act also will give the commission authority to deal with debts against Austria which were a result of the war, and this is important. It also will have authority to refund obligations held by the War Department and other Government agencies arising out of the war. These amount to a very considerable sum, and are an important factor in refunding negotiations.

The greatest comfort afforded to the Secretary of the Treasury and leaders of the executive branch of the Government is found in the fact that no pro-

vision was included which would demand the payment of accrued interest or future interest at any stated period, beginning as some would have had it, for instance, within the next six months. At least one of the debtor nations has informed the Treasury Department that it cannot meet interest payments. Had Congress made it mandatory that interest payment at stated periods be demanded in arranging for the refunding of the debts, experts contend that the law would have been an impossibility, and that no progress could have been made.

The law apparently restricts the commission to straight-out refunding operations with each nation involved as an individual. Under its provisions there can be no interchange of bonds. The United States, for instance, in the treatment of the French debt would be unable to

accept German reparation bonds as chargeable against the French debt. Secretary Mellon has stated that there was no such intention when the original bill was presented. If any event it can't be done now.

If, when negotiations are carried on, it proves that interlocking debts should, in the minds of the commission, be taken into consideration, no action may be taken in that direction unless the consent of Congress is requested and granted. To that extent Congress retains the power to review decisions.

The interest rate of not less than 4½ per cent. fixed by the legislation adopted by Congress is not looked upon as a great obstacle to successful refunding by the Treasury experts. Attention might be called in that connection to the fact that interest on all of the foreign wartime loans now is at 5 per cent. The

rate of not lower than 4½ per cent. as fixed by the act is not considered unreasonable. It is scarcely probable that a lower rate would have been arrived at in any of the refunding negotiations even though Congress had failed to fix this figure. There is nothing in the law which prevents a higher rate of interest if the commission believes it should be adopted.

It is the general belief that a successful refunding program can be carried out with reasonable rapidity under the legislation. The belief in official circles is that negotiations will first be taken up and concluded with Great Britain, which, it is understood, is prepared to go ahead. The French debt may next be considered.

The general program, it is understood, will call for a merging of the more than one billion dollars of accrued

interest with the principal, and that no pressure will be brought to bear on the debtor nations to pay it as interest. Great Britain may begin interest payments on the refunded obligations soon after negotiations are concluded. It is doubtful, however, that interest payments in any considerable amount may be expected from France, Italy or the other debtor nations for a considerable lapse of time. The nature of the legislation will permit the commission to determine this point without having to go to Congress for approval.

It is the hope of the Treasury Department that final determination in regard to the refunding of the principal debts may be concluded within a year.

The total cash advanced under the Liberty Bond acts as of Nov. 15, 1921, was \$9,597,518,741.09. Interest accrued up to this date was \$1,155,502,181.91.

Justice to Our Debtors

By Arthur B. Adams



THE Congress of the United States expresses its opinion in the bill it recently passed providing for the refunding of the eleven billion dollar indebtedness of foreign governments to the Gov-

ernment of the United States that every cent of this loan, together with accumulated interest, should be repaid by those foreign Governments. These loans were made at the time of the war in terms of American gold dollars, and our Congress holds to the theory that, in the future, they should be paid back in terms of American gold dollars. There are many students of international finance who firmly believe that it would be to the self-interest of the United States, as well as to the humane interest of the world, for our Government to cancel all, or a large part, of this indebtedness of our former Allies. But Congress interprets public opinion as opposed to such a cancellation policy.

Granting that it would be inadvisable to cancel any part of this foreign indebtedness, the justice of the policy of requiring the foreign Governments to

pay back the loans in American peace-time-deflated-gold dollars may be seriously questioned. It is a well-known fact that those loans were made in the war on the basis of the purchasing power of the American dollar at that time; and at that time its purchasing power was not more than 60 per cent. of its present purchasing power. These loans actually were converted into American goods bought at the then prevailing American prices. The same number of American dollars today will buy nearly twice the quantity of American goods of a similar quality which the foreign Governments actually received for their eleven billion dollar loan.

Should these loans be satisfied under the refunding law passed by Congress, the debtor Governments, which ultimately means the citizens of the debtor countries, will have to sell to the United States goods to the amount of eleven billions of dollars on the price basis of the purchasing power of the American dollar at the time of the repayment; that is to say, if it were possible for them to pay back the loan this year, they

would have to give nearly twice the quantity of the same quality of goods which they received in return for the loan. It is the belief of many that the next ten or fifteen years will see a further decline in the purchasing power of the American gold dollar, and, if such proves to be the case, it will require even more than twice the quantity of goods for the foreign debtors to satisfy their obligations to the United States.

Is it fair and just for the people of America, who are in such a strong economic position and who were injured so little as a result of the war, to compel the people of Europe, who were greatly impoverished as a result of the war, to pay back twice as many economic goods as they borrowed at the time of hostilities, when they were in such urgent need of those goods in order to crush the military power of Germany? The principle would be the same even though the numerical ratio of goods to be repaid should be changed from two to one to one and one-half to one, or less.

Assuming that we definitely shall refuse to cancel any part of the indebted-

ness, we should remember that the indebtedness consists actually of the quantity of goods which those nations borrowed from us in the war and just after the armistice, and morally we should not force them to pay back a quantity of goods greater than that which they received, allowing, of course, for a reasonable rate of interest. Therefore, the refunding of this indebtedness should be on the basis of the relative purchasing power of the dollar at the time the loan was made and the purchasing power of the dollar at the time the loan is repaid. The number of dollars of the indebtedness should be reduced so that the total debts would equal the same purchasing power that was actually received at the time the debts were contracted. We, as a people, should not compel our former Allies to pay to us more real wealth than they received from us.

We must bear in mind that these loans can be repaid only in goods and services. The importation into the United States in the next twenty-five years of a quantity of goods in excess of our exportations and twice as large as the excess of our exportation in the past seven years means the glutting of American markets, which would result in retarding our productive output in that period.

The Legislative Week in Washington

WASHINGTON, Feb. 11.

SPEAKING before the Chamber of Commerce of the United States, Secretary of Commerce Hoover predicted that a Secretaryship of Transportation would be created before many years. He intimated that co-ordination of transportation facilities, in the meantime, might be placed in the Department of Commerce by the Administration's Joint Reorganization Commission.

The United States Shipping Board announced that a plan to ameliorate the acute situation confronting about seventy shipping concerns, which for the first year or two after the armistice bought tonnage at from \$150 to \$200 per ton, would be adopted.

A saving of about \$200,000,000 for the United States on the present building program of the navy will result from agreements reached at the Limitation of Armament Conference, according to a statement by the Federal Reserve Board.

A resolution designed to "save Austria from economic collapse" by extending for twenty-five years the payment of Austria's debt to the United States Grain Corporation, contingent upon other creditor nations making a like extension, was introduced in the Senate by Senator Lodge. Treasury officials believe this situation can be handled under the provisions of the legislation for the refunding of wartime indebtedness of foreign nations.

Upon the supposition that 50 per cent.

of the men who served with the army and 75 per cent. of those who served in the navy would take cash, financial officers of the army, navy and Marine Corps estimated for the Ways and Means Committee of the House that the soldiers' bonus legislation would cost the Federal Government approximately \$2,500,000,000.

President Harding has signed the act creating a commission of five to negotiate for the refunding of the wartime obligations of foreign nations held by the United States.

The Cabinet is considering a proposal by Secretary of Commerce Hoover for Government guarantee of railroad equipment trust certificates. Although a division of opinion exists, Secretary Hoover and Secretary Mellon favor the proposal. Legislation to aid railroads in financing equipment to meet anticipated increase in traffic may be proposed in Congress shortly.

Secretary Hoover has announced that he will call a conference of Government and commercial radio experts to consider legislation for the control of use of radio telephone and telegraph.

The War Finance Corporation announced that, from Feb. 6 to Feb. 8, inclusive, it had approved 166 advances, aggregating \$5,219,000, for agriculture and live stock purposes.

The Senate by a vote of 58 to 1 adopted legislation entitled "an act to authorize association of producers of agri-

cultural products." The legislation, one of the most radical measures adopted by the Senate in years, practically removes all restrictions to combinations of farmers, planters, ranchmen, dairymen and nut or fruit growers. The bill has passed the House. The Senate rejected recommendations for less radical legislation made by its Judiciary Committee.

In the debate on the act Chairman Norris of the Agriculture Committee of the Senate declared that, inasmuch as the Federal anti-trust laws have failed to accomplish the purposes for which they were enacted, he was willing to give the farmers authority "to form any kind of an old trust, either buying or selling, and let them get into the game, too."

The House Ways and Means Committee continued deliberations on taxation to meet soldier bonus payments. Taxes on gasoline, automobile horsepower, parcel post, Stock Exchange transactions and tobacco are now proposed. The use of interest or principal of wartime obligations of foreign nations was practically abandoned. No definite decision was reached, but the prediction was made that legislation will be ready within two weeks.

Before the Interstate Commerce Committee of the Senate C. G. Poirier of Columbus, Ohio, President of the Order of Supervising Railway Officers, accused the American Federation of Labor officials of pursuing a systematic policy

of seeking to reduce the efficiency of workers in order to compel increases in the number employed.

Before the Military Affairs Committee of the House Secretary of War Weeks, the first witness to appear on the proposal of Henry Ford to take over the Muscle Shoals (Alabama nitrate plant), said that he intended to forward to Congress two other offers for the great Government power plant. He did not disclose the nature of the additional offers.

Recognition of the present Administration in Mexico by the United States Government was called for in a resolution introduced in the House by Representative Ryan of New York. The resolution was referred to the House Foreign Affairs Committee.

Construction work on fourteen capital ships was suspended by order of Secretary of the Navy Denby under direction of President Harding. The step was taken in anticipation of the ratification of the naval limitation treaty which resulted from the Washington conference, and under which only three of the vessels involved will be completed as warships. Under the treaty provisions the other eleven will be scrapped or converted into merchant ships.

President Harding and the Republican Senate Finance Committee conferred on the question of American valuation in connection with the permanent tariff leg-

Rock-Bottom Prices

By Dr. R. Estcourt

LET there be made drastic price reductions all along the line, reductions that will represent substantial losses, and with these reductions let there be disseminated among the public the truth that these final price reductions are bed-rock bottom figures."

In these words a prominent American merchant propounded his remedy for existing stagnation in commerce. His remarks were particularly addressed to conditions prevailing in England, where he carries on his business. They were spoken in an interview at the close of the year. He took the precaution of indicating the irrelevancy of pointing to exceptional conditions in isolated cases in proof of the efficacy of the remedy, yet in one sense any case that would so operate must of necessity be exceptional. The reason for this is that a speculative policy good for a "quick turn" may easily prove disastrous if persisted in over a long period.

A recent visitor in Germany says that there is "no mystery about Germany's internal prosperity, about her seemingly paradoxical ability to spend, about her having a lesser unemployment problem than any other nation on earth." Contrasting this with conditions elsewhere, the deduction is made that the reason is psychological, that there is a great difference between the state of mind of the German consumer and the English or American consumer. Great masses of the people in Germany are convinced that the prices of all commodities are at their lowest ebb, and that with each succeeding week prices will rise. This, however, is true only in a very restricted sense. As a fact, far from prices in Germany being at their lowest ebb, there has so far been no ebb at all. In succeeding weeks and months they may be expected to rise, because the end is not yet, but that each succeeding week or months brings the end nearer is unquestionable. Prices cannot either rise or fall indefinitely. Over any sufficiently long period the former condition has hitherto prevailed. For 2,000 years prices will be found to have risen on the whole, but the flow is not consistent. The intermediate falls have often been so precipitous and relatively prolonged that many persons might doubt the truth of the statement so long as they abstained from regarding a long period, a period often covering several lives. The wave lengths, however, are constantly shortening as human progress proceeds until, in the present age, a few years will frequently supply statistics that could be obtained in earlier times from the observations only of a century. In considering prospects of the direction of prices it is therefore always necessary to take into account the period on which the estimate was based.

Temporarily we may have reached a rock-bottom price in an existing movement, and it is quite possible that a fortune might be made in a brief period by operating on that supposition. During the prevalence of any long and sustained rise or fall fortunes have been made by operating in a direction contrary to the general tendency, but such operations must be conducted by people of unusual mental alacrity. The last consistent rise commenced in 1896, and was proceeding steadily when the war came. What has since occurred is exceptional. To gauge accurately the direction we must look back to the highest prices that preceded the fall that culminated in 1896. Somewhere between that date and the commencement of the war we shall find a price slightly in excess of the previous high level. That price will mark the next level of gain in the historic march of prices. To a figure slightly above that price, or even lower, present prices must

fall before the next wave can be formed in the permanent advance. The violent disruptions of the war may have a corresponding reaction, causing a deviation from this general course and putting prices generally below what they were even in 1896 before any sustained revival can set in. This is speaking historically and with regard to the aggregate psychological movement that appertains to prices as to everything else. During the apprehended process there will be, as usual, brief movements contrary to the general set of the tide, sudden rises that will raise expectations that the worst is over, and that the upward course has been resumed for good. Fortunes will be made in such intervals, but, unless the whole course of economic history changes—and all things are possible—the general expectation should be in the direction of a rock-bottom that has not yet been reached. Even in a forecast of financial conditions to be apprehended in the present year, the President of one of the most important New York banks said that "price equilibrium must be re-established, but obviously not by an advance in the prices farmers receive for their products, not by an advance in the prices salary workers and wage earners receive for their services. It must be brought about by a further reduction in the prices that they as consumers must pay."

DURING the period of inflation retailers piled up unheard-of profits, and justice would demand that those who made the profits should bear the losses incidental to further reductions. As a class they will do so, but in such cases the composition of the class changes as much as that of a regiment reformed after a battle. In a large number of cases those who profited by the rise have already transferred their position to less far-sighted individuals. Probably no saying has been so untruthfully applied as "whatsoever a man soweth that shall he also reap." The gradual realization of this fact is striking terror into the hearts of those who stocked up at wholesale prices that have since proved considerably higher than the retail prices now obtainable, and, therefore, those that prophesy unto them smooth things are doubly welcome. Undoubtedly the making of drastic price reductions, reductions just in advance of the general fall, will result in temporarily attracting trade to an extent that will probably enable the first in the field to sell so large a quantity at just above cost price as to obtain a greater profit in a shorter period than would have been made in the ordinary way without such reductions. This result will, however, be obtained by what is known as averaging, increasing sales to such an extent as to clear off stock bought at unremunerative prices while making additions to stock at much lower wholesale prices, the profit on which thrown into the stimulated sale in its period of activity will more than offset the loss on the clearance of the old stock. But obviously such a process cannot be general. Its general application would merely aggravate the evil by exhausting the momentary effective demand which would immediately be followed by a fresh period of stagnation, while prices continued their slow ebb toward a scientific level.

To a certain extent protective duties can be made effective in maintaining a standard of living above that of the rest of the world, but they cannot be wholly effective unless commercial intercourse with the rest of the world is completely cut off. This latter position is held desirable by larger numbers than at first might be suspected, and among them persons whose opinion is worthy of respect. But the majority of people recognize that the day when such a position could be

seriously considered has passed away. There is an unmistakable tendency toward a universal standard of living with a world scale of prices. This does not mean equal prices everywhere, but prices approximating to a scale where differences are represented only by the cost of freight between countries of production and consumption. Prices will continue to rise far more rapidly in those countries where until recently they were below any figure within the experience of America, North or South. When in this country wheat touched \$3 it was selling for 16 cents in Central Asia. The difficulties of bringing the commodity to a world market determined the difference. As such difficulty disappears the two prices will tend to approach one another. We are now nearing dollar wheat, the dream of the nineteenth century farmer. Yet that price means a drop of 6 per cent. from what was obtainable only a short while ago. Meanwhile a rise of Central Asia wheat to a dollar would mean an increase of more than 500 per cent. Every Western nation is exerting itself in the direction of opening up Asia. It will be a profitable undertaking while it lasts, but this result on prices is an inevitable consequence. It is a result that is worth considering. It involves sharing our progress with the East in a way that has not exactly been contemplated by Western producers.

The enormous publicity given to the interview referred to in the opening of this article and the widespread acceptance of its views as an explanation of existing economic phenomena make it worth while to examine the matter closely. It is true that repeat orders are being given to all German manufacturers, retailers being determined to replenish fast diminishing stocks "in order to reap the harvest while they may." Inadvertently in the last three words quoted the speaker recognized the temporary nature of the conditions. Simultaneously while English consumers have seen prices dropping for more than a year they are still holding off from making purchases which they are sure will be possible at lower prices a month hence. The explanation is quite simple. In the former case currency is being inflated beyond the true value of commodities immediately available for exchange; in the latter drastic deflation is in progress. Mere increase in the media of exchange is not necessarily inflation. That condition results only from undue increase in proportion to the value of the commodities waiting to be exchanged. As has been repeatedly stated in these columns, what constitutes legitimate currency is media of exchange equal in value to the commodities ready at that moment for ex-

change in the world market. Thus the value of the total quantity of media of exchange at any moment should equal the total value of the commodities ready for exchange at that moment. This ideal condition obviously cannot be attained, but the function of the banking world is perpetually to operate with a view to its approximation. If, however, a Government, which economically is a corporation unrestricted in its issue of accommodation bills, continues to flood the market with such documents, the task of the banking world becomes exceedingly difficult. Prior to the war the number of Governments was few, and such Governments had long experience in finance, with the result that their license to issue accommodation bills was exercised with a wise discretion. It was not abused to an extent that crippled the beneficent operations of the banking world. As a consequence it was possible to maintain all exchange very close to par. Now, however, this license to issue unrestrictedly accommodation bills has been conferred on a crowd of mushroom Governments without any financial experience or any sense of responsibility. The political creation of so-called "nations" has been found to be incompatible with the exercise of the economic functions of a responsible Government, which, in the last analysis, is a corporation with the powers of taxation and of currency issue. Consider for a moment what would happen in any great city if suddenly a corporation were established with unrestricted license to issue accommodation bills which the banks were compelled to discount at an ever-increasing rate, a rate that must necessarily be applied to all the other business transactions of the city. With such a corporation directed by schoolboys more intent on display than business, we should have an exact replica of what the "Treaty" of Versailles has provided for Europe and incidentally for the whole Western world. When we realize this fact we can only wonder that the banking world has contrived so far to keep business in any reasonable condition. To navigate the financial ship in such troubled waters and to keep it from disaster is evidence of ability and experience that is not fully recognized.

A case was recently reported of a professor of classics in an Austrian University who, before the war, was receiving a salary of 500 kronen a month, the equivalent of \$100. His university is now included in Polish territory, and he is paid in Polish marks at the rate of 15,000 per month. But these 15,000 Polish marks are equal only to \$7.50. What is worse is that prices in Poland have risen and are rising, so that it takes a whole month's salary to buy a pair of shoes, while the price of a suit of clothes, which he had not been able to buy for six years, would take all his income for



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three months. Before the war his month's salary would have bought forty pairs of shoes or six suits of clothes. It does not help matters at all for this professor to realize that prevailing prices are rock-bottom, and that if he does not buy quickly he will have to pay more. It is true that there has been and that there still exists in many places what has been termed a buyers' strike. But this term is only applicable in appearance, not in fact. To think of the reluctant purchasers as strikers against prices is on a par with demoninating a man as a tight-wad who refuses to purchase an extremely desirable property offered at a very low price, when the real reason for his refusal is sheer inability. There are a very large number of people in the same position as the professor just referred to, every one, in fact, who had an income fixed for a long term on

the basis of the purchasing power that has long ago ceased to be operative. The "buyers' strike" arrived automatically when the middle class had no more to spend, and when the savings made by wage earners in prosperous days had become exhausted. Many people grew wealthy in the period of the war and the two following years, and these make a very effective demand for certain articles. In the production and supply of such articles there is a brisk and profitable trade. But their demand for things classified as necessities is individually not appreciably greater than that of people far less wealthy. After all, they can eat only a certain bulk of food; they can wear only one shirt at a time or one suit of clothes or one pair of shoes. They may change these articles frequently, but, if they changed every minute in the day, they could not

consume a tithe of what would be necessary to supply the needs of those who are at present precluded from making an effective demand.

The tendency of the tide of commerce will be found in the following deduction. Somewhere among the multitude of currency values at the present moment there is an unascertained middle value. In all countries whose currencies stand above that middle point prices must continue to fall; in all countries that stand below that point they will continue to rise until no further inflation is possible. When inflation has reached its utmost limit, rendering the currency of a country worthless, the item which that country supplies to the general category may be cut out of the calculations; such country will affect the general position only in the same manner as a land where barter still prevails, where the goods are

themselves exchanged without the intervention of any form of bill of exchange. The mere absence of a Government currency need not imply a return to primitive barter, so long as valid bills of exchange can be put into circulation. But such a condition involves the practical separation of the business community from the Government, the precluding of further adulteration of the currency by Government accommodation bills. When a country is, in the manner indicated, cut out of the circle of international trade carried on by bills of exchange mutually received, the position of the world's middle point of currency values and prices is shifted upward. The pursuance of this process to an extreme position would gradually exclude all but one selected country, in which it would then be possible to attach any desired

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If the Miners Strike

By H. A. Haring

IN the issue of Feb. 28, 1921, THE ANNALIST published an article on "What Makes Coal Prices." It was shown therein that overproduction is the normal condition in the coal-mining industry of the United States. The only occasions when supply has

failed to equal demand have occurred at such times as the normal overproduction has been temporarily throttled. This strangling of supply down to a deficiency is ordinarily brought about through the operation of two causes. The first of these is a general strike, either in the coal fields or on the railroads; the second is a serious shortage of railroad cars.

Strikes and car shortages create coal famines, with resultant high prices for coal. Only under such conditions do prices advance. At all other times the basic price of coal—that is, the price of coal at the mine mouth—hovers near the production cost at the most favored mines. Less favored mines are forced to sell at a loss or are closed down.

The purpose of this article is to recall to mind these two fundamentals of coal prices, and, especially, to consider them in the light of the prospective coal strike of 1922. Such a strike is scheduled for April 1. Throughout the unionized coal fields, anthracite and bituminous alike, this strike seems inevitable.

At the present time the miners enjoy a minimum daily wage running from \$7.50 to \$8. But for more than a year they have had work for only a day or two a week. The men demand a continuation of their wage scale as a minimum, on the ground that inasmuch as they are working only 20 per cent. of full time their actual earnings barely enable them to exist.

The mine operators in the unionized fields maintain that, under the union scale of wages, they are unable to command on the markets a price for coal that will cover even the cost of production. Hundreds, in fact thousands, of ill-favored or high-cost mines have been closed down. At the same time non-unionized mines have been able to operate at a profit, merely because their employees have accepted wage reductions such as have come to other industries. Coal from the non-unionized territories enters the competitive markets and undersells the product of the unionized fields. The non-unionized mines, therefore, are working more days per week than the complaining unionized ones.

The facts presented by the miners are correct. Equally correct are the statements of the operators. Both sides are determined in their stand. Both are set for a strike.

In addition to the bare facts, as just outlined, there is an undercurrent of bitterness which conceals a deeper purpose than the mere disagreement about wage payments. It concerns the extension of the unions. In the unionized fields the coal mining industry is strictly a "closed

shop." Two years ago, after settlement of the great strike and with the aid of the Washington Government, there was every prospect that the "closed shop" would be rapidly extended into the whole non-unionized field. Industrial conditions, however, have not favored this extension, and the operators have successfully stalled the movement. Growth of the unions in the two years has received a severe setback, with open resistance in the more lawless mountains of West Virginia. The result has been that the unions in the two years just passed have steadily lost in membership and following.

IN a sort of desperation the union leaders have announced their purpose to make the impending strike the occasion of another attempt to unionize completely the coal industry of the entire country. The operators are equally determined to break the throttle hold of the unions even where they have been securely entrenched for thirty years.

That a strike will come in April is evidenced by the recent report of Secretary Hoover. After an extended special investigation of the matter, at the request of President Harding, Mr. Hoover reported, according to the press dispatches, that both sides to the controversy are so situated that a strike, and a serious one, is inevitable.

To the public, and especially to the purchaser of coal, the question of prime importance is: What will be the result? Will coal be available when the strike comes? Will the price be prohibitive?

If a strike breaks in the anthracite fields, anthracite coal will disappear from the market. Anthracite, or hard coal, will not be available. Those users who must have this coal will be obliged to buy in anticipation of a strike and store coal for their needs, or they will have to purchase coal during the strike on a market of constantly diminishing supply and consequently rapidly rising prices. But any consumer of anthracite coal who is not positively compelled to have hard coal; that is, who can adapt his requirements to bituminous or semi-bituminous coals, need have few worries.

In case of a strike in the bituminous fields, the great producing territories of Pennsylvania, Ohio, Indiana and Illinois, together with the lesser fields of ten or fifteen other States, will be shut down. A rupture within the union ranks may prevent the absolute closing of some portions of these districts, for example, the Southern Ohio, or Hocking, field. The outcome of these dissensions, however, is quite uncertain, and it is always to be remembered that coal miners have stood solidly together in previous strikes. For purposes of our present consideration we shall presume that all mines in the unionized districts will go on strike and stay out until final settlement.

There remain the non-unionized fields, or those loosely organized fields wherein the union's hold is already slipping, of which the chief are, in order of importance, West Virginia, Kentucky and Tennessee. After these States trail Virginia, Alabama and a few others. The mines in all these States will continue to produce. Such sections within these vast areas as have been organized are far from being a "closed shop," and nowhere is the union's hold a fast one. In many parts of this area unionization has been opposed by the miners. In some West Virginia fields a state of open warfare in opposition to the unions has been in existence for more than a year.

Now emerges the consideration: Are these non-unionized mines able to produce enough coal to supply the demand? "Yes," is the unhesitating answer. The reasons are simple.

If strikes are called they will break on April 1, the expiration date for all the wage contracts. Spring will be upon us. Insistent Winter demands for coal will not figure, nor will Winter transportation conditions interfere with freight movement.

Furthermore, industry is at low ebb. Its fuel demands, therefore, are infinitely less imperative than in periods of throbbing industry. Much fuel, too, is on hand. The most important consideration of all is the demand of the railroads, for they use normally 40 to 45 per cent. of all our coal. It is apparent that the railroads now are using vastly less, and when milder April weather comes their needs will be further reduced. The demand for coal, therefore, will be less in the Spring of 1922 than ordinarily at this time of year.

Turning attention now to supply in case of strike, we must remember that upheavals in coal supply depend on the two factors of strike and car supply. A strike we shall have. This will tend to create a coal shortage and higher prices. But the prevailing railroad empty car surpluses will tend in the contrary direction—to keep coal prices down. What, then, may we expect as the result of these two combined conditions? Will coal become scarce or will it be reasonably plentiful?

"There will be a reasonable supply" is the answer. The facts are:

The non-unionized coal fields are the virgin territories of the United States. They contain the largest producing units and the most improved equipments. The quality of their coals is of the best. Pocahontas and related coals approach anthracite so closely in all essentials that substitution presents no difficulties. The bituminous coals of the non-unionized States are produced in sufficient variety to satisfy all industrial and domestic requirements. Finally, the developed capacity of these States has advanced in mighty strides since the last coal strike

of November, 1919. These mines will be equal to the demands of the country under 1922 conditions of industrial and railroad activity.

Car supply, which is the second great factor of coal supply, holds no difficulty at this time. For car surpluses run high.

Coal buyers and coal consumers, therefore, may face the calling of the coal strikes in April without particular uneasiness. They may rest comfortable in the knowledge that coal will be forthcoming in quantities sufficient to meet the demands of our slowed-down industries, with favoring Spring and Summer weather, and the railroad car surpluses are assurance that the coal will move freely to market.

While the strike is no cause for fear, it will cause inconveniences, of course. None of these will be of the staggering seriousness that recent coal strikes have occasioned. Some of these may be suggested, so when they come they will not be mistaken as reasons for becoming panic-stricken.

If the coal mines of the non-unionized States are obliged to shoulder the demands of the country in a strike, the freight movements of coal will differ from normal travel. It is apparent that coal cars will make longer hauls. More days will be required for a round trip of a car to the mines. More cars, therefore, will be called into service, but for this demand the present car surpluses of idle equipment will suffice. Reported "car loadings" will increase. Do not misinterpret these reports as evidence of reviving industry.

THE purchaser of coal during the strike must not overlook the fact that his freight tolls may be heavier. His coal may come from greater distances or from mining districts burdened with freight differentials.

There undoubtedly will be a March price flurry. This will continue into April, gradually abating as the non-unionized coal begins to flow into unwonted markets. But, nevertheless, even if the strike be a prolonged conflict, coal sufficient for our needs will be forthcoming from the non-unionized and non-striking fields, and the railroads will be able to move it to market.

All coal mines in the country, union and non-union, may be confidently expected to work full time in the latter half of March. In anticipation of the strike every available railroad car will be loaded with coal to be held for sale—and speculation—after the strike becomes an actuality.

The coal speculator lies in wait, sometimes for a year or two at a stretch, for his opportunity. He watches for the rumor of a strike, either mine or railroad, and he scrutinizes the figures of car loadings and car supply. He may be expected to emerge in March and to flourish in early April, doing what he can to foment a buyers' panic. Conditions, however, are against a coal famine or unreasonable prices.

Cost Factors in Residential and Industrial Building



EXAMINATION of the volume of building in twenty-seven States planned during 1920 and 1921 (eleven months) reveals a falling off in the field of industrial building of 47 per cent. in 1921 and

a decrease in the residential field of 12 per cent., while all other classes of building not included in residential or industrial groups showed in 1921 86 per cent. increased activity, as compared with the preceding year. These comparisons are made on the basis of number of projects planned, not dollars involved.

The decline in demand for industrial buildings was accompanied by an indicated decline in costs equal to about 16 per cent., figured by a comparison of values of an assumed unit. In contrast to this, the cost of residential building, similarly calculated, showed an increase of about 104 per cent. in 1921 over 1920. In the general class of building not included in the residential or industrial group a decrease in cost equal to about 29 per cent. is indicated.

Unfortunately, no classification of building projects by groups is available for comparison prior to 1920. Therefore, comparisons cannot be made with pre-war years. However, comparison of costs of building for the last seven years was discussed in THE ANNALIST of Nov. 28, although a dearth of information made classification impossible. Also it will be noted that the earlier article included the entire United States, whereas the figures used herein are for the twenty-seven States covered by the service of F. W. Dodge & Co., by whom, through the assistance of Thomas S. Holden, statistician, certain data were furnished the writer for use in this article.

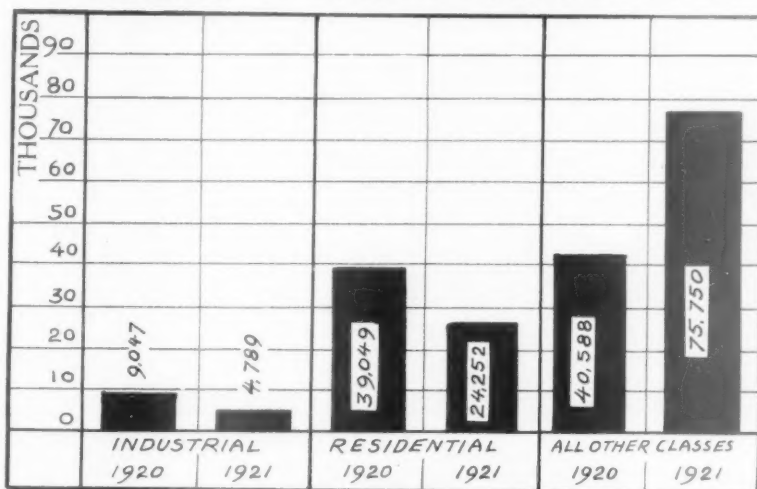
Comparison of the total moneys involved in each group may be made for the last four years, and in the industrial class indicates 39 per cent. advance in 1919, 7 per cent. advance in 1920 and 55 per cent. decline in 1921, as compared each to the preceding year. Dollars of planned residential construction increased 229 per cent. in 1919, then dropped 24 per cent. in 1920, and again rose 27 per cent. in 1921 by the same method of comparison. In the general classification, the total sums involved fluctuated from a decrease of 13 per cent. in 1919 to an increase of 36 per cent. in 1920 to a decline of 13 per cent. in 1921.

In every case these calculations would be altered somewhat if the twelfth month of 1921 were included. It is believed they will serve to indicate developments, however. Apparently, 1920 was a better year than 1921, viewed from the aspect of dollars to be expended. The total sum for the residential class advanced slightly in 1921, but this was doubtless due more to continuously advancing costs of building in that class than to increase in number of projects. Indeed, costs of building in the residential group continued to advance beyond any possibility of comparison with other types. And even as the number of projects decreased the unit costs kept mounting without regard to rhyme or reason. As demand declines price rises, and, naturally, as costs rise the demand falls again, ad infinitum.

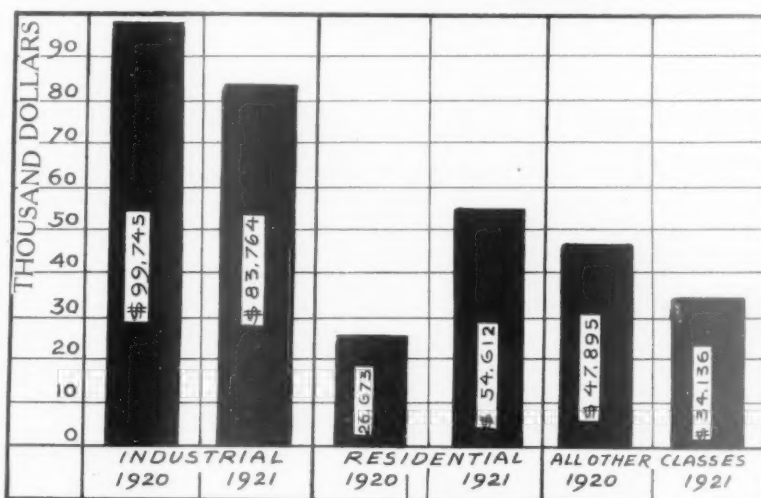
Since this condition seems to prevail so definitely in the residential field, one might be inclined to think that residence building embraced characteristics separating it from influences affecting other groups. But this is not so. The same trades are employed on all types of building, the same materials enter into the structures—within limits of differing designs, of course—and the same indirect influences of transportation and credit are reflected throughout. The

By **George H. Bruns**
Engineer and Business Consultant

Comparison of Volume of Building Planned



Comparison of Cost of Building



striking difference—and I have no doubt the dominating factor in creating high housing costs—is that contracting for the erection of large buildings is a highly specialized division of the construction industry. Special plants and machinery are available for expediting construction, close purchasing is possible and labor conditions are based on long-term agreements between the building trades employers' associations and the building trades unions. Cash discounts are usually taken on all purchases. Also, all types of steel frame buildings and concrete buildings are carefully designed for maximum efficiency at minimum cost. Then, too, these classes are seldom erected for speculative purposes and the investors are well provided with funds to meet the contractors' monthly

payments. And the contractors are men having years of experience.

In contrast to this, houses are in most cases erected by speculative "builders." Men who have succeeded—or failed—in other lines are attracted to the building of houses because it is possible for them to sublet every item from excavation to roofing. Imagine a so-called general contractor on house building letting bids for brick work! This should be done as part of the major contract. Of course, plumbing, electrical work and painting are legitimately sublet. The advantages are obvious. Other items may also properly be sublet, but the abuse becomes so flagrant on occasion that certain contracts specifically provide that a specific percentage of the work must be done by the party to the contract. The resulting

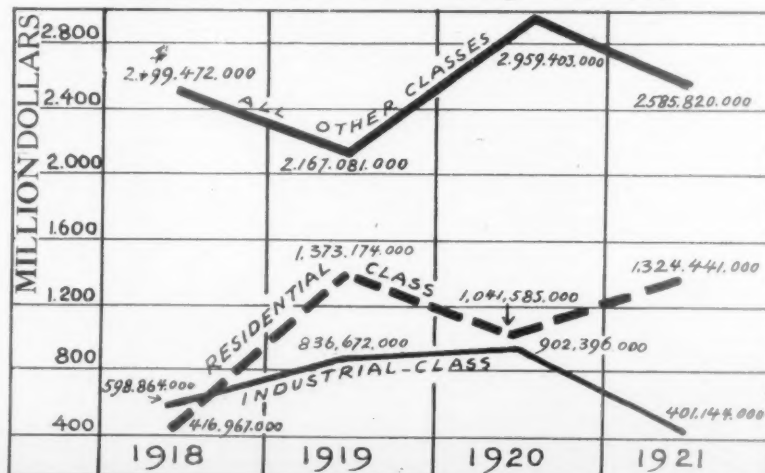
increase in final cost of housing when the subcontractors add their profit on each item, then to this the "builder" adds his expectations, is evident. Add to this the cost incurred through uncorrelated effort, inefficient schedule, and the expenses incurred as a result of the "builder's" inexperience or irremediable ignorance of building, and the reason for disproportionate cost of housing is not difficult to understand.

There are competent home builders, but they generally specialize on exclusive developments or industrial housing, which is hardly to be included in the competitive field. Included in residential building are hotels, apartment houses, dual family houses, and single family dwellings of every degree of size and splendor or simplicity. The hotel field probably suffers least in this class from the situation referred to in the preceding paragraph. Modern hotels are complicated and finely finished. The field is in the hands of specially equipped and capable contractors. But it is evident that the number of homes far exceeds the number of hotels required, so the general criticism of conditions encountered in residential building and the calculations given are made with this understanding.

State licensing of those engaged in building might be desirable, provided it did not prevent any competent individual from entering the field, and carefully excluded, through wise restrictions and tests, those who are manifestly incompetent.

PERHAPS a more immediate remedy would be found if home buyers would discriminate as carefully in their choice of homes as they do in their choice of food, clothing or other manufactured products. A builder's good name for service should be his chief asset. There are many sources which may be consulted concerning the value of a home. Title companies, insurance companies and savings banks would be glad to advise investors; but the best way would be to engage an architect or construction engineer to examine the property. The fee would be negligibly small and the untrained buyer would be saved a bad investment. Every poor buy, every badly built house sold, encourages further faulty practice. The problem is of sufficient importance to engage the attention of every community. No individual is unaffected. Taxes we have always with us, so it devolves upon us to see to it that home building proceeds uninterruptedly toward meeting the urgent need of today, and meets that need not with tinder and trash, but with substantial dwellings that permanently improve the vicinity of which they become a fixed part.

Comparison of Total Moneys Involved



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Status and Possibilities of Greater Rumania

By Julius Moritzen



WHEN the fortunes of war brought to the Kingdom of Rumania additional territory that more than doubled its size, 122,000 square miles constituting

the present area, with a population of about 18,000,000—this increase caused the Government considerable concern, since there were certain inclusions that necessitated cautious handling. The new area included Transylvania and the Banat from former Hungarian territory, Bessarabia from former Russian territory, and a renewal of control of the Dobrudja, which was temporarily lost to Bulgaria in the war.

It is probably true that Rumania is as well equipped as any nation in Central or Southeastern Europe to rebuild her enlarged national structure in conformity with the demands exacted through increased population, and the country's resources are so exceptional that the surrounding States of Bulgaria, Yugoslavia, Hungary, Czechoslovakia and even Russia should be benefited through the present efforts of the Rumanian people to make interpolitical harmony a stepping stone to improved commercial intercourse with the neighbors.

Rumania is today willing to admit that her policy with regard to neighboring countries before the World War was not of a kind to encourage commercial relations. As a matter of fact, this policy was strictly prohibitive. She neither made commercial treaties nor granted the most favored nation's treatment to the Central European States, but instituted general export and import embargoes alleviated by only a very scanty licensing system. Now treaties have been concluded with some of the adjoining States, and others are under way. Austria is especially anxious to bring about a state of affairs making for facilitated transportation, and when it is said that Rumania's Black Sea frontage includes the mouths of the Danube and their ports, and also the important Port of Constanza in the Dobrudja, the reason is not far to seek why the Austrians are willing to meet Rumania more than half way.

The restoration of the important Czernavoda Bridge over the Boreau Channel of the Danube in December last makes through traffic from the Black Sea Port of Constanza to the interior now possible, thus removing the serious handicap due to expense of barge transportation across the Danube. The somewhat roundabout traffic route up the Danube to the Ports of Galatz and Braila involves rather heavy costs; moreover, these ports are icebound three months of the year. The Government has been giving special consideration to the transportation situation in Transylvania, where large stocks of products are piled up in various railroad yards and sidings, causing considerable unemployment because these materials could not reach their destinations.

The salient aspects of the Rumanian situation are the relatively stationary exchange amid the much less satisfactory conditions prevailing in Central Europe, the continued agitation for a moratorium on foreign payments, the unbalanced budget and a growing sentiment against Government restrictions of imports. The Ministry of Finance recently announced that some of the big external issues of Rumanian Treasury notes, amounting to 3,000,000,000 gold francs, had been consolidated successfully without making any concessions to foreigners respecting petroleum matters. As for the various defaults on the principal or interest of this floating indebtedness diplomatic negotiations are under way with the respective countries looking toward a satisfactory adjustment. It is believed, however, that the reported consolidation does

not embrace the several millions of dollars notes payable in the United States, which were accepted by American exporters after the armistice.

On Dec. 23 the National Bank agreed to loan 150,000,000 marks to the Treasury for part payment of the amount due in Germany on 176 locomotives partially delivered. The recent financial statement of the National Bank indicated currency circulation of 13,000,000,000 lei. The lei's normal value is about a franc.

The People's Bank (Banca Natiei), which closed its doors in November, was granted a six months' moratorium. The bank's deficit has been estimated at about 500,000,000 lei. The failure is said to have been occasioned by the attempted withdrawal of about 60,000,000 francs by a creditor bank in Paris. Like many banks in Eastern Europe, it had invested heavily in various enterprises, such as automobile plants, chemical laboratories, sawmills and foreign trading concerns, and the general economic depression made havoc with the hopes of the investors.

There is to be said for the general banking situation in Rumania that its institutions are of a stable character, and houses with long-established reputations are extending their operations through branch concerns in the newly acquired territories. The National Bank of Rumania is the Government bank, with the sole right of issue, and is the central bank of rediscount. Some ten other large banks are also located in the capital, Bucharest, of which the Bank of Marmorosch-Blank & Co., Ltd., leads with a capital in 1914 of \$6,500,000. From the standpoint of capitalization other financial institutions relatively are the Banque de Credit Romain, Banque Agricole, Banque Romaneasca, Banque Generale Romaine, Banque Commerciale Romaine, Banque d'Escompte and the Bank of Rumania.

SINCE the war the capital in lei of all the above banks has been greatly increased. For instance, on Dec. 31, 1919, the capital and reserves of the Bank of Marmorosch-Blank & Co. stood at 147,425,000 lei, as compared with 32,500,000 lei in 1914. Of the provincial banks the most important is the Commercial Bank of Craiova, which had a capital in 1914 of approximately 1,566,300 lei, and at the present time has 50,000,000 lei capital. Besides the banks mentioned there are a great number of small banks scattered through the country, with capital ranging from \$50,000 to \$600,000.

The Bank of Marmorosch-Blank & Co. is one of the most enterprising houses in Eastern Europe. It is closely associated with the Banque de Paris and des Pays Bas of Paris. It maintains its own branch in New York, where the bank structure—Rumania House, in lower Broadway—is also the headquarters for Rumanian industrial and commercial interests as these relate to American business. The Bank of Marmorosch-Blank & Co. is interested in many of the most important enterprises of Rumania.

References by the Ministry of Finance to the consolidation of the external issues of Treasury notes without concessions to foreigners respecting petroleum matters makes pertinent the inquiry as to the oil resources of Rumania. It is well known that the country contains immense deposits of oil. In the first nine months of 1921 842,530 tons of crude oil were produced, as compared with 746,737 tons for the corresponding period of 1920, an increase of approximately 13 per cent. According to a report published in the *Moniteur du Petrole Rumania* of Bucharest Nov. 15, 1921, the output for the first nine months of 1914, the last pre-war year, was 1,200,000 tons from 1,000 producing wells. This recognized au-

thority on Rumanian oil resources and industry calls attention to the fact that the 1921 figures are based on production from only 690 wells, a large number of wells profitably operated in 1914 not yet being in working order.

The leading oil companies of Rumania are the Astra Romana (Dutch), Romano-Americano (American), Steaua-Romana (German), Concordia, Creditul Minier, Internationala, Columbia, Rumanian Consolidated (English), Aquila Franco-Romana (French) and Romano Belgiana Company. Export shipments are made almost exclusively through the Port of Constanza. Work for conducting the oil and refined products across the Danube over the great bridge is now almost completed. Freeing of trade in Poland has resulted in a radical raising of oil prices in Galicia, and this had the corresponding effect of boosting the price in Rumania as well. The lower schedule of export duties on petroleum products, made effective for three months on Aug. 25, 1921, has been extended for an additional quarter, and has done not a little toward encouraging a larger exportation.

RUMANIA before the war was fourth among the oil-producing countries, coming after the United States, Russia and Mexico. The Rumanian oil fields commenced to be exploited in 1857, when trust organization in the United States brought about a considerable increase in the price of oil. From 1902 to 1916, the year of the German occupation of Rumanian oil territory, the value of the petroleum output rose from \$2,292,000 to \$20,000,000.

In 1916 the oil industry was partially destroyed by the British Destruction Party to prevent the wells being utilized by the German invaders. At that time the daily production averaged 5,000 tons of crude oil. The centre of the industry is in the Pranova Valley, and the refineries are mainly located in Campina and at Ploeshti. After Germany, Great Britain was the largest participant in the development of the Rumanian oil industry, being represented to the extent of \$23,000,000, but the British companies were concerned only with the drilling and operating of oil-producing wells. The same applied to the \$9,000,000 of the French capital invested in 1916 in Rumanian oil.

Upon their occupation of the country the Germans worked hard to restore the damage done to the oil fields by the British Destruction Party, and by the time they left Rumania, in December, 1918, the daily production of crude oil had been brought up to 3,000 tons. There were then 437 producing wells and 200 drilling wells. For a time it proved uphill work for the Rumanians to get the equipment into proper shape, but after new materials were finally brought in, in spite of difficulties in transportation, the condition gradually improved until now Rumania is establishing herself once more as one of the chief oil-producing countries of the world.

While the Germans and Austrians remained in occupation of Rumanian territory the oil fields were not the only sufferers from their depredations. The armies of the Central Powers despoiled the country of vast quantities of rolling stock, factory equipment and live stock, and damaged railroad bridges and highways. They also forced upon the country banknotes of their own issue to the extent of more than 2,000,000,000 lei. But the Rumanians, in their turn, were later able to take a large quantity of live stock, agricultural equipment, rolling and other supplies when their forces occupied Budapest in the Bolshevik troubles of the Summer of 1919.

With the conclusion of the armistice

in November, 1918, and the opening of the Dardanelles the trade of Rumania with the countries of Western Europe was once more resumed. Italy and Spain were among the first countries to resume commercial relations, the former sending chiefly cotton and woolen textiles and silk goods, and Spanish merchants, in addition to these products, shipping large quantities of boots and shoes. Greece and Constantinople also began to trade with Rumania, and as a result large amounts of lei were accumulated, which the exporters held for an improvement in the exchange rate. It is estimated that Spanish and Italian merchants alone sold merchandise to Rumania to the value of 800,000,000 lei. These holders of Rumanian exchange, however, suffered great losses when, owing to continued importations and absence of exports, the national currency dropped in value, the pound sterling reaching as high as 300 lei in February, 1920, as compared with 60 a few months previous. But the gradual increase in the value of the lei, together with various governmental measures for introducing economy, has restored confidence. The outlook is entirely encouraging.

To understand the gradually improving condition in Greater Rumania it is essential to know something about the make-up of the country as constituted by the Versailles Treaty. The Rumania of before the war had as its historical subdivisions Wallachia, Moldavia and Dobrudja. To this is added the ancient Austrian principality of Transylvania, together with the neighboring Hungarian Provinces of Maramuresh, Crishiana and Banat, exclusive of Torontoi, the former Austrian territory of Bucovina and the Russian Province of Bessarabia.

THIS territory forms a geographical block almost circular in form, and inhabited by a population of which more than three-fourths are of Rumanian nationality. The central part of Greater Rumania consists of the main ridge, plateaus and foothill valleys of the Carpathian mountain system, which at first runs in a northwest to a southeast direction until, almost opposite the mouth of the Danube, it takes a sharp turn to the west, and is continued under the name of the Transylvanian Alps. The territory enclosed by this bend in the mountain system is the plateau of Transylvania, which is considered the ancient home of the Rumanian race. Almost encircling the mountain regions are the Plains of Bessarabia and of the Moldavia Plateau, the Plains of the Danube and those of Banat and Crishiana. The latter is to the west of Transylvania, and is part of the great Plain of Hungary.

The whole of the Delta region of the Danube mouths is in Rumanian territory. The Danube follows regularly the curve of the Carpathian mountain chain at an average distance of from 60 to 120 miles to the south. Near the point where the City of Galatz stands the river turns sharply to the east, and empties its waters into the Black Sea. Four-fifths of the total commerce of Rumania passes in normal times by way of the Danube. It is readily seen how the position of Rumania as a geographical appendage of the mouths of the Danube influences the entire commerce of the country.

With a coast line of more than 300 miles on the Black Sea, the boundaries of Rumania elsewhere include the line provided by the River Dniester as separating the country from Russia on the northeast, while on the south the Danube forms the boundary with Bulgaria and Yugoslavia, except that at Silistria the line runs from the Danube to the Black Sea to form the base of the triangle known as the Dobrudja. On the west, the boundary of Rumania with Yugoslavia and Hungary follows no regular geographical features, while on the north

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FEB

The Latest Work on Price Maintenance

By C. T. Murchison



THE Supreme Court decision in the Beechnut case, pronounced Jan. 3 of this year, though somewhat less spectacular than other recent decisions, probably has equal ranking in practical importance.

It rounds out in gratifying fashion the body of law having to do with the respective powers of manufacturers and merchants in the matter of price control over branded goods as they journey from the original owner through the various distributors to the final consumer. To those who favor unlimited manufacturer-control of prices from the first sale to the last the decision is a big disappointment. But even they are in a better position than formerly, in consequence of the elimination of the uncertainties and expensive controversies which have been the order of the day for almost a quarter of a century.

To the legal doctrine concerned with the conflicts incident to the establishment of resale prices there has been imparted more of equitableness than it has possessed since the days of the famous Dr. Miles Medical Company and Sanatogen cases, a decade or more ago. These cases settled clearly enough that the usual practices and procedure in the attainment of resale price maintenance were illegal, but the scope of those cases was not sufficiently inclusive to embrace other methods subsequently practiced.

Price maintenance, as an end and aim in itself, seemed incapable of dissociation from the instrumentalities and practices used in its attainment. The former, therefore, was not brought directly to the bar of judgment, while the latter, under constant legal assaults, gradually succumbed until only one survivor remained, namely, the familiar practice of refusal to sell to those failing to meet the manufacturer's resale requirements. This practice was resorted to with varying degrees of vigor and effectiveness, but in general it may be said that it proved successful only when applied through the more powerful and the abundantly financed selling organizations of the country.

The Colgate decision, rendered in 1919, was popularly interpreted as giving judicial sanction to this practice; and later, when the Beechnut Packing Company successfully ward off an attack upon its highly organized and elaborate plan of resale price control by triumphing over the Federal Trade Commission in the United States Circuit Court of Appeals, the victory for this type of price control seemed complete.

Yet, as noted above, its failure materially to benefit any except the larger manufacturers aroused the disfavor of many belonging to the class which it theoretically might be expected to benefit. The belief was widely expressed that the law, while sanctioning price maintenance in principle, had rendered impossible its realization by any except a limited number. The Beechnut case has effectually laid to rest all such apprehension by clearly and definitely attributing legality to only a very limited application of the refusal-to-sell practice—one which, in the light of present conditions, promises a status quo as favorable to small manufacturers as to large.

An understanding of the significance of the Beechnut decision is materially aided by a comparison with the judgment rendered in the Colgate case. The latter case, brought under the Sherman act, involved no pertinent issue beyond that of the mere refusal to sell to price cutters. No question of method or procedure was raised in the bill of indictment. In the words of the Court: "The only act charged amounted to the exer-

cise of the right of the trader or manufacturer * * * to exercise his own discretion as to those with whom he would deal, and to announce the circumstances under which he would refuse to sell." The Court was very vigorous in declaring the act as thus described perfectly legitimate, and took occasion later to reaffirm its legality in *U. S. v. Schrader's Son, Inc.* (252 U. S. 85) and in *Frey & Son v. Cudahy Packing Co.* (41 Sup. Ct. Rep. 451).

Mr. Justice Day, who wrote the opinion in the recent Beechnut decision, summarizes the judgments of the Supreme Court, as expressed relative to the above cases, as follows:

By these decisions it is settled that in prosecutions under the Sherman act a trader is not guilty of violating its terms who simply refuses to sell to others, and he may withhold his goods from those who will not sell them at the prices which he fixes for their resale.

This brief quotation covers fully, from the business man's point of view, the scope and significance of the Colgate decision.

Taking up a second point of distinction between the Colgate and Beechnut cases, it is to be noted that the latter was brought under the more recent legislation of 1913. It had its origin in an action of the Federal Trade Commission which ordered the Beechnut Packing Company to desist from "directly or indirectly recommending, requiring, or by any means bringing about the resale of Beechnut products by distributors, whether at wholesale or retail, according to any system of prices fixed or established by respondent Beechnut Company."

The commission followed up this general and sweeping injunction of the Beechnut selling policy by ordering the company to desist from (1) refusing to sell to distributors because of their failure to adhere to the company's system of resale prices; (2) refusing to sell to distributors because of their having resold the company's products to other distributors who have failed to adhere to the company's system of resale prices; (3) securing the co-operation of its distributors in maintaining or enforcing established resale prices; (4) carrying out, or causing others to carry out, a resale price maintenance policy by any other means.

APPEALING from these orders to the United States Circuit Court of Appeals, the Beechnut Company succeeded in having them set aside. Then followed the certiorari proceedings on the part of the commission, as mentioned above, which carried the case to the Supreme Court.

From the agreed statement of facts presented to it, the Court selected the following for mention in its review of the case: The company refused to sell its products to those who did not maintain the resale prices suggested by it. It also refused to sell to those who sold to others who had failed to maintain such suggested prices. It refused to sell to mail order houses or to dealers who sold its products to mail order houses. It employed a large force of specialty salesmen who solicited "turnover orders" directly from retailers, but permitted such order to be filled only by wholesalers who maintained the prices. It reinstated distributors previously cut off upon promises or assurances that they would support the company's price policy. New distributors were added to the list only upon similar assurances.

The company utilized a system of key numbers or symbols marked upon the cases of "Beechnut Brand Products," so

that in case of price irregularities the identity of the offending dealers might be readily traced.

The company also maintained card records "containing the names of thousands of jobbing, wholesale and retail distributors, and * * * listed upon those cards * * * the words 'Undesirable—Price Cutters,' 'Do Not Sell,' or 'D. N. S.,' the abbreviation for 'Do Not Sell,' or expressions of a like character, to indicate that the particular distributor was in the future not to be supplied with respondent's goods on account of failure to maintain the suggested retail prices. * * * Additional card records were kept of "selected" distributors.

In general, the company had a closely knit and effectively applied follow-up system in connection with its selling, which not only kept the idea of price maintenance in the minds of distributors, but also assured speedy discovery of irregularities and swift punitive action. Yet it was a system which of necessity depended for success upon the co-operation of the great mass of distributors, who, apparently, were kept well informed of the prices and policies of the company as well as of the identity of price cutters.

That portion of the company's practices consisting of the simple refusal to sell upon the failure of the distributors to maintain a suggested price was approved by the Court, and the corresponding order of the Trade Commission, therefore, was not upheld. But concerning the remainder of the practices, the Court states that "the facts found show that the Beechnut system goes far beyond the simple refusal to sell goods to persons who will not sell at stated prices, which in the Colgate case was held to be within the legal right of the producer."

HAVING thus differentiated the two cases so clearly that misunderstanding relative to them cannot exist, the Court proceeds to state the grounds upon which it regards the Beechnut merchandising policy illegal:

The system here disclosed necessarily constitutes a scheme which restrains the natural flow of commerce and the freedom of competition in the channels of interstate trade which it has been the purpose of all the anti-trust acts to maintain. In its practical operation it necessarily constrains the trader, if he would have the products of the Beechnut Company, to maintain the prices "suggested" by it. If he fails to do so he is subject to be reported to the company either by special agents, numerous and active in that behalf, or by dealers whose aid is enlisted in maintaining the system and the prices fixed by it. * * *

From this course of conduct a court * * * cannot escape the conclusion that competition among retail distributors is practically suppressed, for all who would deal in the company's products are constrained to sell at the suggested prices. Jobbers and wholesale dealers who would supply the trade may not get the goods of the company if they sell to those who do not observe * * * &c.

But that part of the decision which all specialty manufacturers interested in price maintenance should study with extreme care, the part which is most constructive from the point of view of business law, is the advice which the Court tenders the Federal Trade Commission:

We are * * * of opinion that the order of the commission is too broad. The order should have required the company to * * * desist from carrying into effect its so-called Beechnut policy by co-operative methods in which the respondent and its distributors, customers and agents undertake to prevent others from obtaining the company's products at less than the prices designated by it (1) by the practice of reporting the names of dealers who do not observe such re-

sale prices; (2) by causing dealers to be enrolled upon lists of undesirable purchasers who are not to be supplied with the products of the company unless and until they have given satisfactory assurances of their purpose to maintain such designated prices in the future; (3) by employing salesmen or agents to assist in such plan by reporting dealers who do not observe such resale prices, and giving orders of purchase only to such jobbers and wholesalers as sell at the suggested prices * * * ; (4) by utilizing numbers and symbols marked upon cases containing their products with a view to ascertaining the names of dealers who sell the company's products at less than the suggested prices, or who sell to others who sell at less than such prices * * * ; (5) by utilizing any other equivalent co-operative means of accomplishing the maintenance of prices fixed by the company.

BY way of summary, it may be said that the decision appears to regard price maintenance as not illegal in itself. It also appears to give the manufacturer unquestioned right to announce resale prices to the various types of distributors and to require their recognition as a condition to the further sale of goods. It also seems established that a manufacturer has the right to withhold goods from any distributor who sells to another distributor who fails to maintain the suggested prices. In other words, the manufacturer may announce the circumstances in which he would refuse to sell, and act accordingly.

But in the exercise of the above rights no contract or agreement, expressed or implied, entered into between manufacturer and distributor would appear to be permissible. Co-operative action on the part of dealers in the matter of reporting price cutters, and even the use of special agents to such an end, appears to fall under the ban of the Court. Where used in combination with co-operative devices, the use of lists of selected or undesirable customers, and the use of serial numbers or other markings for purposes of dealer identification seem to be among the things forbidden.

With the limits of price maintenance procedure so narrowly and rigidly drawn, the likelihood of important changes in the methods of marketing manufactured specialties arises. A more determined attempt on the part of many manufacturers to eliminate the wholesaler is the leading probability. The simple refusal-to-sell policy, under the new ruling, hardly can be effective where distribution is through wholesalers, for such a plan will now blind the manufacturer to the sources of retailers' supplies. Inability to discover the source of price cutters' supplies means, under the present status of price maintenance, inability to control prices.

From this, however, it should not be inferred that any wave of price cutting is to be expected as a result of the retailer reaction to the greater measure of freedom which dealers apparently have. Price cutting of the predatory or cut-throat type is becoming a factor of diminishing importance in modern merchandising. Price cutting of the sort which is justified by economies or greater efficiency in business and which is apportioned thereto will continue and, in its operation, react to the good of all.

Progressive dealers who look upon merchandising, not as a mere act of agency, but as a function which is economically as distinct as that of transportation or banking, and in its measure of service to the public hardly less inferior, will regard the Beechnut decision as a business Magna Charta. Not alone because it assures freedom in price making, though such freedom is essential to sound merchandising, but because it precludes the building up of a great mass of restrictions and prohibitions of which jobber inquisitions, manufacturer spying, association blacklist and mysterious symbols and markings on commodities handled would be typical.

The Week in Canada

Special Correspondence of The Annalist
TORONTO, Feb. 11.



ALTHOUGH business conditions in Canada are tending toward improvement, the process is slow and disappointingly so to many people. To those, however, who have the deepest insight into the fundamentals of business the process of recovery is practically what they anticipated. One rather interesting feature of the situation, and one which tends to bring a measure of benefit to the manufacturers of the country, is the active educational campaign that is being carried on urging Canadian consumers to purchase Canadian-made goods. In addition to the advertising which is being done, the large department stores are holding exhibitions covering a wide range of the products of home factories, although textiles and their products are mostly in evidence. The President of the largest department store in the Dominion announces that fully 80 per cent. of the merchandise at present being sold in his establishment is of home production. Of women's underwear and hosiery, respectively, 95 and 90 per cent. of the sales are of Canadian make, and of men's underwear 92 per cent. In furniture and footwear the percentages are even higher, and particularly so in the former.

The demand for steel is quiet and practically confined to small lots, and operations at the mills are largely centred in the production of the rails recently ordered by the railway companies. The President of the British Empire Steel Corporation, who returned this week from a trip to Great Britain and Germany, reports that, as a result of the negotiations he conducted, his company in the future will secure a substantial market in these two countries for iron ore from its mines at Wabana, Newfoundland. Those in the trade are looking for an improvement in the demand for structural steel with the advent of Spring, but until then the quietness now existing is likely to persist. It is understood that the Ontario Department of Highways, which has adopted an extensive road-building program, has decided shortly to place orders for structural steel for bridges.

The Province of Quebec appears to be on the eve of a new forward movement in the development of hydroelectric energy. The Shawinigan Water and Power Company, the largest developer of hydroelectric power in the Province, having under development at its plant on the St. Maurice River 230,000 horse power, is applying to the Legislature for authority to increase its capital from \$20,000,000 to \$40,000,000. The additional capital is to be utilized for the construction of a plant at Gres Falls, on the St. Maurice, about four miles below Shawinigan Falls, where the company's present plant is located. New transmission lines also are to be constructed, the latter being mainly for the purpose of supplying the Montreal Light, Heat and Power Company with additional power. At Gres Falls there is a potential water power of 125,000 horsepower. Concurrent with the application of the company for increased capital a rumor has gained circulation in Montreal of a merger in which the principal electric power

companies are interested, and which, if effected, may extend to other concerns in the Province. The necessities of the mining industry of Northern Ontario indicate that further development of hydroelectric energy will be undertaken in that part of the Dominion in the very near future. In fact, the Northern Canada Power Company already has obtained control of Sturgeon Falls, on the Mattagami River, and will commence immediately the construction of a power plant there.

A radical departure may be taken by the Quebec Government in respect to the asbestos industry, and that which is actuating it is the belief that, should the new Fordney tariff go into effect, the United States would be practically eliminated as a market for the product of the Quebec mines. One of the plans under contemplation, according to a statement by the Provincial Premier, is the placing of an embargo on the exportation of raw asbestos, with a view to compelling outside firms to establish manufacturing plants in the Province. One large American company, which hitherto had obtained its crude asbestos from Quebec, within the last few months has established a plant at the mines for the manufacture of a wide range of finished products. Another plan the Government has in contemplation to assist the local industry is the removal of the 5 per cent. royalty now collected on mined asbestos. It is estimated that the mines of Quebec possess about 85 per cent. of the world supply of asbestos. The value of the asbestos exports last year was about \$13,000,000, of which nearly \$8,500,000 worth went to the United States.

ANOTHER Quebec matter which may be of some interest to the United States is an announcement of the Provincial Minister of Mines in respect to the inauguration of a more aggressive policy for the conservation of forest resources, included in which is possible legislation to prevent pulp wood cut from Crown lands being shipped into Provinces having no exporting embargoes, and thence shipped into the United States. "I am not ready to say what steps may be taken to prevent this state of affairs," he said, when referring to the proposal regarding more restrictive legislation, "but surely something must be done." In justification of the embargo now existing on timber cut from Crown lands he said: "We have in the Province today over thirty pulp and paper factories, representing an investment of \$100,000,000, and having an annual output of over \$60,000,000." A recent statement places the total output of newsprint in the Dominion in 1921 at 812,860 tons. This is a decrease of about 8 per cent.

Balancing the French Budget

IN disposing, on Dec. 31 last, of the French budget for the year 1922, so that it could become effective on Jan. 1, 1922, the French Parliament accomplished a legislative feat which it had achieved only three times previously in the present century. Approval of the budget on time this year eliminates a costly procedure, called "douzièmes provisoires" (special monthly prolongation of the fiscal year). "Douzièmes provisoires" were effective in prewar years for as many as seven months in a year, due to delay in disposing of the budget.

The new budget eliminates the division known as "extraordinary" budget. All the financing of reconstruction work now constitutes an entirely separate budget of "redeemable expenses," in which are grouped, on the one hand, all France's expenditures for reconstruction work, indemnification for property destroyed by the Germans, war pensions, &c., and, on the other hand, all payments received from Germany on reparations account, both in goods and kind. This budget

compared with 1920, but a slight increase over 1919.

A Canadian company financially backed by the Anglo-Persian Oil Company to the extent of £5,000,000 proposes to embark upon the development of the oil shales of the Province of Nova Scotia. Various attempts in the last half century have been made to develop its oil resources, but none was crowned with success. Geologists within the last few years have discovered that the Province possesses extensive and promising shales richer in oil and by-products than those in Scotland. In the neighboring Province of New Brunswick the oil shales have been under development for some years. Although production has not been large better results are anticipated since the Anglo-Persian Company became interested in the properties, which are located near Moncton. The latter obtains its natural gas for power and domestic purposes from this field.

The affairs of the Canadian National Railways have obtruded in the last week—and in a twofold respect. The one was a deputation from the Maritime Provinces of supporters of the new Government that visited Ottawa for the purpose of trying to induce the administration to place the management of the Intercolonial Branch of the National system in a board resident in the "Provinces by the sea." Still another source of complaint was in respect to the Grand Trunk, the deputation holding that, being a part of the Government-owned system, it should not be used for conveying export freight to Portland, Me., and thus building up a foreign port at the expense of Halifax and St. John. From the patriotic standpoint there is much to be said in favor of the contention of the deputation. But, on the other hand, Portland is only about 300 miles from Montreal, while Halifax, via the Intercolonial, is more than 800 miles distant, and St. John, via the Canadian Pacific Railway, about 482 miles. The other matter is an announcement by a Quebec newspaper that a syndicate of Canadian and British capitalists is seeking to acquire the Canadian National system. However, in spite of the fact that the National system cost the Dominion Treasury about \$76,000,000 in 1920, and is likely for some years to be a charge upon the public purse, it is improbable that it will be allowed to revert to private ownership—at least until the public tires of financing it.

THERE was a lull last week in new flotations, the issues marketed being small. The City of Woodstock sold \$48,500 worth of 5½ per cent. serial bonds at 99.438, a basis of 5.55 per cent.; City of Victoria, B. C., \$34,500 6 per cent.

fifteen-year serial at 99.077, or a basis of 6.02 per cent.; municipality of West Kildonan, a suburb of Winnipeg, \$200,953 6 per cent. thirty-year at 95.18, a basis of 6.37 per cent.; rural municipality of Rockwood, Manitoba, \$50,000 6 per cent. at 103.51, a basis of 5.66 per cent. Unabsorbed remnants of January issues having been disposed of, the bidding, in most instances, was keen. The Dominion Textile Company, which since its incorporation in 1905 has not been in the market for new money, is offering an issue of \$407,500 6 per cent. thirty-year first and refunding mortgage bonds. The bonded indebtedness of the company is \$8,875,000, and of the \$1,789,169 available in 1921 for bond interest \$524,360 was paid. Copeland Flour Mills, Ltd., which has recently erected a new mill at Midland, Ontario, is offering the public \$600,000 of 8 per cent. preference stock at par, with bonus of 30 per cent. in common stock.

WITH a view to preventing further defaulting of payments on bonded indebtedness within the Province the Government of Saskatchewan has a bill before the Legislature for the purpose of giving the local Government Board greater supervisory powers. According to the Provincial Treasurer, of 7 cities in Saskatchewan 2 had defaulted; of 75 towns 7 had defaulted, and of 349 villages and 301 rural municipalities none had defaulted. But relatively few as the defaulters may be they have been sufficient to impair the credit of Saskatchewan municipal bonds generally in the opinion of a good many investors. As a result of criticisms of the Government to the effect that it was permitting speculators to hold provincial lands out of use, the Premier of Manitoba has introduced a bill provided for the foreclosure of mortgages six months after payments on arrears fall due. The annual report of the Manitoba Farm Loans Association shows outstanding payments at the close of the year approximating 30 per cent. of the amount due. At the end of November \$6,147,650 had been advanced to farmers, and to the end of January an additional \$1,000,000.

The Legislative Week in Washington

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isolation. It is understood that the plan as originally written in the House bill will be rejected and a compromise made. Final decision was not reached.

Chairman Madden of the House Appropriations Committee announced that preparation of a deficiency appropriation bill will be begun shortly. Estimates totaling \$180,704,281 have been transmitted by the President.

The Judiciary Committee of the Senate ordered a favorable report on a bill to increase by thirteen the United States District Judges as a means of relieving congestion in the Federal courts.

Senator Owen of Oklahoma announced that he was leaving shortly for Europe to make a study of economic conditions, especially in connection with foreign branches of the Federal Reserve system, in conformity with legislation he has proposed.

The Senate adopted a resolution by Senator La Follette designed to prevent modification of the Federal court decree requiring the five big meat packers to relinquish their unrelated lines of business.

A resolution declaring that it was the sense of Congress that the United States should participate in the forthcoming Genoa conference was introduced by Representative London, Socialist, New York.

A resolution which would pledge the United States to grant the Philippine Islands full and complete independence within one year was introduced by Representative Rankin, Democrat, of Mississippi.

SECRETARY

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Status and Possibilities of Greater Rumania

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the Provinces of Maramuresh and Bucovina are separated from the new countries of Czechoslovakia and Poland by a line which crosses the complex mountain mass of the Carpathians.

Rumania's railroad system gained considerably by the war, since the newly acquired territories are much better supplied with mileage than the old kingdom. Where the total mileage of the latter is but 2,298, or forty-three miles to every 1,000 square miles of territory, the provinces of Transylvania, Fanat, Crishiana and Maramuresh have a network of about 4,000 miles, for the most part formerly operated by the Hungarian State Railways. The construction of new lines to co-ordinate the existing systems is one of the great problems before the Government. Better connection must be afforded between the capital of Bucharest and the various parts of the country, since the city is now the commercial centre of a territory double that which it served before the war.

At present Bucharest is connected with Czernowitz, chief town of Bucovina, by a trunk line which follows the valley of the Sireth River through Moldavia. At Pashcani a line branches off from this trunk line and, passing through Jassy, connects with the railway system of Bessarabia. Jassy is also connected with Galatz by a line through Barlad. Another important trunk line is that which runs from Bucharest almost in a straight line across the Baragan plain and, passing over the Danube at Cernavoda by a series of bridges twelve and a half miles long, crosses the Dobrudja to the port of Constanza.

When it comes to river transportation it is the expectation that here some of the most important development in the years immediately ahead will be undertaken by the Government in co-operation with commercial organizations. At present shallow draft steamers proceed from the Black Sea up the Danube as far as the town of Turnu Severin, a distance of about 560 miles. Here the Iron Gates present certain obstacles to navigation, especially during low water,

but as early as 1896 blasting away of the rocks began on the Serbian side, and further work here is expected to open up the route for larger ships, since on the other side of the Iron Gates lies the town of Orsova which, prior to the war, was the terminal port for the Ungarian River services from Budapest and Belgrade. Since the Crimean War the Danube has been internationalized and navigation is regulated by an International Danubian Commission, composed of representatives of the countries most interested, and this fact alone should make for improvement through a waterway of such importance as the Danube.

At latest accounts three large Rumanian companies operated the river steamers and barges on the Danube. The largest is the Navigation Fluviale Roumaine, which owns twelve passenger steamers, about 100 barges with a carrying capacity of 62,000 tons of grain, tugs and tank barges for the carrying of oil. The Societe Roumaine dy Danube has a fleet of barges and owns four grain elevators. The third company is the Societatea Dunarea, and is also largely interested in the transportation of grain.

The River Dniester was utilized by the Russians before the war to serve the traffic between different parts of Bessarabia and the port of Odessa. The Pruth, between Bessarabia and Moldavia, is another navigable river where a considerable grain traffic took place before the war.

WITH more than four-fifths of the population of Rumania engaged in agriculture, and about 84 per cent. of the total cultivated area devoted to the raising of cereals, it may be understood why, before the war, Rumania ranked only after the United States, Russia and Canada as a grain exporting country. In the production of wheat she stood seventh in Europe. The average annual export of wheat for the five-year period 1909-14 was 50,000,000 bushels. Bessarabia was formerly considered one of the richest provinces of Russia, and every year exported a large surplus of

grain to western Europe through Odessa. The area cultivated with cereals is estimated at about 7,000,000 acres.

So much for the chief article of export from Rumania, timber also constituting a valuable asset. The timber exports doubled in 1921. What, then, about Rumania as an import country? This is a matter that chiefly concerns Americans interested in developing trade with Southeast Europe. Figures available for the period immediately preceding the war may afford an opportunity for gauging the possibilities of the near future.

THE import trade of Rumania formerly was chiefly in the hands of Germany and Austria-Hungary, these countries supplying respectively 37 and 22 per cent. of the total. Great Britain came third with 14 per cent. France fourth with 6 per cent. followed by Italy and the United States, each with less than 6 per cent. These percentages of the total import trade are significant in regard to future opportunities, for they show to what an extent Rumania was before the war the commercial appendage of Germany. There is no doubt that Germany pursued a persistent policy of trade penetration which aimed at the complete domination of the Rumanian market. Her share of the total trade of Rumania increased 212 per cent. in the ten years preceding the war. German is the most useful language of the country for business purposes after Rumanian, and German commercial methods are largely copied.

It is of course true that German and Austrian firms in the past have had the advantage owing to geographical proximity to the Rumanian market. They shipped their goods by rail across the border or by the Danube River, although in the case of bulky goods shipments were frequently made by steamer from Hamburg or Trieste to Rumanian ports. But on the other hand, transport will be difficult for a number of years, and it must be realized that Germany is more or less shut off from the Rumanian

market by a ring of Slav countries—Czechoslovakia, Poland and Yugoslavia. Czechoslovakia, in fact, with the greater part of Austria's former industrial establishment now within its territory, is today making special efforts to obtain Austrian export trade to Rumania. All in all, open competition in the Rumanian market is much more likely in the future, and in certain branches the United States should be able to meet all comers.

Since transportation is likely to play a conspicuous part in any country's trade development in coming years, here should be an opportunity for the American merchant marine to enter wholeheartedly on a program of exploitation that can only benefit the United States' industrial growth. Foreign trade, it is needless to say, looms as a great necessity. The Mediterranean furnishes one of the finest openings for regular sailings between America and a part of the European Continent not easily accessible to direct transatlantic service.

EXPORTS from the United States to Rumania in 1920 were \$11,093,000, or four times as much as in the highest year prior to the war. Great Britain has sent considerable quantities of textiles and the British Government granted Rumania a credit of \$2,500,000 for the purchase of supplies and materials for the Rumanian railways. Another credit of \$2,500,000 was granted to the Farmers' Co-operative Society by a banking organization in Manchester, under which purchases of textiles and farm machinery have been made.

The question of credits naturally links itself with whatever goods may be sold to Rumania and other Southeast European countries. Here America is confronted with a problem, perhaps the most difficult of solution of any troubling the world today. It is to find a way out of the maze that the Genoa conference was conceived and, should the delegates assembled there really solve this problem, not only should trade with Rumania become simplified but American-European trade in general facilitated.

Rock-Bottom Prices

Continued from Page 222

values to items of currency. The result would be the attainment of a standard of living in that country where it would be immaterial whether prices were quoted in cents or dollars. Except as between classes, in that country prices would not matter. If there it were possible to insure absolute stability, the standard of living could be constantly raised without affecting individual relations. It would merely be a matter of calling a cent a dollar to make every inhabitant appear abnormally wealthy. This approximates to an ideal of exclusiveness conceived by a considerable number of individuals in this country. It is not impossible, but it is unlikely. The other extreme is a perpetual grading down of the standard of living among the highest and a perpetual grading up of such standard from the lowest toward an approximate general standard throughout the whole group associated in matters of exchange by means of currency. The average standard of the whole group would be constantly rising as a result of the resistance of the higher members of the group to being pulled down. Those who believe in a possibility of Americanizing the world economically really believe in the ability of this country completely to counteract the downward pull implied in the increasing number of States brought into the international association for trading by means of currency. In the far-distant future such a condition may be possible of realization, but in the interval the international adjustment of prices and currency must inevitably re-

sult in a lower middle point of values and a consequent reduction of standards of living for the workers of the higher States, with a corresponding improvement of the standard of living among the workers of the lower States. Such a condition would obviously be temporary, but in such a connection as this what is temporary is related to such a long period of transition that it might come to mean a century, a period of temporariness that would strain the patience of a good many people.

This tendency of standards of living toward equality throughout the civilized world is a new factor in economics. It will be accelerated with the growth of foreign investments. At the outset every foreign investment of American capital causes an improvement here by affording an increased market for American goods, but eventually it has an opposite effect. The tendency of all trade is to produce in the locality where production is most profitable, and this must always be where the standard of living is lower. Foreign investment of American capital increases the demand for American machinery until such time as the machinery required can be produced on the spot. Then the result is to pour into this country an ever-increasing supply of foreign goods at constantly falling prices. Each fall in prices reduces the amount of American goods required to pay for them. An exclusive tariff will then fail to prevent the process, because the imports will really be American goods, the property of Americans

who own works in other countries. At the present moment a large corporation is busy selling its stock to meet increased business requirements. One of its factories is in this country and the other in Japan. The commodity produced is very profitable and subject to little competition. The Japanese-made goods are marked made in Japan, but the tariff placed upon them is arranged solely with regard to the corresponding goods made in this country by the same corporation, which is practically the only interested party to demand a higher tariff. Except for the fiscal benefit to this country through the import tax, a benefit that could easily be transferred to Japan by means of an export tax to produce the same result to the consumer, the effect is the same as if Japanese labor were employed in this country at Japanese wages. Economically the Pacific Ocean has been eliminated so far as standards of living and values are concerned. Obviously the rapid extension of this process which is taking place everywhere must tend toward an eventual equality of values and of standards of living. One result of the large purchasing power of the dollar in Central Europe is that American manufacturers are rapidly acquiring interests in German and Polish factories, the product of which will assuredly find its way into the international market. Goods may not come directly from such countries to this country, but they will go to other countries, with the result of forcing out the goods of those countries into the in-

ternational market until from somewhere goods must come here that have been produced by workers with a lower standard of living. By this means values in all those countries standing above the middle line must continue to fall, while values in all those below the middle line must continue to rise, in an unconscious effort toward uniformity. Thus Switzerland, the United States of America and the United Kingdom may look for a continued fall in prices, while Balkanized Central Europe, Poland and the other States that have resulted from the affair at Versailles, together with further Eastern States in similar positions, will have rising prices for some little while. The extent to which these conditions will operate will be modified by such matters as protective tariffs and other restraints on full international intercourse. But the world is rapidly becoming a single economic unit, and in proportion as it adjusts itself to that position will the accuracy of the above deduction be demonstrated.

Trading Department

Railroad Bonds
Foreign Government Bonds
Public Utility Bonds Public Utility Stocks
Unlisted Industrial Stock
Short Term Notes

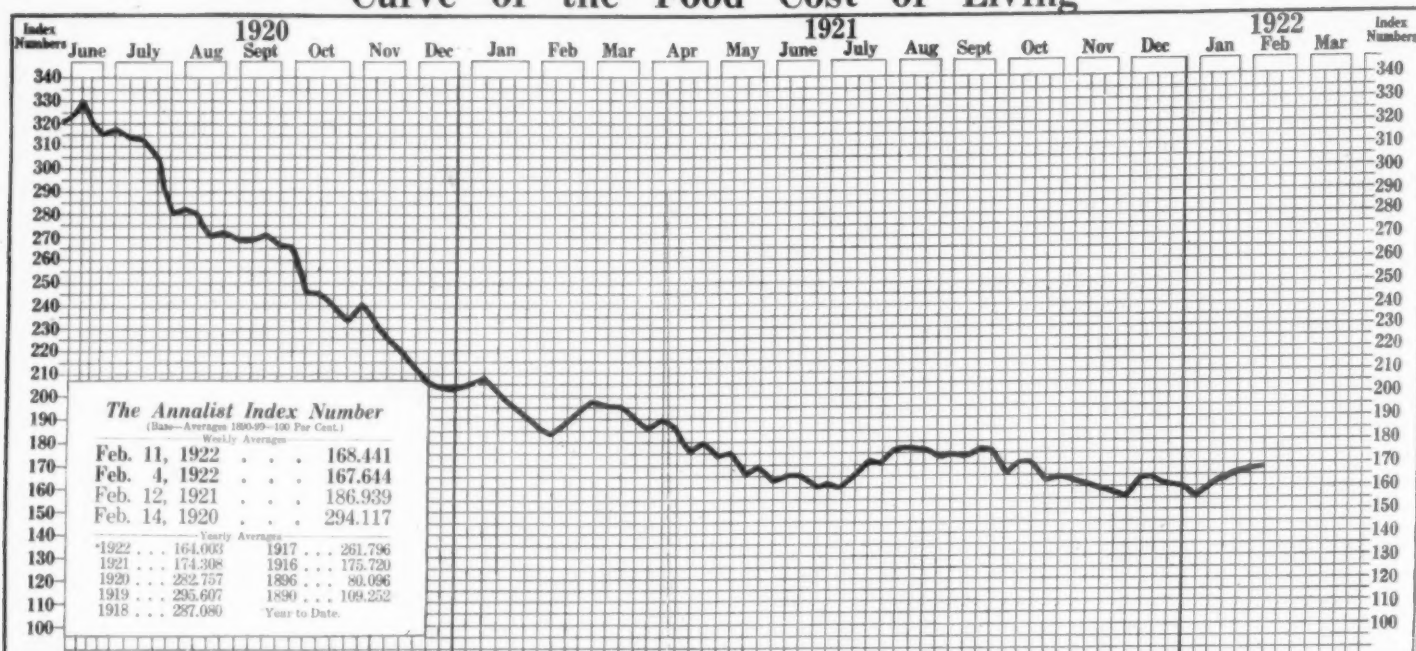
A. A. HOUSMAN & CO.

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Curve of the Food Cost of Living



An index number is a means of showing fluctuations in the average price of a group of commodities. The Annalist Index Number shows the fluctuations in the average wholesale price of twenty-five food commodities selected and arranged to represent a theoretical family's food budget.

Financial Transactions

	Last Week	Last Year	Year to Date	Same Period
Sales of stock, shares.....	4,102,866	2,333,732	21,943,555	20,472,942
Sales of bonds, par value.....	\$79,238,200	\$49,711,550	\$544,656,300	\$389,895,650
Average price of 50 stocks.....	High 71.60 Low 70.25	High 71.17 Low 69.08	High 71.60 Low 68.63	High 72.33 Low 67.69
Average price of 40 bonds.....	High 76.70 Low 76.07	High 76.04 Low 70.47	High 77.07 Low 75.01	High 71.54 Low 68.80
Average net yield of ten high-priced bonds.....	4.725%	5.220%	4.720%	5.212%
New security issues.....	\$47,100,000	\$108,150,000	\$253,083,000	\$345,308,000

BAROMETRICS

The State of Credit

FOREIGN GOVERNMENT SECURITIES

	Last Week	Previous Week	Year to Date	Same Week
British Con. 2½%.....	52½@51½	52½@48½	47½@47½	47½@47½
British 5%.....	93½@92½	93½@91½	85	85
British 4½%.....	88½@87½	88½@86½	78½@77½	78½@77½
French rentes (in Paris).....	57.97@57.45	57.97@57.45	58.225@57.80	58.225@57.80
French War Loan (in Paris).....	78.95	80.20@78.95	80.20@78.95	85.20

Potentials of Productivity and Measure of Business Activity

THE METAL BAROMETER

	—End of January—	—End of December—	—End of November—
United States Steel orders, tons.....	4,241,678	7,573,164	4,268,414
Daily pig iron capacity, tons.....	52,861	77,478	53,196
Pig iron production, tons.....	1,638,697	2,101,845	1,640,086

ALIEN MIGRATION

	Dec. 1921	Nov. 1921	Oct. 1921	Sept. 1921	Aug. 1921	July 1921	June 1921
Inbound.....	44,000	38,000	45,975	50,000	48,000	50,000	57,803
Outbound.....	26,000	38,000	38,590	30,000	30,000	40,000	40,950
Balance.....	+8,000	+7,019	+20,000	+18,000	+10,000	+16,853	+16,853

GROSS RAILROAD EARNINGS

	Fourth Week	Third Week	Second Week	Month of	From Jan. 1
	In January	In January	In January	October	to Oct. 31
1921.....	\$15,675,432	\$10,450,062	\$10,374,796	\$535,296,042	\$4,672,651,364
1920.....	\$17,755,072	\$12,505,112	\$13,088,878	\$41,827,198	\$3,082,819,687
Gain or loss.....	-\$4,059,640	-\$1,854,650	-\$2,714,572	-\$106,531,066	-\$410,168,323

SUMMARY OF IDLE CARS AND CAR LOADINGS

	Jan. 8	Dec. 31	Dec. 23	Dec. 15	Dec. 8	Nov. 26
Idle cars.....	646,074	623,833	557,531	519,381	487,692	443,101
Car loadings.....	743,728	738,275	720,877	695,992	531,034	685,927

COMPARISON OF WEEK'S COMMERCIAL FAILURES (DUN'S)

	Week Ended	Week Ended	Week Ended	Week Ended	Week Ended
	Feb. 9, 1922	Feb. 12, 1921	Feb. 12, 1921	Feb. 13, 1919	Feb. 14, 1918
Total, Over \$5,000.....	108	50	41	16	29
East.....	157	85	133	58	28
South.....	114	133	58	28	7
West.....	148	95	83	45	19
Pacific.....	57	32	40	15	6
Un. States.....	326	364	177	111	61
Canada.....	91	86	26	4	10

FAILURES BY MONTHS

	1922	1921	1920	1919	1918
Number.....	2,723	1,895	19,652	8,881	6,451
Liabilities.....	\$73,795,780	\$52,136,631	\$27,401,883	\$295,121,805	\$112,201,237

BUILDING PERMITS (BRADSTREET'S)

	January	December	November	October
1922.....	152 Cities	154 Cities	142 Cities	142 Cities
1921.....	152 Cities	154 Cities	142 Cities	142 Cities
1920.....	152 Cities	154 Cities	142 Cities	142 Cities

The Week in the Money and Exchange Market

FOREIGN AND DOMESTIC EXCHANGE RATES

New York funds in Montreal were quoted at \$46.87@45.00 premium. The discount on Montreal funds in New York was from \$44.78@44.00. The week's range of exchange on the principal foreign centres last week compared as follows:

	Normal	Last Week	Prev. Week	Yr. 1922	Same Wk. 1921	Last Week	Prev. Week	Yr. 1922	Same Wk. 1921
4.8665—London.....	4.38%	4.31%	4.23%	4.24%	4.38%	4.31%	4.23%	4.24%	4.38%
19.28—Paris.....	8.71%	8.35%	8.41	8.22	8.71%	8.35%	8.41	8.22	8.71%
19.28—Belgium.....	8.26	8.05%	8.02%	7.88%	8.26	8.05%	8.02%	7.88%	8.26
19.28—Switzerland.....	19.58	19.43	19.00	19.47	19.58	19.43	19.00	19.47	19.58
19.28—Italy.....	4.99%	4.64	4.78	4.50%	4.99%	4.64	4.78	4.50%	4.99%
20.29—Holland.....	37.42	36.95	37.20	36.70	37.42	36.95	37.20	36.70	37.42
19.30—Greece.....	4.60	4.55	4.52	4.45	4.60	4.55	4.52	4.45	4.60
19.30—Spain.....	15.35	15.30	15.30	15.10	15.35	15.30	15.30	15.10	15.35
20.80—Denmark.....	20.65	20.70	20.35	20.65	20.80	20.70	20.35	20.65	20.80
20.80—Sweden.....	20.10	20.80	20.65	20.25	20.80	20.70	20.65	20.25	20.80
20.80—Norway.....	16.80	16.25	16.20	15.80	16.80	16.25	16.20	15.80	16.80
51.44—Russia.....	.25	.15	.27%	.15	.30	.10%	.60	.50	.09%
48.66—Bombay.....	28.56	28.25	28.25	27.81	28.56	28.25	28.25	27.81	28.56
48.66—Calcutta.....	28.56	28.25	28.25	27.81	28.56	28.25	28.25	27.81	28.56
78.00—Hongkong.....	55.25	54.625	55.625	55.375	56.375	54.625	55.375	55.50	56.375
108.32—Shanghai.....	74.25	74.00	74.75	74.00	75.25	74.00	74.75	74.00	75.25
49.83—Kobe.....	47.375	47.25	47.375	47.375	47.875	47.25	47.375	47.50	47.875
49.83—Yokohama.....	47.375	47.25	47.375	47.375	47.875	47.25	47.375	47.50	47.875
50.00—Manila.....	49.50	49.50	49.50	49.50	49.50	49.50	49.50	49.50	49.50
42.44—Buen. Aires.....	36.56	35.75	36.50	35.625	36.50	35.75	36.50	35.625	36.50
33.55—Rio.....	13.625	13.125	13.125	12.75	13.625	13.125	13.125	12.75	13.625
23.83—Germany.....	.53%	.49	.50%	.48%	.60%	.49	.50%	.48%	.60%
20.46—Austria.....	.05%	.05%	.05%	.05%	.04	.05%	.05%	.05%	.04
22.83—Poland.....	.03%	.03%	.03%	.03%	.03%	.03%	.03%	.03%	.03%
20.25—Jugoslavia.....	.33%	.33	.34%	.33	.38	.33	.34%	.33	.38
20.26—Czechoslovakia.....	1.91	1.87	1.95	1.86	2.00	1.87	1.95	1.86	2.00
19.30—Belgrade.....	1.33	1.32	1.34	1.28	1.52	1.32	1.34	1.28	1.52
19.30—Finland.....	2.00	2.00	2.04	2.00	2.04	2.00	2.04	2.00	2.04
19.30—Rumania.....	.81%	.78	.83%	.74	.85%	.78	.83%	.74	.85%

COST OF MONEY—NEW YORK

	Call	Time Loans	Six	Com. Dis.
	60-90 Days	Mos.	4-6 Mos.	
Last week.....	5 6¼%	5 6¼%	5 6¼%	5 6¼%
Previous week.....	5 6¼%	5 6¼%	5 6¼%	5 6¼%
Year to date.....	5 6¼%	5 6¼%	5 6¼%	5 6¼%
Same week, 1921.....	5 6¼%	5 6¼%	5 6¼%	5 6¼%
Same week, 1920.....	5 6¼%	5 6¼%	5 6¼%	5 6¼%

BANK CLEARINGS

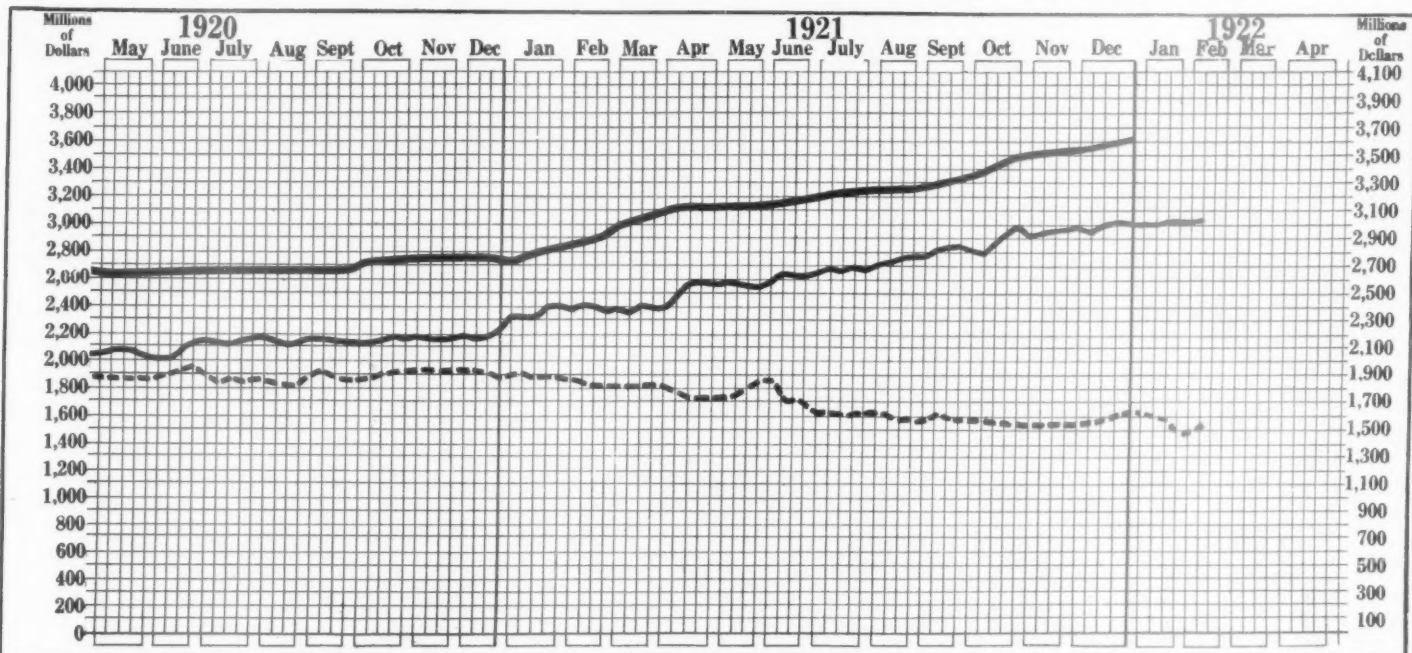
Entire country, estimated from complete returns from cities representing 92.3 per cent. of the total. Percentages show changes from preceding years.

	1922	1921	1920	1919
Last week.....	\$6,650,000,000	\$5,330,000,000	\$5,330,000,000	\$5,330,000,000
Week before.....	\$6,650,000,000	\$5,330,000,000	\$5,330,000,000	\$5,330,000,000
Year to date.....	\$6,650,000,000	\$5,330,000,000	\$5,330,000,000	\$5,330,000,000

BAR GOLD AND SILVER

	Bar Gold	Bar Silver	Bar Silver
	In London	In London	In N. Y.
Last week.....	95a 5d@94a 9d	34½d@34½d	60½c@60½c
Previous week.....	97a 5d@95a 6d	35½d@35½d	60½c@60½c
Year to date.....	98a 4d@94a 9d	35½d@34½d	60½c@60½c
Same week, 1921.....	107a 6d@105a 6d	37d@36½d	62½c@60½c
Same week, 1920.....	123a 6d@120a 6d	80½d@84½d	\$1.34@1.32

Federal Reserve Gold Holdings and Total Stock of Gold



The space between the base line and the broken line represents the cash reserves required, that between the broken line and the light line the excess reserves, or free gold, and the whole space between the base line and the heavy line represents the total stock of gold. The supply is computed monthly, so that the record can never be brought to the date of publication. The chart records the last figures published.

Week Ended Saturday, Feb. 11				Bank Clearings				By Telegraph to The Annalist			
Central Reserve Cities				Other Cities				Total, 22 cities			
1922	1921	1922	1921	1922	1921	1922	1921	1922	1921	1922	1921
New York	\$3,689,594,813	\$2,764,792,302	\$24,103,361,726	\$25,304,081,892	Buffalo	\$31,156,493	\$32,657,073	\$213,069,576	\$241,910,333		
Chicago	473,651,897	399,814,817	2,935,235,401	3,261,864,593	Cincinnati	51,525,443	42,642,189	321,520,889	351,895,449		
Total, 2 C. R. cities	\$4,163,246,710	\$3,164,607,119	\$27,038,597,127	\$28,565,946,585	Denver	18,142,280	14,071,855	113,259,421	121,627,620		
Increase	31.5%		*5.3%		Indianapolis	15,434,000	11,607,000	97,575,000	88,844,000		
Other Federal Reserve Cities				Total, 12 cities				Increase			
Atlanta	\$35,754,947	\$40,372,707	\$234,824,352	\$278,760,151							
Boston	254,000,000	261,999,266	1,775,000,000	1,868,970,193							
Cleveland	80,714,806	75,353,026	480,163,120	603,620,561							
Kansas City, Mo.	121,847,885	144,153,721	781,436,469	995,780,722							
Minneapolis	57,161,401	42,349,255	346,088,693	389,710,255							
Philadelphia	376,000,000	309,567,171	2,394,000,000	2,472,835,045							
Richmond	36,753,000	42,769,000	237,376,000	289,661,000							
San Francisco	120,800,000	106,800,000	790,300,000	820,600,000							
Total, 8 cities	\$1,083,032,039	\$1,023,364,148	\$7,037,188,634	\$7,809,946,927							
Increase	5.8%		*9.8%								
Total, 10 cities	\$5,246,278,749	\$4,187,971,267	\$34,075,785,761	\$36,375,893,512							
Increase	25.2%		*6.3%								

Actual Condition	Statements of the Federal Reserve Banks											Feb. 8
	Dist. 1. Boston	Dist. 2. New York	Dist. 3. Philadelphia	Dist. 4. Cleveland	Dist. 5. Richmond	Dist. 6. Atlanta	Dist. 7. Chicago	Dist. 8. St. Louis	Dist. 9. Minneapolis	Dist. 10. Kansas City	Dist. 11. Dallas	Dist. 12. San Francisco
Gold reserve	\$195,865,000	\$1,093,093,000	\$299,694,000	\$250,487,000	\$74,234,000	\$88,796,000	\$458,505,000	\$112,460,000	\$69,669,000	\$78,807,000	\$38,659,000	\$289,723,000
Redeemable	14,511,000	111,432,000	56,629,000	30,192,000	34,339,000	18,560,000	39,391,000	13,468,000	5,739,000	13,751,000	6,733,000	16,798,000
Bills on hand	49,706,000	193,179,000	87,299,000	79,530,000	80,434,000	71,186,000	124,531,000	38,107,000	39,212,000	50,751,000	42,374,000	61,425,000
Due members	110,590,000	686,330,000	99,987,000	136,131,000	53,939,000	44,707,000	237,754,000	66,093,000	43,934,000	70,258,000	44,960,000	119,589,000
Notes in circulation	163,136,000	615,027,000	182,439,000	192,920,000	96,379,000	109,438,000	360,925,000	84,323,000	52,526,000	62,223,000	30,507,000	216,336,000
Ratio reserve	76.0%	81.7%	72.9%	76.9%	52.5%	58.3%	77.6%	81.5%	69.7%	61.7%	55.0%	82.3%

Federal Reserve Bank Statement

Consolidated statement of the twelve Federal Reserve Banks compares as follows:

RESOURCES—	Feb. 8, 1922	Feb. 1, 1922	Feb. 11, 1921
Gold and gold certificates	\$382,418,000	\$385,044,000	\$204,985,000
Gold settlement fund—Federal Reserve Board	514,110,000	509,193,000	480,480,000
Total gold held by banks	\$896,528,000	\$894,237,000	\$685,465,000
Gold with Federal Reserve agents	1,942,725,000	1,928,419,000	1,269,037,000
Gold redemption fund	82,069,000	88,872,000	167,476,000
Total gold reserves	\$2,921,352,000	\$2,911,528,000	\$2,121,978,000
Legal tender notes, silver, &c.	141,277,000	149,990,000	220,220,000
Total reserves	\$3,062,629,000	\$3,061,518,000	\$2,342,198,000
Bills discounted: Secured by U. S. Government obligations	361,906,000	361,092,000	1,011,677,000
All other	461,553,000	476,726,000	1,393,830,000
Bills bought in open market	94,255,000	90,027,000	175,873,000
Total bills on hand	\$917,714,000	\$927,845,000	\$2,581,380,000
United States bonds and notes	103,919,000	90,709,000	25,868,000
U. S. certificates of indebtedness: One-year certificates (Pittman act)	98,466,000	113,000,000	259,375,000
All other	133,723,000	101,702,000	4,190,000
Municipal warrants	193,000	206,000	
Total earning assets	\$1,260,015,000	\$1,233,462,000	\$2,870,831,000
Bank premises	36,496,000	36,407,000	18,977,000
Five per cent. redemption fund against Federal Reserve Bank notes	8,029,000	7,855,000	12,207,000
Gold abroad in custody or in transit			3,300,000
Uncollected items	450,841,000	498,220,000	566,789,000
All other resources	14,769,000	14,460,000	8,189,000
Total resources	\$4,832,779,000	\$4,851,922,000	\$5,822,491,000
LIABILITIES—			
Capital paid in	\$103,233,000	\$103,200,000	\$100,557,000
Surplus	215,398,000	215,398,000	202,636,000
Reserved for Government franchise tax	1,548,000	1,250,000	
Deposits: Government	112,717,000	114,744,000	48,457,000
Member banks—Reserve account	1,714,668,000	1,689,422,000	1,740,250,000
All other	31,111,000	36,304,000	25,802,000
Total deposits	\$1,858,496,000	\$1,840,470,000	\$1,814,518,000
Federal Reserve notes in circulation	2,106,179,000	2,178,053,000	3,050,416,000
F. R. Bank notes in circulation, net liability	83,507,000	83,896,000	198,178,000
Deferred availability items	388,650,000	414,475,000	423,613,000
All other liabilities	15,768,000	15,188,000	33,173,000
Total liabilities	\$4,832,779,000	\$4,851,922,000	\$5,822,491,000
Ratio of total reserves to deposit and Federal Reserve note liabilities combined	76.1%	76.2%	*49.6%

*Calculated on basis of net deposits and Federal Reserve notes in circulation.

Statement of Member Banks

Data for Federal Reserve Cities and in Federal Reserve Branch Cities

	New York Feb. 1	Jan. 25	Chicago Feb. 1	Jan. 25
Number of reporting banks	67	67	50	50
Total loans and discounts	\$3,527,943,000	\$3,488,910,000	\$1,041,525,000	\$1,046,182,000
U. S. bonds owned (exclusive of bonds borrowed)	353,828,000	347,044,000	24,273,000	23,120,000
U. S. Victory notes	61,734,000	96,207,000	6,140,000	7,787,000
U. S. Treasury notes	154,878,000	77,930,000	69,076,000	3,076,000
U. S. cts. of indebtedness	133,340,000	123,980,000	5,835,000	6,144,000
Other loans, stocks and secur's	567,214,000	570,093,000	174,736,000	173,519,000
Loans, discounts, investm'ts, &c.	4,798,937,000	4,704,064,000	1,322,187,000	1,259,828,000
Reserve bal. with F. R. Bank	562,281,000	553,129,000	130,456,000	113,791,000
Cash in vault	73,635,000	78,179,000	28,453,000	29,456,000
Net demand deposits	4,247,320,000	4,212,339,000	889,442,000	870,020,000
Time deposits	304,272,000	302,355,000	311,230,000	312,419,000
Government deposits	151,494,000	61,714,000	15,751,000	15,431,000
Bills payable	54,100,000	49,005,000	950,000	1,432,000
Bills rediscounted	5,108,000	12,846,000	11,260,000	14,385,000
All Reserve Cities	Feb. 1	Jan. 25	Feb. 1	Jan. 25
Number of reporting banks	275	275	213	212
Total loans and discounts	\$7,170,432,000	\$7,228,500,000	\$1,923,460,000	\$1,907,255,000
U. S. bonds owned (exclusive of bonds borrowed)	539,339,000	547,357,000	230,945,000	223,218,000
U. S. Victory notes	89,841,000	128,767,000	32,156,000	39,634,000
U. S. Treasury notes	283,249,000	90,003,000	48,248,000	17,864,000
U. S. cts. of indebtedness	174,314,000	153,888,000	28,810,000	21,649,000
Other loans, stocks and secur's	1,150,215,000	1,171,897,000	582,559,000	582,582,000
Loans, discounts, investm'ts, &c.	9,407,381,000	9,320,412,000	2,846,178,000	2,792,202,000
Reserve bal. with F. R. Bank	949,917,000	914,617,000	191,041,000	190,389,000
Cash in vault	145,482,000	156,537,000	51,295,000	52,459,000
Net demand deposits	7,268,784,000	7,258,008,000	1,569,595,000	1,563,739,000
Time deposits	1,343,208,000	1,408,461,000	943,546,000	927,382,000
Government deposits	278,416,000	127,698,000	40,427,000	25,332,000
Bills payable	95,364,000	85,119,000	55,770,000	54,295,000
Bills rediscounted	105,817,000	113,114,000	50,439,000	57,561,000
All Other Reporting Banks	Feb. 1	Jan. 25	Feb. 1	Jan. 25
Number of reporting banks	318	317		
Total loans and discounts	\$1,784,151,000	\$1,782,974,000		
Total loans and discounts	1,784,151,000	1,782,974,000		
United States bonds owned (exclusive of bonds borrowed)	228,250,000	226,558,000		
U. S. Victory notes	19,390,000	19,675,000		
U. S. Treasury notes	23,566,000	12,563,000		
United States certificates of indebtedness	38,913,000	22,076,000		
Other loans, stocks and securities	359,901,000	357,484,000		
Loans, discounts, investments, &c.	2,454,161,000	2,421,130,000		
Reserve balance with Federal Reserve Bank	144,217,000	145,349,000		
Cash in vault	69,331,000	69,484,000		
Net demand deposits	1,450,611,000	1,449,045,000		
Time deposits	692,649,000	685,494,000		
Government deposits	31,647,000	15,434,000		
Bills payable	31,219,000	32,074,000		
Bills rediscounted	61,436,000	67,130,000		

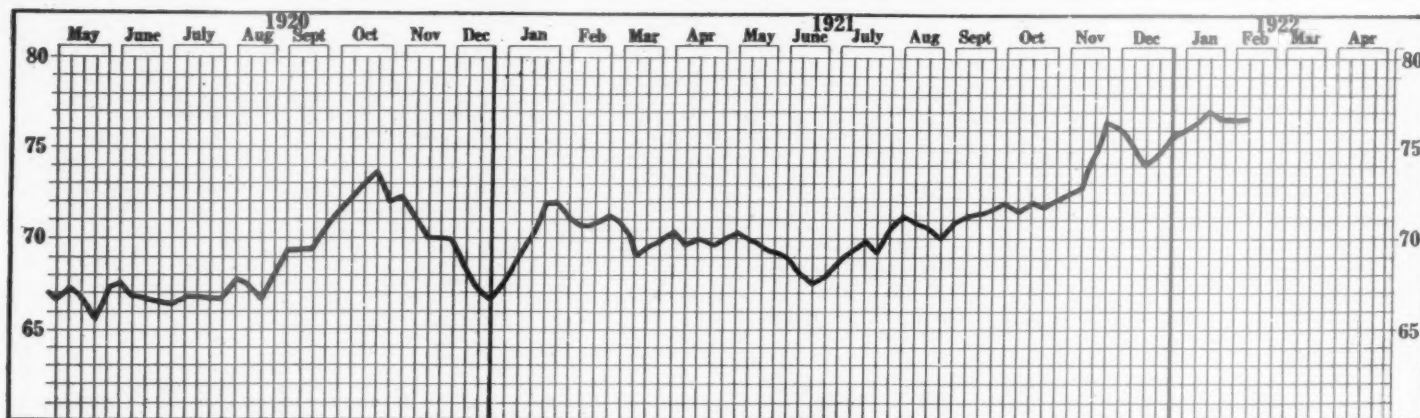
New York Stock Exchange Transactions

Week Ended February 11

Total Sales 4,102,866 Shares

—1922—						—1922—						—1922—						
Stock and			Dividend Rate			Stock and			Dividend Rate			Stock and			Dividend Rate			
High.	Low.	Sales.	High.	Low.	Last Ch'ge.	High.	Low.	Sales.	High.	Low.	Last Ch'ge.	High.	Low.	Sales.	High.	Low.	Last Ch'ge.	
61	48	10,500	ADAMS EXPRESS	61	54 1/2	61	47 1/2	49 1/2	46 1/2	47 1/2	47 1/2	50	44 1/2	6,700	Lackawanna Steel	44 1/2	47 1/2	47 1/2
14 1/2	10 1/2	2,100	Advance Rumely	14 1/2	13	13	13	13	13	13	13	14	10	1,100	Lake Erie & Western	13	11	13
37 1/2	31 1/2	1,000	Do pf (3)	37 1/2	36 1/2	36 1/2	36 1/2	36 1/2	36 1/2	36 1/2	36 1/2	30 1/2	26 1/2	2,000	Do pf	30 1/2	28 1/2	30 1/2
56	45 1/2	2,800	Air Reduction (4)	55	51 1/2	51 1/2	51 1/2	51 1/2	51 1/2	51 1/2	51 1/2	28 1/2	20 1/2	2,200	Lee Rubber & Tire (2)	28 1/2	27 1/2	28 1/2
17	13 1/2	6,000	Ajax Rubber	16 1/2	15 1/2	16	16	16	16	16	16	60 1/2	56 1/2	5,700	Lehigh Valley (3 1/2)	59 1/2	58 1/2	59 1/2
1/2	1/2	600	Alaska Gold Mines	1/2	1/2	1/2	1/2	1/2	1/2	1/2	1/2	163 1/2	159 1/2	200	Liggett & Myers (12)	160 1/2	160 1/2	160 1/2
107	107	1,200	Alaska Juneau	107	107	107	107	107	107	107	107	111	107 1/2	40	Do pf (7)	110	109	109 1/2
50 1/2	50 1/2	100	All Am Cables (7)	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	100 1/2	91	1,300	Lima Locomotive (7)	90	95	95
105	101	7,700	Allied Chem & Dye (4)	105	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	103 1/2	13 1/2	11	6,500	Loew's, Inc	11 1/2	11 1/2	11 1/2
46 1/2	37 1/2	9,700	Allis-Chalm Mfg (4)	46 1/2	44 1/2	45	45	45	45	45	45	11 1/2	9	3,200	Loff's, Inc	11 1/2	10 1/2	10 1/2
92 1/2	86 1/2	800	Do pf (7)	92 1/2	92	92	92	92	92	92	92	41 1/2	36	200	Loose-Wiles Biscuit	40	40	40 1/2
34 1/2	29 1/2	3,000	Am Agr Chem	34 1/2	33	34	34	34	34	34	34	132 1/2	147	700	Lorillard (P) Co (12)	152	151	152
50 1/2	50 1/2	800	Do pf	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	50 1/2	110	100	700	Do pf (7)	100 1/2	100 1/2	100 1/2
52 1/2	51 1/2	100	Am Bank Note pf (3)	52 1/2	52 1/2	52 1/2	52 1/2	52 1/2	52 1/2	52 1/2	52 1/2	115 1/2	108	600	Louisville & Nash (7)	114 1/2	113 1/2	113 1/2
37 1/2	31 1/2	1,400	Am Beet Sugar	37 1/2	38 1/2	34 1/2	34 1/2	34 1/2	34 1/2	34 1/2	34 1/2	62 1/2	57	300	MACKAY COS pf (4)	60 1/2	60 1/2	60 1/2
40 1/2	31 1/2	1,300	Am Bosch Magneto	40 1/2	37	35	35	35	35	35	35	19 1/2	15 1/2	200	Mallinson & Co	19 1/2	19	19
62 1/2	51	1,700	Am Brake Shoe & F (4)	60 1/2	58	58	58	58	58	58	58	50	30 1/2	8,100	Manati Sugar	48 1/2	46	48 1/2
102	98 1/2	200	Do pf (7)	102	101 1/2	102	102	102	102	102	102	49 1/2	35	1,900	Manhattan Elev (7)	46 1/2	44	46 1/2
38 1/2	32 1/2	14,500	Am Can	38 1/2	36 1/2	36 1/2	36 1/2	36 1/2	36 1/2	36 1/2	36 1/2	43 1/2	33	6,500	Manhattan Shirt (2)	42 1/2	38 1/2	38 1/2
57 1/2	53 1/2	400	Do pf (7)	57 1/2	56 1/2	56 1/2	56 1/2	56 1/2	56 1/2	56 1/2	56 1/2	5 1/2	3	1,500	Market Street Ry	5 1/2	5 1/2	5 1/2
148	141	3,100	Am Car & Fdy (12)	148	146 1/2	147	147	147	147	147	147	24 1/2	17	600	Do pf	24 1/2	18 1/2	24 1/2
11 1/2	7	1,300	Am Chicla	11 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	47 1/2	35	5,000	Do prior pf	47 1/2	40	47 1/2
22 1/2	19 1/2	4,400	Am Cotton Oil	22 1/2	21	21	21	21	21	21	21	9	5 1/2	500	Do 2d pf	9	8 1/2	8 1/2
44 1/2	41	100	Do pf (7)	44 1/2	44 1/2	44 1/2	44 1/2	44 1/2	44 1/2	44 1/2	44 1/2	29	22 1/2	29,100	Marland Oil & Ref	29	25 1/2	27 1/2
6 1/2	4 1/2	3,500	Am Drugists Syn	6 1/2	5 1/2	6	6	6	6	6	6	34	20 1/2	22,800	Martin-Parry (2)	34	31 1/2	31 1/2
136 1/2	127 1/2	900	Am Express (8)	135 1/2	133	134 1/2	134 1/2	134 1/2	134 1/2	134 1/2	134 1/2	33 1/2	22	3,200	Matheson Alkali	33 1/2	25	32 1/2
15 1/2	12 1/2	5,100	Am Hide & Leather	15 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	13 1/2	15 1/2	11 1/2	1,200	Maxwell M, Class B	12 1/2	11 1/2	11 1/2
8 1/2	5 1/2	8,300	Do pf	8 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	6 1/2	100 1/2	101	1,300	May Dept Stores (8)	100 1/2	100	107
99 1/2	78	8,200	Am Ice (7)	99 1/2	92	94	94	94	94	94	94	2 1/2	2 1/2	18,800	McIntyre Petroleum	2 1/2	2 1/2	2 1/2
79	72	1,000	Do pf (6)	79	70	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	78 1/2	119	106 1/2	130,400	Mexican Petroleum (12)	119	114 1/2	117 1/2
43 1/2	38 1/2	32,900	Am International	43 1/2	41 1/2	42	42	42	42	42	42	85 1/2	79 1/2	300	Do pf (8)	80 1/2	80 1/2	80 1/2
10	9 1/2	3,700	Am La F Fire Eng (1)	10	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	9 1/2	28	26 1/2	3,000	Miami Copper (2)	26 1/2	26 1/2	26 1/2
33 1/2	29 1/2	3,300	Am Linseed	33 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	31 1/2	13 1/2	11 1/2	28,700	Middle States Oil (120)	12 1/2	12	12 1/2
30 1/2	26	800	Do pf	30 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	28 1/2	32 1/2	27 1/2	22,800	Midvale Steel	31 1/2	29 1/2	29 1/2
110 1/2	102	36,000	Am Locomotive (6)	110 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	106 1/2	9 1/2	5	9,300	Minn & St Louis, new	9 1/2	6	9
115	112	300	Do pf (7)	114 1/2	113 1/2	113 1/2	113 1/2	113 1/2	113 1/2	113 1/2	113 1/2	65 1/2	63	100	M, St P & S S M (7)	65 1/2	65 1/2	65 1/2
89 1/2	82	2,525	Am Radiator (4)	89 1/2	83 1/2	85	85	85	85	85	85	2 1/2	1 1/2	11,775	Mo, Kan & Texas	2 1/2	1 1/2	2 1/2
95 1/2	88	1,500	Am Safety Razor	95 1/2	88	88	88	88	88	88	88	3 1/2	1 1/2	600	Do pf	3 1/2	2 1/2	3
95 1/2	88	6,000	Am Ship & Commerce	95 1/2	88	88	88	88	88	88	88	10 1/2	7 1/2	39,800	Do w i	10 1/2	9 1/2	10
48	43 1/2	4,200	Am Smelt & Ref	48	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	46 1/2	27 1/2	24 1/2	9,600	Do pf w i	27 1/2	26 1/2	27 1/2
91 1/2	86 1/2	1,600	Do pf (7)	91 1/2	90	91	91	91	91	91	91	19	16	8,000	Mo Pacific	19	17 1/2	18 1/2
89	87	100	Am Smelt Sec pf A (6)	87	87	87	87	87	87	87	87	49 1/2	43 1/2	13,100	Do pf	49 1/2	47 1/2	48 1/2
125	100 1/2	500	Am Snuff (12)	120	118 1/2	118 1/2	118 1/2	118 1/2	118 1/2	118 1/2	118 1/2	70 1/2	63	500	Montana Power	68 1/2	67	67
33 1/2	30 1/2	9,700	Am Steel Fdys (3)	33	32	32	32	32	32	32	32	15 1/2	12	19,900	Montgomery Ward	14 1/2	12	12 1/2
96 1/2	91	100	Do pf (7)	91	91	91	91	91	91	91	91	28 1/2	19 1/2	9,000	Mullins Body	28 1/2	25 1/2	27 1/2
68 1/2	54 1/2	21,600	Am Sugar Refining	67 1/2	65 1/2	66	66	66	66	66	66	13 1/2	10 1/2	100	NATIONAL ACME	12 1/2	12 1/2	12 1/2
95 1/2	84	2,300	Do pf (7)	95 1/2	94 1/2	95	95	95	95	95	95	137	123 1/2	800	National Biscuit (7)	134	131	132
35 1/2	24 1/2	41,300	Am Sumatra Tobacco	35 1/2	24 1/2	24 1/2	24 1/2	24 1/2	24 1/2	24 1/2	24 1/2	119 1/2	113 1/2	300	Do pf (7)	119	119	119
71	62 1/2	1,400	Do pf (7)	71	68 1/2	68 1/2	68 1/2	68 1/2	68 1/2	68 1/2	68 1/2	32 1/2	26	1,100	National Cloak & Suit	32 1/2	31	31 1/2
118 1/2	114 1/																	

The Trend of Bond Prices—Average of 40 Listed Issues



Stock Exchange Bond Trading

Week Ended February 11

Total Sales \$79,338,200 Par Value

UNITED STATES GOVERNMENT WAR LOANS

Range 1922	High	Low	Last	Ch'ge
High Low Sales				
98.00 94.84 69544 Lib 3 1/2s, 1932-17...	97.46	95.10	97.00	+1.64
97.58 94.82 112 Lib 3 1/2s, '32-47...	96.86	95.06	96.86	+1.46
98.00 95.70 7 Lib 1st 4s, '32-47...	96.20	95.70	96.20	-.10
97.84 95.60 41 Lib 2d 4s, '27-42...	96.14	95.76	96.14	+.40
97.76 95.50 2 Lib 2d 4s, reg...	95.70	95.50	95.70	-.10
98.10 98.10 32 Lib 1st-2d cv 4 1/2s, 1932-47...	98.10	98.10	98.10	-.50
98.06 96.00 675 Lib 1st conv 4 1/2s, 1932-47...	96.56	96.02	96.42	+.12
97.76 95.80 1 Lib 1st conv 4 1/2s, 1932-47, reg...	95.90	95.90	95.90	-.22
98.16 95.74 4328 Lib 2d conv 4 1/2s, 1927-42...	96.26	95.84	96.18	+.04
97.80 95.68 78% Lib 2d conv 4 1/2s, 1927-42, reg...	96.08	95.72	96.00	-.30
98.20 96.74 3589 Lib 3d 4 1/2s, 1928...	97.38	97.00	97.34	+.18
97.90 96.72 223 Lib 3d 4 1/2s, '28, reg...	97.20	96.94	97.16	+.06
98.20 96.86 8583% Lib 4th 4 1/2s, 33-38...	96.48	95.92	96.44	+.20
98.06 95.70 45 Lib 4th 4 1/2s, 33-38reg...	96.26	95.90	96.26	+.18
100.00 96.96 1124% Vic 3 1/2s, 1922-23...	100.24	99.96	99.96	-.28
100.08 99.88 5 Vic 3 1/2s, '22-23, reg...	100.08	100.08	100.08	+.08
100.32 100.02 5416% Vic 4 1/2s, 1922-23...	100.24	100.08	100.10	-.14
100.16 99.84 85 Vic 4 1/2s, 22-23, reg...	100.10	99.96	99.96	-.14
Total				\$31,107,700

FOREIGN GOVERNMENT, STATE AND MUNICIPAL

Range 1922	High	Low	Last	Ch'ge
80 77 30 Argentine 5s	80	78	78 1/2	-10
49 44 180 Chinese Govt 5s	49	45 1/2	48 1/2	+2 1/2
110 106 1/2 47 1/2 City of Bern 8s	110	106 1/2	109 1/2	+ 1/2
108 1/2 103 1/2 143 City of Bergen 8s	108 1/2	103 1/2	108	+ 2
84 1/2 80 1/2 213 City of Bordeaux 6s	84 1/2	82 1/2	83	+ 1/2
109 1/2 106 1/2 60 C of Christiania 8s	109 1/2	106 1/2	109	+ 1
89 85 70 City of Copenhagen 5s	89 1/2	87 1/2	88	- 1/2
84 1/2 80 1/2 140 City of Lyons 8s	84 1/2	82 1/2	83	+ 1 1/2
84 1/2 80 1/2 113 City of Marseilles 6s	84 1/2	82 1/2	83 1/2	+ 1/2
101 1/2 99 1/2 153 City of Rio de Jan 8s	101 1/2	100 1/2	100 1/2	+ 1/2
70 67 3 City of Tokio 5s	70	63 1/2	70	...
109 1/2 107 1/2 50 City of Zurich 8s	109 1/2	108 1/2	109 1/2	+ 1 1/2
108 105 1/2 49 Dan Mun s f 8s, A...	108	107	108	+ 1
108 105 23 Dan Mun s f 8s, B...	108	107	108	+ 1
90 90 32 Dept of Seine 7 1/2s w i...	90 1/2	90 1/2	90 1/2	...
97 96 167 Dom of Can 5 1/2s, '29...	98 1/2	98 1/2	98 1/2	- 1/2
98 94 96 Dom of Can 5 1/2s, '31...	98 1/2	96	96 1/2	+ 1/2
88 1/2 85 16 Dominican Rep 5s	88	87 1/2	88	...
94 1/2 94 1/2 346 Dutch East Indies 8s, w i 1/4s	94 1/2	94 1/2	94 1/2	- 1/2
102 99 1/2 810 French Govt 8s	102	100 1/2	101 1/2	+ 1
98 1/2 94 1/2 118 1/2 French Govt 7 1/2s	98 1/2	95 1/2	96 1/2	+ 1/2
88 86 1/2 374 Jap 4 1/2s, term loan	88	87 1/2	88 1/2	+ 1/2
87 1/2 86 1/2 195 Jap 4 1/2s, 2d series	87 1/2	86 1/2	87 1/2	+ 1/2
74 1/2 72 1/2 166 Jap 4s, ster loan	74	73 1/2	73 1/2	...
107 1/2 103 1/2 129 Kingdom of Belgium 7 1/2s	107 1/2	106 1/2	107 1/2	+ 1/2
100 94 1/2 700% Kingdom of Belgium 6s	100	98 1/2	99 1/2	+ 2 1/2
107 104 1/2 129% King of Belgium 8s, rct...	107	106 1/2	106 1/2	+ 1/2
109 107 91 Kingdom of Denmark 8s	109	108 1/2	109 1/2	- 1/2
94 1/2 94 324 King of Den 6s, int cfs...	94 1/2	94 1/2	94 1/2	+ 1/2
94 92 1/2 17 Kingdom of Italy 6 1/2s	93 1/2	93	93	- 1/2
110 108 40 King of Norway 8s	110 1/2	109 1/2	110	...
97 1/2 94 212 King of Sweden 6s	97 1/2	96 1/2	97 1/2	...
102 100 1/2 237% Rep of Chile 8s, '46, int cfs...	102 1/2	101 1/2	101 1/2	+ 1
100 1/2 95 1/2 134% Republic of Chile 8s, '26...	100 1/2	100 1/2	100 1/2	...
102 100 1/2 130 Republic of Chile 8s, '41...	102 1/2	101 1/2	101 1/2	+ 1/2
88 1/2 84 1/2 1 Republic of Cuba 8s, '04...	88 1/2	88 1/2	88 1/2	+ 1 1/2
86 1/2 77 1/2 7 Republic of Cuba 8s, '14...	86 1/2	82	83 1/2	+ 1 1/2
79 76 28 Republic of Cuba 4 1/2s	79	77	79	+ 2
105 1/2 103 38 Rep of Uruguay 8s	105 1/2	104 1/2	103 1/2	- 1 1/2
102 100 1/2 68 Sao Paulo 8s	102	101 1/2	101 1/2	- 1/2
108 106 1/2 174 State Queensland 7s	108 1/2	107 1/2	107	- 1/2
99 1/2 99 200 State of Rio Gr do Sul 8s, int cfs...	99 1/2	99	99 1/2	+ 1/2
115 1/2 112 1/2 187 Swiss Confed s s 8s	114 1/2	113 1/2	114 1/2	+ 1/2
103 1/2 100 201 1/2 U K Gt B & I 5 1/2s, '22...	103 1/2	101 1/2	102 1/2	+ 1 1/2
90 1/2 96 570 U K Gt B & I 5 1/2s, '37...	99 1/2	98 1/2	99	- 1/2
104 1/2 102 280 U S of Brazil 8s	103 1/2	102 1/2	103 1/2	+ 1/2
56 1/2 54 383 U S of Mexico 8s	58 1/2	55 1/2	55 1/2	- 1 1/2
54 1/2 50 195 U S of Mex 5s, large	54 1/2	53	53 1/2	+ 1/2
47 1/2 39 1/2 397% U S of Mexico 4s	47 1/2	44 1/2	44 1/2	- 1/2
Total				\$14,567,000

NEW YORK CITY BONDS

Range 1922	High	Low	Last	Ch'ge
94 1/2 93 1/2 2 4s, 1937	93 1/2	93 1/2	93 1/2	- 1/2
94 1/2 93 1/2 11 4s, 1950	94	93 1/2	94	...
91 1/2 93 1/2 10 4s, 1958	94	94	94	+ 1/2
90 1/2 98 2 4 1/2s, 1960	98 1/2	98 1/2	98 1/2	...
104 1/2 103 12 4 1/2s, 1965	104	104	104	...
104 1/2 103 18 4 1/2s, 1965	104 1/2	104	104 1/2	+ 1/2
104 1/2 103 25 4 1/2s, 1967	104 1/2	104	104 1/2	+ 1/2
104 1/2 103 6 4 1/2s, May, 1967	104	104	104	...
104 1/2 104 5 4 1/2s, 1971	104 1/2	104 1/2	104 1/2	+ 1/2

Range, 1922

High	Low	Sales	Net
101	103 1/2	1 4 1/2s, Nov., 1967	103 1/2 103 1/2 103 1/2
Total			\$191,000

CORPORATION ISSUES

76	75	19	ADAMS EXPRESS 4s.....	75	75	75	..
8	8	1	Alaska G M conv 6s, B.....	6 1/2	6 1/2	6 1/2	+ 1/2
102	100	188	Am Ag Chemical 7 1/2s.....	101	100 1/2	101	+ 1/2
98 1/2	92	15	Am Ag Chemical conv 5s.....	93	92	93	- 1/2
83	81	6	American Cotton Oil 5s.....	83	83	83	+ 1 1/2
80	86 1/2	110	Am Smelt & Ref 1st 5s.....	88 1/2	87 1/2	88 1/2	..
98 1/2	97 1/2	311	Am Sug R 6s, temp cfs.....	98 1/2	97	98	- 1/2
112	108	201	Am Tel & Tel conv 6s.....	111 1/2	110 1/2	110 1/2	- 1/2
98	95 1/2	10	Am Tel & Tel conv 4 1/2s.....	97 1/2	97	97 1/2	- 1/2
98 1/2	91 1/2	299	Am Tel & Tel col 5s.....	96 1/2	95 1/2	96 1/2	+ 1/2
89 1/2	86 1/2	108	Am Tel & Tel col 4s.....	88 1/2	87 1/2	88 1/2	- 1/2
82 1/2	80 1/2	1	Am Tel & Tel cv 4s.....	82 1/2	82 1/2	82 1/2	+ 1
74 1/2	70	7	Am Water Works & E 5s.....	73	73	73	..
84 1/2	80 1/2	96	Am Writing Paper 7s.....	82	81	82	..
63	58 1/2	4	Ann Arbor 4s.....	60 1/2	60 1/2	60 1/2	+ 1/2
89	86 1/2	45	Armour & Co 4 1/2s.....	89	88 1/2	88 1/2	+ 1/2
89 1/2	85	141	At, Top & S F gen 4s.....	88 1/2	88	88 1/2	- 1/2
51	77 1/2	9	At, Top & S F adj 4s.....	81	80	80 1/2	+ 1/2
82	78 1/2	20 1/2	At, T & S F adj 4s, sta.....	81 1/2	80	80 1/2	+ 1/2
97 1/2	91 1/2	1	At, T & S F cv 4s, '60.....	97 1/2	97 1/2	97 1/2	+ 1
50 1/2	76	6	At, T & S F cv 4s, '55.....	79	79	79	..
90 1/2	86 1/2	11	A, T & S F, Cal & A 4 1/2s.....	88	88	88 1/2	..
92 1/2	91 1/2	2	At, T & S F, E Ok 4s.....	92 1/2	92 1/2	92 1/2	+ 1/2
88 1/2	87	7	At & Char A L 4 1/2s.....	88 1/2	87	88 1/2	+ 1/2
90 1/2	92 1/2	9	At & Char A L 1st 5s.....	94 1/2	93 1/2	94 1/2	- 2
59 1/2	59	3	Atlanta & Birm ham 4s.....	59 1/2	59 1/2	59 1/2	..
88 1/2	85 1/2	18	Atlan Coast L unif 4 1/2s.....	86 1/2	85	87	- 1 1/2
89 1/2	85	24	Atlan Coast Line 1st 4s.....	88	87 1/2	88	+ 1/2
107	104 1/2	9	Atlantic Coast Line 7s.....	106 1/2	106	106	- 1/2
80	75 1/2	37	Atlan C Line, L & N 4s.....	79 1/2	77 1/2	79	+ 1 1/2
30	23 1/2	39	Atlantic Fruit 7s.....	29	27 1/2	28	- 1/2
105	103 1/2	34	Atlantic Refining 6 1/2s.....	105	104 1/2	104 1/2	- 1/2
75 1/2	73 1/2	1	Atlanta & Yaddin 4s.....	75 1/2	75 1/2	75 1/2	..
104 1/2	103	2	Atlas Pump temp 7 1/2s.....	103 1/2	103 1/2	103 1/2	+ 1/2
100 1/2	99 1/2	2	BALDWIN LOCO 5s.....	100	100	100	..
63	88 1/2	111	Balt & Ohio pr lien 3 1/2s.....	90 1/2	90	90 1/2	+ 1/2
70 1/2	79 1/2	115	Baltimore & Ohio gold 4s.....	78 1/2	76 1/2	77	- 1/2
97 1/2	94 1/2	150	Baltimore & Ohio 6s.....	96 1/2	96 1/2	96 1/2	- 1/2
77	74	182 1/2	Baltimore & Ohio cv 4 1/2s.....	77	75 1/2	77	+ 1 1/2
79 1/2	77	70	Baltimore & Ohio ref 5s.....	79	77 1/2	78 1/2	+ 1 1/2
90	87	5	Balt & O, P, L & E M 3 1/2s.....	88	88	88	- 1/2
76	72 1/2	52	B & O, P, L & E W Va 4s.....	75 1/2	74	75 1/2	+ 1 1/2
89	86	51	B & O, S-W Div 3 1/2s.....	88	87 1/2	87 1/2	- 1/2
60	60	2	Bat C & S 3s.....	60	60	60	..
66	63 1/2	30	Balt & Ohio, T & C 4s.....	65	63 1/2	64 1/2	+ 1 1/2
106	106	37	Bell Telephone (Pa) 7s.....	106	106 1/2	106 1/2	- 1/2
89	86	37	Bethlehem Steel p m 5s.....	89	88	88 1/2	..
93 1/2	90	15	Bethlehem Steel ref 5s.....	93 1/2	92	93	+ 1
96 1/2	93 1/2	11	Bethlehem Steel ext 5s.....	96 1/2	95 1/2	96	..
96	95	12	Braden Copper 6s.....	96	95 1/2	95 1/2	+ 1/2
56 1/2	50	16	Broadway & 7th Av 5s.....	56 1/2	56 1/2	56 1/2	- 1/2
91 1/2	89 1/2	16	Brooklyn Edison gen 5s.....	91 1/2	90 1/2	91 1/2	+ 1 1/2
101 1/2	100	12	Brooklyn Edison gen 6s.....	100 1/2	100 1/2	100 1/2	- 1/2
106	102	1	Brooklyn Ed gen 7s, S C 105.....	105	105	105	- 1
108 1/2	106 1/2	31	Brooklyn Ed gen 7s, D.....	107	107	107	- 1/2
38 1/2	26 1/2	15	Bklyn Rap Tran gold 5s.....	38 1/2	37	38 1/2	+ 1/2
36 1/2	31	7	B R T gold 5s, cfs of dep.....	36 1/2	35 1/2	36	+ 2 1/2
40 1/2	35 1/2	13	Bklyn Rap Tr ref cv 4s.....	40	40	40	+ 2
66 1/2	56 1/2	67	Bklyn Rap Tr 7s, 1921.....	66 1/2	65 1/2	66 1/2	+ 1/2
68	58 1/2	30	B R T 7s, '21, cfs of d.....	66	64	66	+ 1
63	54	286	B R T 7s, '21, c of d, sta.....	61	61	62 1/2	..
82 1/2	75 1/2	22	Bklyn Union Elev 1st 5s.....	82 1/2	79 1/2	82 1/2	+ 3 1/2
80 1/2	75 1/2	7	Bklyn Un El 1st 5s, sta.....	80 1/2	79 1/2	80 1/2	+ 1/2
91	87 1/2	5	Bklyn Union Gas 5s.....	90	88	89	..
90 1/2	89	24	Buffalo, R & P conv 4 1/2s.....	90 1/2	89 1/2	89 1/2	- 1/2
98 1/2	98 1/2	1	Buffalo, R & P gen 5s.....	98 1/2	98 1/2	98 1/2	+ 1/2
89	82 1/2	13	Bush Terminal 5s.....	89	88 1/2	89	+ 1/2
80 1/2	86 1/2	7	Bush Terminal Bldgs 5s.....	89	88 1/2	89	..
93 1/2	93	3	CAL GAS & ELEC 5s.....	93 1/2	93 1/2	93 1/2	+ 1/2
110 1/2	108 1/2	35	Canadian Northern 7s.....	110 1/2	109 1/2	109 1/2	- 1/2
110 1/2	107 1/2	32	Canadian Northern 6s.....	108 1/2	108 1/2	108 1/2	- 1/2
78 1/2	78	293	Canadian Pacific deb 4s.....	78 1/2	78	78	- 1/2
96	93	22	Canada Southern conv 5s.....	96 1/2	94 1/2	95	+ 1/2
84 1/2	83	8	Caro, Clinch & Ohio 5s.....	84 1/2	84 1/2	84 1/2	+ 1/2
63	63	4	Carolina Central 4s.....	63	63	63	+ 1/2
97	95 1/2	11	Central of Georgia 1st 5s.....	97	96	97	+ 1 1/2
97	93 1/2	23	Central of Georgia 6s.....	96 1/2	95 1/2	95 1/2	+ 1/2
93 1/2	89 1/2	15	Central of Georgia conv 5s.....	92 1/2	92 1/2	92 1/2	+ 1/2
96 1/2	93 1/2	16	Central Leather 5s.....	95	94 1/2	94 1/2	+ 1/2
60	51 1/2	17	Central New England 4s.....	60	57 1/2	59 1/2	+ 2 1/2
76	76	1	Central Foundry 1st 6s.....	76	76	76	..
106	103 1/2	21	Cent of N J 5s.....	105 1/2	105 1/2	105 1/2	..
85 1/2	81 1/2	87	Central Pacific 4s.....	83 1/2	82 1/2	82 1/2	- 1/2
87 1/2	85 1/2	3	Central Pacific 3 1/2s.....	86 1/2	86	86 1/2	- 1 1/2
90	88 1/2	1	C R R & B Co Gas 5s.....	88 1/2	88 1/2	88 1/2	..
14	11	110	Cerro de Pasco 8s.....	112 1/2	111	111 1/2	- 1 1/2
85 1/2	82 1/2	72	Che & Ohio gen 4 1/2s.....	83 1/2	83	83 1/2	- 1/2
83 1/2	84 1/2	325	Che & O conv 5s.....	86 1/2	85	85 1/2	+ 1/2

Stock Exchange Bond Trading—Continued

Range, 1922	High	Low	High	Low	Last	Chgs	Net
103	99%	110	FSK R. 8a, int cfs.....	102	101%	101%	101%
85	80%	7	Florida East Coast 4 1/2a.....	84	83%	83%	83%
98	94%	1	GAL, H & S A. M. & P 1st 5a.....	96	96	96	96
92	92	6	GAL, H & S A. M. & P 2d 5a.....	93	92	93	93
99%	95	30	General Electric deb 5a.....	99%	97%	99%	99%
100%	103	21	General Electric deb 6a.....	100%	104%	106	106
76	73%	2	General Electric deb 3 1/2a.....	74%	74%	74%	74%
99%	97%	210	Goodyear Tire 8a, "31.....	98	97%	98	98
113	110%	180	Goodyear T & R 8a, "41 113	111%	111%	112%	112%
87	86	2	Granby ex 8a.....	87	89%	89%	89%
119%	100%	28	Grand Trunk 7a.....	110%	110	110	110
102%	100	96	Grand Trunk s f deb 6a.....	102%	101%	102	102
96	94%	6	Great Falls Power 5a.....	96	96	96	96
110%	107%	240	Great Northern gen 7a.....	108	107%	107%	107%
97%	96%	1145	Great Nor gen 5 1/2a, w. l.....	97%	96%	96%	96%
88%	88	3	Great Northern ref 4 1/2a.....	88%	88%	89%	89%
9	9%	37	Green Bay deb R.....	9	8%	9	9
80%	77%	12	HAWAII EL RY 5a.....	80%	82	82	82
70	73%	119%	Hud & Man ref 5a.....	73%	78	78%	78%
50%	47%	364	Hud & Man adj 5a.....	50%	58	58%	58%
78%	78%	4	ILLINOIS CENT 3 1/2a.....	78%	78%	78%	78%
85	80%	1	Illinois Central 4a.....	82	80%	80%	80%
80%	77%	57	Illinois Central 4a.....	79	78%	79	79
100%	100%	6	Illinois Central 6 1/2a.....	100%	100%	100%	100%
80%	82%	15	Illinois Central 4a.....	80%	84%	84%	84%
81	80	23	Kansas Central 5 1/2a.....	80	89%	90	90
94%	90	11	Ill Cent & St L N O H 5a.....	94%	94	94%	94%
81%	81%	3	K. C., Cairo Bldg 4a.....	81%	81%	81%	81%
77	77	1	Ill Cent, St L Div 3 1/2a.....	77	77	77	77
90	86%	23	Illinois Steel 4 1/2a.....	89	88%	88%	88%
99	96%	103	Indiana Steel 5a.....	99	98	98%	98%
75	72%	27	Int Ag Corp 5a.....	75	74	75	75
84	85	12	Inventible Oil 8a.....	87	87	87	87
101	99	203	Int Mer Cent 5a.....	102	91%	92%	92%
10%	9%	266	Inter-Met 4 1/2a.....	10	16%	18%	18%
17	7%	192	Inter-Met 4 1/2a, c of d.....	17	15%	16%	16%
65	54	571	Int Rap Tran 5a.....	65	63%	64	64
88	97	1	Int & Great Nor ext 7a.....	88	98	98	98
104%	104%	5	Int Cement 8a.....	104%	104%	104	104
87%	86	3	Int Paper ex 5a.....	87	85%	85%	85%
73%	84	98	Low Pap ext 5a, int cfs 8a.....	87	84	84	84
73	69	7	Low Pap Int 5a.....	70	69	69	69
36	31%	47	Iowa Central ref 4a.....	36	31%	34%	34%
22%	31	23	Irr Wks Dev Agr 4 1/2a.....	22%	31	32%	32%
76	72%	10	K. C., FT S & M 4a.....	75	74%	75	75
102%	101	6	K. C., FT S & M 6a.....	102	102	102	102
86	84	35	Kansas City 5a.....	85%	84%	84%	84%
81%	79%	23	Kansas City 5a.....	80%	84	84%	84%
81%	79%	24	Kan City Term 4a.....	80	79%	80	80
104%	101%	86	Kelly-Springfield Tire 8a.....	103%	102%	103%	103%
81	79%	35	Kentucky Central 4a.....	81	79%	79%	79%
81	72	2	Keokuk & D M 1st 5a.....	79%	79%	79%	79%
99	97%	43	LACK STEEL 5a.....	98	98%	98%	98%
85	82	56	Lack Steel 5a.....	86	83%	86	86
79%	76%	14	Lake Shore 3 1/2a.....	76	76%	76%	76%
79%	76%	14	Lake Shore 3 1/2a.....	76	76%	76%	76%
94	89%	24	Lake Shore 4a.....	92%	92%	92%	92%
92	88%	67	Lake Shore 4a.....	91	90%	91	91
81	78%	7	L V Pa cons 4a.....	79%	78%	78%	78%
102%	100%	17	Lehigh Valley 6a.....	102%	100%	101%	101%
80	77%	1	Lehigh Valley cons 4a.....	78%	78%	78%	78%
96	93	1	Lex & Eastern 1st 5a.....	95	95	95	95
73%	111%	14	Liggett & Myers 7a.....	115	111	111	111
94%	91%	20	Liggett & Myers 3a.....	94	93%	94	94
74	76	17	Long Island deb 5a.....	77%	77%	77%	77%
79%	77	1	Long Island gen 4a.....	78%	78%	78%	78%
74	73	15	Long Island unif 4a.....	73%	73%	73%	73%
75%	72	25	Long Island ref 4a.....	74	73%	73%	73%
115%	112	1	Lorillard 7a.....	114%	114	114%	114
94%	92%	26	Lorillard 5a.....	94	90	93%	93%
81%	78%	5	Louis & Arkansas 5a.....	81%	81%	81%	81%
80	82%	5	Louis & Ark unif 4a.....	81	80%	80%	80%
100	100%	1	Louis & Nash 7a.....	100%	107%	107%	107%
103%	101%	110	L & N 1st & ref 5a.....	102	101%	101%	101%
79%	74	9	L & N, A. K. & C 4a.....	81%	81%	81%	81%
83%	79%	7	L & N, A. K. & C 4a.....	81%	81%	81%	81%
65	57%	10	MANHAT CONS 4a.....	65	62%	64	64
63%	58	51	Man con 4a, tax ex.....	63%	61%	63%	63%
50	48%	1	Manhattan 2d 4a.....	50	50	50	50
92	90%	5	Market St Ry col t 6a.....	92	92	92	92
83%	81	67	Market St Ry cons 4a.....	83	81%	82%	82%
99%	96	19	Mar Oil s f s 8a, with war.....	90	90	90	90
101%	99	172	Mex Petrol s f 8a.....	101	100	100	100
79	76%	8	Mich Central 3 1/2a.....	79	79	79	79
82	82%	5	Mich Central 4a.....	83	83	83	83
89	86%	11	Mich Central deb 4a.....	88	88	88	88
88	94%	25	Michigan State T 5a.....	97%	97	97	97
87	83	141	Midvale Steel 5a.....	87	84%	86%	86%
73	69%	15	Minn & St L cons 5a.....	73	69%	73	73
36	30	60	M & St L ref & ext 5a.....	36	31%	35	35
28%	22	168	M & St L 1st & ref 4a.....	33	32	34	34
92%	90%	53	M, St P & S S M 6 1/2a.....	101%	101%	101%	101%
100	97%	12	M, St P & S S M 6a.....	98%	98	98%	98%
89	86%	6	M, St P & S S M cons 4a.....	87	87	87	87
89	80%	6	M, St P & S S M cons 4a.....	87	87	87	87
78%	76%	323	M, K & T pr 1a, Ser A, w. l.....	77%	77%	77%	77%
63%	60%	95	M, K & T 4a, Ser B, 1 1/4%.....	64%	64%	64%	64%
94	93%	1267	M, K & T 6a, Ser C, 1 w. 1 1/2%.....	91%	91%	91%	91%
46	43%	1327	M, K & T adj 5a, w. l. 1.....	46	45%	46	46
73	72%	16	M, K & T 1st deb, c of d.....	73	73%	73	73
92%	90%	53	M, K & T 1st 4a.....	92	91%	91%	91%
74%	72	7	M, K & T 1st 4a.....	74	74	74	74
51%	49%	11	M, K & T 2d 4a.....	51%	51%	51%	51%
51%	48%	54	M, K & T 2d 4a, c of d.....	51%	51%	51%	51%

Range, 1922	High	Low	Sales		High	Low	Lat	Ch'g
54%	52%	31	M, K & T s f 4%.	54%	54	54%	+	1%
54%	52%	35	M, K & T s f 4%, c of d.	54%	54%	54%	+	1%
62	58%	95	M, K & T 5% notes.	62	60%	61%	+	1%
89%	84%	21	Mo Pac 1st ref 5s, '65.	90	86%	89	+	2%
97%	91	1	Mo Pac 1st ref 5s, '26.	94	94	94	+	1
62%	59%	267	Mo Pac gen 4s.	62	61%	62	+	1
75	75	5	Mob & Birm 5s.	75	75	75		
102%	101%	1	Mob & Ohio new 6s.	101%	101%	101%		
86%	86%	2	M & O, Mont Div 5s.	86%	86%	86%		
98%	93	21	Montana Power 5s.	95%	95	95		
84%	83	10	Mont Tram 1st ref 5s.	84%	84	84	+	1%
85	82%	12	Morris & C 4%.	83	82%	82%		
96	97	1	N & C & ST LOUIS on 5s.	98%	98%	98%		
23%	27	11	Nassau Electric 4s.	23%	25%	25	+	1%
20%	21	3	New York Dock 4s.	20%	20%	20%		
21%	21	10	Nat Ry & M cons 4s.	21%	21%	21%		
98	94%	3	Nat Tube 5s.	98	97	98	+	1%
72%	70%	6	N O Term 4s.	72	72	72		
98%	95%	11	N O, Tex & M 6s.	98%	98%	98%	+	1%
65	62	81	N O, T & M inc 5s.	65	63%	64%	+	1%
107	105%	93	N Y Central 7s.	106%	105%	106%	+	1%
78	74%	6	N Y Central-gen 3%.	76%	75%	76	+	1%
85%	83%	54	N Y Central-gen 4s.	86%	86%	86%	+	1%
98%	95%	35	N Y Central deb.	97%	96%	97	+	1%
88%	85%	30	N Y Central ref 4%.	89%	85%	86%	+	1%
97	97	42	N Y Central on 4s.	79%	79%	79%	+	1%
73	69%	3	N Y Central L S col 3%.	73%	71	72%	+	1
71%	71%	3	N Y Central M C col 3%.	71%	71%	71%		
86%	84%	1	N Y C & St L 1st 4s.	85	85	85	+	1%
83%	80	50	N Y C & St L deb.	83%	83%	83%	+	2%
6	6	70	New York Dock 4s.	77%	77%	77%		
107	106%	246	N Y Edison 1st & ref 6%.	106%	106	106	+	1%
95%	92%	9	N Y G, E, L, H & P 4s.	95%	96%	95%	+	1%
80	76	29	N Y G, E, L, H & P 4s.	79	77	78	+	1%
93	92	3	N Y & Jersey 1st 5s.	92	92	92	+	1
98%	97	2	N Y, L & W, T & L 4s.	98	98	98	+	1%
70	59%	156	N Y, N H & H cv deb 6s.	70	67	68	+	1
45	37%	25	N Y, N H & H cv 3%.	45	44	45	+	1
49%	47	17	N Y, N H & H non-cv deb 4s.	49%	48%	49	+	1
44	31	49	N Y, N H & H deb 4s.	47	44	44	+	2
70%	69	2	N Y, O & W ref 4s.	70	70	70	+	1
32%	25%	50	N Y Rys ref 4s.	32%	31%	31%	+	1%
32	24	61	N Y Rys 4s, cts of dep.	31%	30%	30%	+	1%
9%	5%	217	N Y Rys adj 6s.	9%	8	9	+	1
7%	4%	88	N Y Rys adj 5s, c of d.	7%	7%	7%	+	1%
106%	101%	35	N Y State Rys 4%.	107	105%	105%	+	1%
103%	102	63%	N Y Telephone ref 4s.	103	102%	102%	+	1%
91	88%	29	N Y Telephone 4%.	91	90%	90%	+	1%
41%	33	242	N Y, W & B 4%.	41%	39%	39%	+	1%
97	94	2	Niagara F P 1st & ref 5s.	96%	96%	96%	+	1%
59%	50	4	Norfolk Southern ref 5s.	59%	58%	59	+	1
86	83%	3	Norfolk & West Div 4s.	84	84	84		
96%	93%	167	Norfolk & West conv 6s.	100%	100%	100	+	1%
85	84	15	Norfolk & West on 4s.	87%	86%	86	+	1%
80	80	1	Nor & West P oc C & 4s.	80	80	80		
68%			Northern Ohio 5s.	68%	68%	68%		
62%	60	62	Northern Pacific 3s.	61	60	60%	+	1
87%	84	70	Northern Pacific 4s.	84%	84%	84%	+	1%
104%	86	3	Nor Pac ref & imp 4%.	86%	87	86%	+	1
100	100%	154	Nor Pac ref & imp 6s.	104	100%	100	+	1
109	106%	194	Nor P, G & N 4s.	107%	106	106	+	1
100	98	10	Nor St Pow ref 4s.	99%	99%	99%	+	1
89%	88	37	N St P 1st ref 5s.	89	89	88%	+	1
108%	107	74	N W Bell Tel 7s.	108%	107	107%	+	1
50	90	1	OHIO RIVER gen 5s.	90	90	90	+	5
162%	90	2	Ont Power 1st 5s.	91	91	91	+	1
98%	97%	42	Ore & Cal 1st 5s.	97%	97	97%	+	1
90%	97%	136	Oregon Short Line on 5s.	98	97%	98	+	1
90%	86%	56	Oregon Short L ref 4s.	88%	88%	88%	+	1
90	90%	1	Oregon Short L on 5s.	90	90	90	+	1
82	77	275	Oregon-Wash 1st ref 4s.	79	78%	78%	+	1
98%	97%	15	Otis Steel s f 5s.	97%	97%	97%	+	1
84%	83%	10	PAC OF MO 1st 4s.	83%	83%	83%	+	1
92	92	1	Pacific of Mo 2d 5s.	92	92	92		
84%	87	41	Pac Gas & El 5s.	88	87	87%	+	1
96	91%	15	Pac Tel & Tel 5s.	96	94%	94%	+	1
100	98	87	Packard Mot Car 8s.	100	99%	100	+	1
96%	94%	24	Pan-Am F & T eq 7s.	96	95%	95%		
99	85%	6	Penn 4s ref 5s.	86	87%	87%	+	1
99	92%	20	Penn 4d gen 4s.	97%	97%	97%	+	1
99%	92%	20	Penn gen 4%.	96%	94%	95%	+	1
97%	93%	82	Penn gen 5s.	96%	95	95%	+	1
80	85%	112	Penn gen 4%.	87%	87	87%	+	1
106%	103%	98	Penn 6%.	106%	105%	105%	+	1
99	100%	67	Penn gold 7s.	106%	106	106%	+	1
78	75%	25	Pere Marquette 1st 4s.	76	75%	75%	+	2%
99	88%	12	Pere Marquette 1st 5s.	90	88%	88%	+	1
87%	85	1	Pes & C 4s.	86	86	86		
73	70%	12	Peo & E 1st 4s.	72	71%	72	+	1
24%	22%	73	Peoria & E inc 4s.	24%	23%	24%	+	1%
45	43	20	Phillipine Ry 4s.	45	43	44%	+	1
93%	90	5	P, C & C St L 5s.	92%	92%	92%	+	1
100	100	17	P, Shen & L E 3s, '40.	100	100	100		
100%	100	122	Pierce Oil deb 8s, w 1.	100	100	100		
91	89	1	Pioch Cons Coll 5s.	90	89	89	+	2
98	81	2	Pineand 1st 5s.	83%	83%	83%	+	1
94%	78%	47	P Ry & L 1st conv 5s.	84%	83	84	+	1%
104%	102	21	Port Ry, L & P 7%.	104	103%	103%		
101%	90	17	Prod & Ref 8s.	90%	90	90%	+	1
78	73%	18	Public Service 5s.	77%	76	76%	+	1
85	80	55	READING gen 4s.	82%	82	82%	+	1
83%	82%	6	Reading-Ry Cent col 4s.	82	83%	83%	+	1
76	73%	12	Rio Gr Westn 1st 4s.	74%	74%	74%	+	1
105%	62%	15	Rio Gr Westn col tr 4s.	62%	63%	63%	+	1
10%	10%	3	Rio Gr St gtd 4s.	10%	10%	10%		

Range, 1922					High Low Last Chgs			Net	
79½	76½	25	R I.	Ark & L	4½s.....	78	77½	78	
68	65½	3	ST J & GR	IS 1st 4s.....	68	68	68	68	+ 2½
96½	94½	25	St L, Ir Mt & S	unif 5s.....	95½	94½	96½	+ ½	
83½	79½	95	St L, I M & S	gen f r 4s 83	82½	82½	82½	- ½	
77½	75½	77	St L, Ir Mt & S, R & G	4s 76½	76	76½	+ ½		
96½	95	9	St L, Ir Mt & S F	Ry gen 5s.....	90½	90½	96½	- ½	
70	68	119	St L & S F	pr lien 4s.....	69	68½	68½	- ½	
84½	81½	40	St L & S F	pr lien 4s.....	83	82	82½	- ½	
98	94½	40	St L & S F	pr lien 6s.....	96½	96	96½	- ½	
76	71	490	St L & S F	adj 6s.....	76	74½	75½	+ 1½	
60½	51	1694	St L & S F	inc 6s.....	60½	57½	58½	+ ½	
70½	74½	14	St L & S W	ad inc 4s.....	75	73½	75½	+ ½	
68½	64½	28	St L & S W	ad inc 4s.....	64½	64½	64½	- ½	
74	68½	28	St L & S W	con 4s.....	73	71½	72½	- ½	
74½	71	25	St L & S W	1st ter 5s.....	74	72	74	+ ½	
95½	93½	1	St P, M & M	4½s.....	95	95	95	- ½	
79½	76	3	St P & K C	Sh Lane 4½s 77½	76½	77½	77½	+ ½	
71½	70	1	San An & Arr	Pass 4s.....	71½	71½	71½	+ 1½	
85½	83½	2	Scioto Valley & N	E 4s.....	85½	85½	87½	+ ½	
37½	31	308	Seaboard Air Line	4½s.....	37½	32½	37½	+ 3½	
54	48	24	Seaboard Air Line	adj 5b 21½	51	50	51	+ ½	
56	50½	2	Seaboard Air L	gold 4s.....	52½	50½	52½	+ 3½	
51½	48	189	Seaboard A L	gold 4s, eta 54	49½	48½	53½	+ 3½	
41	41	715	Seaboard Air Line	con 6s 51½	44½	51	+ 6½		
39½	34½	40	Sharon Steel	How 8s.....	38	34½	35½	- ½	
86	86	7	Sierra & S P	Pow 1st 5s.....	86	83	85½	+ 2½	
102½	98	327	Sinclair Oil	7½s.....	100½	93	90	+ ½	
55½	53	7	South Bell	Telephone.....	54	54	54	- ½	
103½	93	71	St Louis Rice	7s.....	94	94	94½	+ ½	
98½	96	208	Southern Pacific	con 4s.....	98½	98½	98½	- ½	
97	95½	21½	Southern Pacific	con 4s.....	96	96½	96½	- ½	
86½	83½	131	Southern Pacific	ref 4s.....	84½	84½	84½	- ½	
81	78	235	Southern Pacific	oil 4s.....	79	78½	79½	+ ½	
82	79	235	Sou Pac, San Fe	Ter 4s.....	81½	80	80½	+ 1	
91½	87½	137	Southern Ry	1st 5s.....	90½	90	90½	+ ½	
64	61	449	Southern Ry	gen 4s.....	64	61½	61½	- ½	
96	93	901	Sou Ry dev 6½s	temp 6s.....	95	94½	94½	- ½	
70½	65½	9	Sou Ry, M & O	col 4s.....	70½	70½	74½	+ ½	
77	73	1	Sou Ry, St L	Div 4s.....	76½	76½	76½	- ½	
96½	92½	2	Standard Gas & E	cv 6s.....	94	94	94	+ ½	
97	96	9	Standard Milling	1st 5s.....	96½	96	96	- ½	
107½	105½	128	Standard Oil of Cal	7s.....	106½	105½	106½	- ½	
100	97	35	Steel & Tube	7s.....	99	98½	98½	- ½	
96	92	7	TERM ST L	ref 4½s.....	92	92	92	- 4	
79	76½	5	Term ST L	ref 4s.....	78½	78	78½	+ ½	
94½	87½	3	Term ST L	cons 5s.....	94½	94½	94½	- ½	
50	50	5	Texas & Pac	2d inc 5s.....	50	50	50	- ½	
89½	88	5	Third Av	1st 5s.....	88½	88½	88½	- 1½	
56½	44½	256	Third Av	adj 5s.....	56½	55½	56½	+ ½	
62	56½	100	Third Av	ref 4s.....	62	60½	61½	- ½	
103½	100	48	Tide Water Oil	6½s.....	102	101½	101½	- ½	
100½	97½	44	Tob Ry	ter 5s.....	99	97½	97½	- 1½	
94½	91	1	Tol & Ohio	C 1st 5s.....	94½	94½	94½	+ 3½	
61	58	13	Tol, St L & W	4s.....	61	50	61	+ 2	
31½	24	6	Tol, St L & W	col 4s, '17, trust cfs.....	31½	31½	31½	+ ½	
84	84	17	Tol & L	W p 1 3½s.....	87½	86	87½	+ 1½	
98½	90	3	Tri City	5s.....	98½	98	98	- ½	
92	88	104	UNION PAC	1st 4s.....	92	91½	91½	+ 1½	
87½	81½	62	Union Pac	1st ref 4s.....	84½	84	84	- ½	
92½	89	76	Union Pac	cv 4s.....	92	91½	91½	- ½	
103	102	31	Union Pac	6s.....	103	102½	103	+ ½	
103½	102½	21	Union Tank Car	q 7s.....	103½	102½	103	- ½	
106½	104	43	United Drug	cv 8s.....	106	105	106	+ 1	
79½	75	45	United Ry	5s, Pitts.....	79½	77	79½	+ ½	
95	92	19	U S Rubber	& S.....	95	93½	95½	+ ½	
101½	100½	12	U Rubber	7½s.....	101	100½	100½	- ½	
88½	86	100	U S Rubber	1st & ref 5s.....	87½	86½	87	- ½	
106½	104½	54	U S Rubber	7½s.....	105	104½	104½	- ½	
98½	96	6	U S Sm, Ref & M	cv 6s.....	97½	96½	96½	+ ½	
101½	99½	183	U S Steel	5s.....	100½	100½	100½	- ½	
98	98	1	Utah & Northern	1st 5s.....	98	98	98	- 1	
90	87½	37	Utah Pow & Lt	5s.....	89½	87	87½	- 1½	
28	26	1	VERA CRUZ & PAC	1st 4½s.....	28	28	28	+ 1½	
95½	93	5	Va-Car	Ch 1st 5s.....	95½	95	95	- ½	
93½	91	46	Va-Car	Chem 7½s.....	92½	91	92	- ½	
93½	92	11	Va-Car	Ch cv deb 6s.....	93½	92	93	- ½	
91½	88	50	Virginian Ry	1st 5s.....	91	90½	90½	+ ½	
97½	93½	28	WABASH	1st 5s.....	95½	94½	95½	- ½	
87	81½	20	Wabash	2d 5s.....	85½	84½	85	+ ½	
71½	69	1	Wab, Tol & C	4s.....	71½	71½	71½	+ 2½	
82	81½	5	Wash Cent	4s.....	82	81½	81½	+ ½	
77	77	4	Wesford M Wells & N	W 5s.....	77	77	77	- ½	
81½	78½	14	West Shore	4½s.....	79½	79½	79½	- ½	
79	76½	4	West Shore	reg.....	76½	76½	76½	- ½	
74	74	8	West N & Pa	7½s.....	74	74	74	- ½	
100	90	8	Western Electric	5s.....	96½	96½	96½	- ½	
63	58½	58	Western Maryland	4s.....	63	60	62	+ 2	
87	84½	42	Western Pacific	5s.....	85½	84½	85	- ½	
96½	88½	4	West Un Tel	R E 4½s.....	93½	93	93	- ½	
105½	106½	57	Western Union	Tel 6½s.....	106½	107½	107½	- ½	
95	90½	10	Western Un Tel	col tr 5s.....	95	92½	90	- ½	
107½	105	13	Wheel & Lake	E 5s.....	106	105½	106	- ½	
61½	52	17	Wheel & Lake	E cons 4s.....	62½	62½	62½	+ ½	
59	57½	29	Wheel & Lake	E ref 4½s.....	61½	61½	61½	+ ½	
97	97½	29	Wickwire Steel	5s.....	98½	97½	97½	- ½	
53	52½	5	Wilkes & E	1st 5s.....	55	52½	55	+ 2	
105½	95	49	Wilson & Co	lat 1st 5s.....	95½	94½	95½	+ ½	
97½	94½	255	Wilson & Co	temp cv 7½s.....	96½	94½	95½	+ 1½	
87½	84½	33	Wilson & Co	cv 6s.....	86	84½	85	+ ½	
77½	74½	21	Wisconsin	4½s.....	76	74	77	+ ½	
80	75½	2	Wis Central	S & L 4s.....	77	77	77	- ½	
Total.....									\$33,672,500
Grand total.....									\$70,538,200

New York Stock Exchange Transactions—Continued

1922—		Stock and		Net		
High.	Low.	Sales.	Dividend Rate	High.	Low.	Last Chg.
52	47 1/2	17,900 Royal D N Y shs (5.50)	51 5/8	50	50	—
19	17 1/2	325 Rutland pf	19	17 1/2	19	—
14 1/2	12 1/2	2,600 ST JOSEPH LEAD (1).	13 1/4	13 1/2	13 1/2	+ 1/2
24 1/2	20 1/2	30,000 St Louis-San Francisco.	24 1/2	23 1/2	23 1/2	+ 1/2
47 1/2	40 1/2	4,200 Do pf.....	41 1/2	38 1/2	41	+ 3/4
25 1/2	20 1/2	9,700 Do Southern.	24 1/2	21 1/2	24 1/2	+ 1/2
38 1/2	32 1/2	6,800 Do pf.....	38 1/2	35 3/7	37 1/2	+ 1/2
2 1/4	1 1/4	700 Santa Cecilia Sugar.....	2 1/4	1 1/2	2	—
17 1/2	11 1/2	1,700 Savage Arms	16 1/2	13 1/2	14 1/2	— 1/2
23 1/2	2 1/4	1,400 Saxon Motor	2 1/4	2 1/2	2 1/2	— 3/4
47 1/2	35 1/2	6,900 Seaboard Air Line.....	4 1/2	3 1/2	4 1/2	+ 1
9	3 1/2	6,200 Do pf.....	9	8	9	—
64 1/2	59 1/2	11,800 Sears, Roebuck.....	64 1/2	61 1/2	62	+ 3/4
23 1/2	16	4,700 Seneca Copper	17 1/2	16 1/2	16 1/2	— 1/2
9	8	400 Shattuck-Arizona	8	8	8	—
38 1/2	35 1/2	1,200 Shell Transp & T (7 1/2).	38 1/2	36 1/2	38	+ 1/2
21 1/2	18 1/2	17,100 Sinclair Consol Oil	20 1/4	19 1/2	19 1/2	—
18 1/2	14 1/2	1,000 Sloss-Sheffield S & I.....	41	40	41	—
83 1/2	78 1/2	4,500 Southern Ry.....	83 1/2	82 1/2	83 1/2	+ 1/2
5 1/2	4 1/2	100 South Porto Rico Sugar	5 1/2	5 1/2	5 1/2	—
19 1/2	17 1/2	18,400 Southern Ry	19 1/2	18 1/2	19	+ 1/2
54	45 1/2	14,720 Do pf.....	54	49 1/2	50 1/2	+ 1 1/2
98 1/2	91 1/2	7,700 Stand Oil of Cal J.....	96 1/2	94	94	— 1
18 1/2	16 1/2	1,500 Stand Oil of N J (5).....	18 1/2	17 1/2	17 1/2	— 1/2
115 1/2	113 1/2	2,100 Stand Oil & Tube.....	115 1/2	114	115	—
70	76	100 Steel & Tube.....	70	68 1/2	68 1/2	+ 1/2
100	91	700 Stern Bros pf (8).....	100	98 1/2	100	+ 1/2
31 1/2	24 1/2	7,800 Stewart W Speedom (2)	31 1/2	28 1/2	31	+ 2 1/2
43 1/2	35 1/2	1,000 Stromberg Carburetor.....	41	38 1/2	38 1/2	— 2
105	70 1/2	243,000 Studebaker Co (7)	96 1/2	91 1/2	93 1/2	+ 2 1/2
10	3 1/2	1,000 Submarine Boat	10 1/2	10 1/2	10 1/2	—
6 1/2	5 1/2	4,600 Superior Oil	6 1/2	5 1/2	5 1/2	— 1/2
6 1/2	5 1/2	2,400 Superior Oil	6 1/2	5 1/2	5 1/2	— 1/2
5 1/2	1 1/2	2,400 TEMTOR C & F, A.....	4	1 1/2	1 1/2	— 2
11 1/2	9 1/2	15,600 Tenn Cop & Chem.....	11 1/2	10 1/2	10 1/2	—
42 1/2	38 1/2	26,700 Texas Co (3).....	45 1/2	44 1/2	44 1/2	— 1/2
45 1/2	38 1/2	35,400 Texaco Petroleum	45 1/2	42 1/2	42 1/2	— 1/2
31 1/2	24 1/2	40,500 Texas & Pacific.....	29 1/2	26 1/2	26 1/2	—
20 1/2	23	7,500 Tex & Pac C & O (1).....	26 1/2	24	24	—
352	315	67 Tex Pac Land Trust.....	352	352	352	—

—1922—		Stock and		Net		
High.	Low.	Sales.	Dividends.	High.	Low.	Last Ch.
134	127	0,650	Third Avenue	223	20	22
24	127	100	Tide Water Oil (8)	127	127 1/2	127 1/2
65 1/4	61 1/8	7,000	Tobacco Products (6)	64	62 1/2	62 1/2
95	88 1/4	800	Do pf (7)	95	94 1/2	95
30 1/4	14	5,560	Tol, St L. & W. Series B	30 1/2	20	20
30	22 1/2	5,100	Do pf Series B	30	23 1/2	23 1/2
11	9 1/8	22,700	Transcontinental Oil	8	8 1/2	10
34 1/2	32 1/2	300	Transue & Williams (2)	34	33 1/2	34
39 1/2	34	300	Twin City Rap Tran (2)	34 1/2	34	34 1/2
71 1/2	67 1/2	1,000	UNION BAG & P (8)	69	67 1/2	69
206	17 1/2	16,200	Union Oil	204	19	19 1/2
131	125	11,200	Union Pacific (10)	131	128 1/2	129 1/2
74 1/2	71 1/2	1,700	Do pf (4)	73 1/2	73	73 1/2
69	62	600	Union Trust & Bk pf (7)	102 1/2	100 1/2	100 1/2
29	25	700	United Alloy Steel	28	27 1/2	28
73	67	4,000	United Drug	69 1/2	67	67 1/2
46 1/4	44	600	Do 1st pf (3 1/2)	45 1/4	44	44
135 1/2	119 1/2	2,600	United Fruit (8)	134 1/2	132	134 1/2
94	7	700	United Railway Invest.	8	8	8
240	204	2,200	Do	242	22 1/2	24 1/2
50 1/2	50 1/2	31,500	United States Steel	50 1/2	49 1/2	50 1/2
27 1/2	16 1/2	55,480	U S Cast Iron P & Fdy.	27 1/2	19 1/2	25 1/2
64	50	5,500	Do pf (5)	64	50	62 1/2
10 1/2	2 1/2	60,200	U S Food Products	5 1/2	2 1/2	3
45 1/2	37	16,000	U S Industrial Alcohol	45 1/2	42 1/4	44
95	90	100	Do pf (7)	95	95	95
64 1/2	64 1/2	100	U S Realty & Imp. Co.	64 1/2	63 1/2	64 1/2
56 1/2	51 1/2	13,700	United States Rubber	56 1/2	54 1/2	56 1/2
101	99	800	Do 1st pf (8)	99 1/2	90	90 1/2
37 1/2	32 1/2	900	U S Smelt Ref & M.	35	32 1/2	32 1/2
44	42 1/2	500	Do pf (3 1/2)	43 1/2	42	43 1/2
89 1/2	82	1,400	United States Steel (5)	89 1/2	80 1/2	87 1/2
118	114 1/2	10,600	Do pf (7)	116 1/2	116	116 1/2
45 1/2	40 1/2	12,000	Utah Copper (8)	45 1/2	40 1/2	45 1/2
13 1/2	13 1/2	10,100	Utah Securities	13 1/2	12	15 1/2
37 1/2	30 1/2	28,900	VANADIUM CORP.	35 1/2	33 1/2	34
33 1/2	27 1/2	2,100	VIRGINIA-Carolina Chem.	33 1/2	30	30
70	67	200	Do pf	67 1/2	67	67 1/2
94 1/2	78	300	Waco, Va. Coal & Coke (8)	84 1/2	81 1/2	84 1/2
8 1/2	8 1/2	12,900	WYOMING	8 1/2	8 1/2	8 1/2

1922—		Stock and		Net	
High.	Low.	Sales.	Dividend Rate.	High.	Low. Last Chg.
7%	0	7,100	WABASH	7%	6½ 7 + 3/8
22	19½	11,200	D of pf A	22	20 21½ + 1/8
13½	12½	100	D of pf B	13½	12½ 12½ - 1/8
13½	10½	13,100	Weber & Helibroner (1)	13½	12 12 - 1/8
83½	60½	4,500	Wells-Fargo L R	82½	82 82 + 1/8
94	84	5,200	Western Maryland	94	84 94 + 1/8
15	13	800	D of 2d pf.	15	14½ 15½ + 2/8
17½	13½	1,900	Western Pacific	16	15½ 15½ - 1/8
54	51½	400	D of pf (6)	52½	52 52 - 1/8
92½	89	3,000	W U Telegraph (7)	90½	89 90½ - 1/8
53½	49½	8,700	Vestinghouse E & M (4)	53½	52½ 52½ - 1/8
14½	12½	400	Wesleyan L R	14½	13½ 14½ - 1/8
14½	12½	700	D of pf	14½	13½ 14½ + 1/8
40	35½	8,000	White Motors (4)	40	37½ 37½ - 2/8
10½	7½	4,200	White Oil	9%	8% 8% - 1/8
16½	13½	2,000	Wickwire Steel	16½	14½ 15½ + 1/8
34½	27½	2,600	Wilson & Co.	34½	32 34 + 2/8
73	65	400	D of pf (7)	73	73 73 + 1/8
75	65	8,700	Wills-Over	75	75 75 + 1/8
30	20½	1,000	D of pf	29	27 27½ + 1/8
27½	25	2,200	Wisconsin Central	27½	26 27½ + 2/8
152½	137	1,800	Woolworth, F W (8)	152½	149½ 149 + 1/8
119	117	200	D of pf (7)	119	117½ 119 + 2/8
48½	43½	1,400	Worthington Pump (4)	47½	45½ 47 + 1/8
69	68	200	D of pf (6)	69	69 69 + 1/8
8½	8	500	Wright Aeronautal (1)	8	7½ 7½ - 1/8

RIGHTS.

5%	3½	18,234	Guantanamo Sugar	5%	3½	3½ - 1/8
8%	3½	3,000	North American	7%	6%	7½ + 3/8

WARRANTS.

11½	9%	500	M, K & T pf 1st asst pf 11	10½	11	- 1/8
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Dividend rates as given in the above table are the annual cash payments based on the latest quarterly or half-yearly declarations. Unless otherwise noted, extra or special dividends are not included.

*Last quarterly payment in stock. †Partly extra. ‡Including 4 per cent. extra in stock. §Including 2 per cent. extra in stock. ¶Last quarterly payment in scrip. ††Payable in pre-

RIGHTS.									
5%	3%	18,234	Guantanamo	Sugar	....	3%	1%	1/2 —	5%
8%	3%	3,600	North	American	.....	7%	6%	7 1/2 +	5%
WARRANTS.									
11%	6%	500 M.	K & T	pt 1st	as pd	11	10%	11 —	1/4

Transactions on the New York Curb

WEEK ENDED FEB. 11, 1922

Trading by Days					
	Industrials	Oils	Mining	Bonds	Marks
Monday	102,963	246,675	276,200	\$1,072,000	
Tuesday	141,373	165,960	189,100	891,000	5,000
Wednesday	86,276	217,210	169,500	757,000	70,000
Thursday	101,010	251,403	298,610	1,000,000	100,000
Friday	67,913	150,630	256,140	1,087,000	
Saturday	33,734	235,025	223,555	784,000	5,000

Total 513,389 1,266,933 1,323,105 \$5,591,000 180,000

INDUSTRIALS						Net	
Range, 1922	High	Low		High	Low	Last	Ch'ge
1% 1 1/2	9,600	Acme Coal	1% 1 1/2	1 1/2	1 1/2	1 1/2	1 1/2
70 25	36,000	Acme Packing	35	29	30	-0.05	
7 3/4	100	Allied Packers	6	6	6		
6 1/2	300	Allied Pack cfts.	6 1/2	5 1/2	5 1/2	- 1/4	
42 30	200	Allied Pack pr cfts.	31	30	30		
9 3/4	300	Amal Leather	8 1/4	7 1/4	7 1/4	- 1	
36 3/4	50	Amal Leather pf.	36 3/4	36 3/4	36 3/4		
117 113 1/4	240	Am Lt & Tr.	117	114	114	+ 3/4	
12 1/2	100	Armour Leather	12 1/2	12 1/2	12 1/2		
1 1/2	200	Audubon Chem	1 1/2	1 1/2	1 1/2	+ 1/4	
64 50 1/2	200	Auto Fuel Savings	61	56 1/2	56 1/2		
8 1/2	100	Beaverboard	6	6	6		
21 21	100	Beaverboard pf.	21	21	21		
4 1/2	50	Brooklyn City R. R.	4 1/2	4 1/2	4 1/2		
1 1/2	70	Bradley Firep.	1 1/2	1 1/2	1 1/2		
13 1/2	9,800	Br-Am Tob. coup.	13 1/2	12 1/2	13 1/2	+ 1/4	
84 55	2,200	Car Lt & Power	62	55	60	+0.05	
2 1/2	100	Carlisle Tire	2 1/2	1 1/2	2 1/2	- 1/4	
2 1/2	100	Chicago Nipple B.	2 1/2	2 1/2	2 1/2		
3 1/2	4,100	Chicago Nipple	2 1/2	2 1/2	2 1/2	+ 1/4	
3 1/2	1,625	Central Teresa Sugar	3 1/2	1 1/2	2 1/2		
4 1/2	1,000	Cent Ter Sugar pf.	4	3 1/2	3 1/2		
102 100	5	Celluloid Cor.	102	102	102		
110 108	185	Celluloid pf.	110	108	108 1/2		
60 60	600	Chicago Yellow Cab.	60	60	60 1/2		
32 30	3,500	Cleveland Motor	32	30	30	-12	
12 11	300	Conley Tin Foil	12	11 1/2	11 1/2	- 1/4	
6 1/2	1,500	Cont Motors	5 1/2	5 1/2	5 1/2		
75 75	10	Cont Motors pf.	75	75	75		
4 1/2	1,100	Curtiss Aero	4 1/2	3 1/2	4 1/2	+ 1/4	
89 87	18	D. L. & W. Coal	89	89	89		
20 1/2	200	Durant Motor	24 1/2	23 1/2	23 1/2	- 1	
11 1/2	600	Dur Mot of Ind. w. l.	10 1/2	9 1/2	10		
82 82	23	Du Pont de Nemours	82	82	82		
6 2	100	Earl Mot. Inc.	3 1/2	3 1/2	3 1/2		
73 66	850	Eastman Kodak, n. w. l.	68	66	67 1/2	- 2 1/4	
38 35	2,600	EI Stor Bat, new, w. l.	38	35	35	- 2	
6 1/2	500	Federal Tel	6 1/2	6 1/2	6 1/2		
18 1/2	500	Farrell Coal	18 1/2	18	18 1/2		
85 67	1,300	Garland S. S.	75	67	67		
14 1/2	11	Gardner Motor	13 1/2	13 1/2	13 1/2		
10 1/4	800	Georges-Clothes Cp, CIB.	16 1/2	15 1/2	15 1/2	- 1/4	
17 15 1/2	300	Gibson-How	16 1/2	16 1/2	16 1/2		
40 1/2	5,600	Glen Alden Coal	46	44 1/2	45 1/2	- 1/2	
6 4	1,700	Goldwyn Picture	5	4 1/2	4 1/2	- 1/4	
12 1/2	1,900	Goodyear T. & R.	11 1/2	10 1/2	10 1/2	- 1/4	
30 1/2	300	Goodyear T. & R. pf.	26 1/2	26 1/2	26 1/2		
187 160	1,000	Gillette Safety Razor	1 1/2	1 1/2	1 1/2	+ 3	
1 1/2	1,000	Grant Motor	1 1/2	1 1/2	1 1/2	-17	
1 1/2	2,100	Heyden Chem.	1 1/2	1 1/2	1 1/2	-0.09	
17 10	3,500	Havana Tobacco	17	17	17	+0.07	
65 20	1,200	Ravana Tobacco pf.	65	50	65		
29 27	1,500	Hud & Man R R pf.	29	28	29	+ 1/2	
1 1/2	200	Hudson Co.	1 1/2	1 1/2	1 1/2		
4 1/2	2,000	Inter Prod	4 1/2	4	4	- 1	
23 1/2	3,700	Int Comp Eng.	22	21 1/2	22	+ 1/4	
11 1/2	76,100	Intercont Rubber	11 1/2	7 1/2	7 1/2	- 3/4	
6 1/2	1,620	Libby, McN & Libby	5 1/2	5 1/2	5 1/2	+ 1/4	
4 1/2	500	Liggett Int 8 1/2 pf.	4 1/2	4 1/2	4 1/2		
8 1/2	78,000	Lincoln Motor	5	5	5	- 2 1/2	
19 19	100	Miles River Pr Co	19	19	19		
3 1/2	800	Mercer Motor	3 1/2	2 1/2	3 1/2	- 1/4	
11 1/2	100	Nat'l Leather	10	10	10	- 1/4	
3 1/2	100	Nat'l Leather, unimpd.	2 1/2	2 1/2	2 1/2		
40 38	200	Pat Ply Mills	40	38	38		
2 1/2	300	Parsons Auto Assn.	1 1/2	1 1/2	1 1/2	+ 1/4	
7 1/2	200	Packard Motor	6 1/2	6 1/2	6 1/2		
1 1/2	100	Perfect T. & R.	1 1/2	1 1/2	1 1/2		
13 1/2	34,400	Philipp Morris	13 1/2	11 1/2	11 1/2	- 1 1/4	
37 1/2	900	Peerless T. & M.	36 1/2	35 1/2	35 1/2		
4 1/2	400	Pyrone Mfg	4 1/2	4 1/2	4 1/2		
4 1/2	45,700	Radio Co.	4 1/2	4 1/2	4 1/2		
3 1/2	12,900	Radio Co pf.	2 1/2	2 1/2	2 1/2		
1 1/2	1,100	Ranger R. In.	1 1/2	1 1/2	1 1/2		
41 1/2	16,100	Reynolds Tobacco, B.	41 1/2	38 1/2	38 1/2	- 1 1/2	
2 1/2	19,000	Southern Coal & Iron	1 1/2	1 1/2	1 1/2		
3 1/2	100	Saguenay P. & P pf.	2 1/2	2 1/2	2 1/2		
23 1/2	200	Swift International	21	20 1/2	21	+ 1/4	
4 1/2	300	Standard Motors	4 1/2	3 1/2	4 1/2	- 1/4	
3 1/2	26,000	Sweets Co of Amer.	3 1/2	3 1/2	3 1/2	+ 1/4	
19 17	245	Todd Shipyards	19	17	17	+ 3	
7 1/2	700	Tenn Ry & L.	7 1/2	7 1/2	7 1/2		
4 1/2	22,400	Tob. Prod Exp.	4 1/2	4 1/2	4 1/2	+ 1 1/4	
2 1/2	400	Union Carbide & C.	2 1/2	2 1/2	2 1/2		
6 1/2	22,700	United Prof Shar.	2 1/2	2 1/2	2 1/2		
8 1/2	200	United P. Sh. new, w. l.	8 1/2	7 1/2	7 1/2	- 1/4	
97 7 1/2	4,100	United Retail Candy	6	5 1/2	6	+ 1/4	
1 1/2	7,200	U S Lt & Ht.	1 1/2	1 1/2	1 1/2	-10	
43 40	300	U S Lt & Ht, pf.	1 1/2	1 1/2	1 1/2	-23	
1 1/2	300	U S Tob. new, w. l.	46	45 1/2	46	+ 1	
13 1/2	11,500	U S S. Co	13	12	12	-0.01	
10 8 1/2	200	U S Distributing Corp.	13	13	13		
3 1/2	300	Utah Idaho Sugar	3	2 1/2	3		
88 68	11,100	West End Chem.	77	68	74	+0.04	
1 1/2	1,700	Wayne Coal	1 1/2	1 1/2	1 1/2	+ 1/4	
9 1/2	300	Willis Ist pf.	9 1/2	9 1/2	9 1/2	+ 1/4	
51 25	800	Wm Davies A.	31	29	31		

STANDARD OIL SUBSIDIARIES

9 1/2	8	1,300	Atlantic Lobos	8 1/2	8 1/2	8 1/2 - 1/4
18	10 1/2	4,000	Anglo-Amer Oil	18	17 1/2	17 1/2 - 1/4
93 1/2	84 1/2	20	Buckeye Pipe Line	92	92	92 - 1
90	79 1/2	70	Eureka Pipe Line	80	87	88 - 2
140	125	10	Continental Oil	130	130	130
43	40	120	Galena Signal	43	42 1/2	42 1/2 + 1 1/4
108	101	600	Imp Oil (Can.)	103	102	102 - 2 1/2
16 1/2	14 1/2	8,400	International Pet	15 1/2	14 1/2	14 1/2 - 1
90	84	110	Indiana Pipe Line	90	80	80 - 1
29 1/2	28	300	Nat Transit	29 1/2	29	29 + 1/4
160	142	10	New York Transit	159	159	159 - 1
103 1/2	90	10	Northern Pipe Line	103 1/2	103 1/2	103 1/2 + 2 1/4
280	257	50	Ohio Oil	275	268	270 + 2
250	230	30	Prairie Oil & Gas	245	245	245 + 15
244	224	125	Prairie Pipe Line	244	239	241 + 3
66	52	10	Southwest Pa P. L.	60	60	60 - 2
98	77	50	South Pipe Line	97	94	96 + 1
88 1/2	83 1/2	16,900	Stand Oil of Ind.	87 1/2	85 1/2	86 1/2 - 1/4
368	341	100	Stand Oil of N. Y.	363	359	360
115	115	100	Stand Oil of Ohio pf.	115	115	115

MISCELLANEOUS OILS

53 40	1,000	Allen Oil	40	40	40
04 02	18,000	Allied Oil	04	03	03
3 2 1/2	500	Am Fuel Oil pf.	2 1/2	2 1/2	2 1/2 - 1/4
11 9	1,000	Ark Nat Gas	10 1/2	9 1/2	9 1/2 - 1/4
5 1/2	100	Atlantic Pete, old	4 1/2	4 1/2	4 1/2
29 18	101,000	Boone Oil	25	18	18 -0.03

Range, 1922				Net			
High	Low			High	Low	Last Chg	
.78	.70	28,500 Boston & Wyo Oil	.....	.72	.70	.70	-.01
2 1/2	1	600 Brazos Oil	.....	2 1/2	1 1/2	1 1/2	+ 1/4
4 1/2	3 1/2	10,000 Carib Syndicate	.....	4 1/2	3 1/2	3 1/2	- 1/4
197 158	672	Cities Service	.....	174	169	170	- 3
55 1/2	51	300 Cities Service pf.	.....	55	54 1/2	55	..
21 1/2	17	6,300 Cities Ser bkrs sh.	.....	19 1/2	18 1/2	18 1/2	- 1/4
13 1/2	5 1/2	400 Cont Pete	.....	13 1/2	12	12	+ 1/4
4 1/2	4 1/2	300 Cosden pf, old	.....	4 1/2	4 1/2	4 1/2	..
2 1/2	1 1/2	3,800 Creole Synd	.....	2 1/2	2 1/2	2 1/2	..
.06 .03	5,000	Cushing Pet	.....	.05	.04	.05	-0.01
.10 .03	1,000	Denny Oil	.....	.06	.06	.06	+0.01
9 8	400	Dom Oil of Tex.	.....	8 1/2	8 1/2	8 1/2	+ 1/4
.03 .03	1,000	Emeralda O & S.	.....	.03	.03	.03	..
74 .50	111,800	Engrs Pet	.....	.60	.50	.53	-0.02
.02 .01	1,000	Fay Pete	.....	.01	.01	.01	..
1 1/2	1	27,900 Federal Oil	.....	1 1/2	1	1 1/2	- 1/4
11 1/2	9 1/2	700 Fensland Oil	.....	10 1/2	10 1/2	10 1/2	- 1/4
3 1/2	2 1/2	700 Granada Oil	.....	3 1/2	3	3	- 1/4
8 1/2	4	7,800 Gilliland Oil	.....	8	6 1/2	8	+ 1 1/4
1 1/2	85	11,300 Glen Rock Oil	.....	.95	.90	.91	+0.01
.09 .01	1,000	Harvey Crude Oil	.....	.01	.01	.01	..
.28 .04	84,000	Hudson Oil	.....	.28	.19	.24	+0.04
10 1/2	8 1/2	17,200 Imper Oil of Del.	.....	10 1/2	10 1/2	10 1/2	+ 1/4
7 1/2	6	200 Imper Oil of Del pf.	.....	7 1/2	7 1/2	7 1/2	+ 1/4
1 1/2	.65	7,600 Keystone R Dev.	.....	.80	.65	.67	-0.09
.20 .20	2,000	Kinney O pf.	.....	.20	.20	.20	..
24 1/2	14 1/2	49,400 Kirby Pet	.....	24 1/2	21 1/2	24 1/2	+ 2 1/2
10 .05	4,000	Lance Creek Royal	.....	.08	.05	.08	+0.02
1 1/2	1 1/2	1,800 Livingston Pet	.....	1 1/2	1 1/2	1 1/2	..
.83 .58	15,000	Lyons Pet	.....	.73	.60	.72	+0.03
24 1/2	18 1/2	2,700 Maracabo Oil	.....	22 1/2	21 1/2	21 1/2	- 1/4
1 1/2	1 1/2	1,300 Magma O & R.	.....	1 1/2	1 1/2	1 1/2	- 1/4
1 1/2	1	200 Marland Oil of Me.	.....	1 1/2	1 1/2	1 1/2	..
15 .09	24,278	Meridian Pet	.....	.10	.09	.09	..
10 1/2	8 1/2	2,600 Merritt Oil Corp.	.....	9	8 1/2	8 1/2	- 1/4
1 1/2	1 1/2	21,500 Mexico Oil	.....	1 1/2	1 1/2	1 1/2	- 1/4
18 15 1/2	1,000	Mex Eagle Oil	.....	16 1/2	16	16 1/2	+ 1/4
42 29	8,300	Mex Seaboard	.....	34 1/2	29	30	- 6
6 1/2	5 1/2	8,500 Mutual Oil	.....	6	5 1/2	5 1/2	- 1/4
12 1/2	9 1/2	4,700 Mountain Prod	.....	12 1/2	11 1/2	12	+ 1/4
3 2 1/2	500	Nat Oil of N. J.	.....	3	2 1/2	2 1/2	+ 1/4
14 1/2	12 1/2	200 New York Oil	.....	13 1/2	13 1/2	13 1/2	+ 1/4
.19 .13	39,500	Noble Oil & Gas	.....	.18	.16	.17	..
2 1/2	1 1/2	1,400 North Am O R.	.....	1 1/2	1 1/2	1 1/2	..
.87 .70	7,900	Omar O & G, new	.....	.75	.70	.72	+0.01
6 4 1/2	1,400	Pennock Oil	.....	5 1/2	5 1/2	5 1/2	- 1/4
.07 .05	1,000	Ohio Ranger	.....	.06	.06	.06	..
5 1/2	4	1,100 Premium R. M.	.....	5 1/2	5	5 1/2	+ 1/4
6 5	300	Pet & Ref.	.....	5 1/2	5 1/2	5 1/2	- 1/4
.35 .21	44,000	Red Bank	.....	.25	.21	.23	-0.01
10 .10	400	Royal Prod	.....	10	10	10	..
6 1/2	4 1/2	2,900 Ryan Con	.....	4 1/2	4 1/2	4 1/2	+ 1/4
14 1/2	12 1/2	4,100 Salt Creek Prod.	.....	14 1/2	13 1/2	14	+ 1/4
3 1/2	2 1/2	5,900 Sapulpa Ref	.....	3 1/2	2 1/2	3 1/2	+ 1/4
4 1/2	4	200 Savoy Oil	.....	4	4	4	..
100 .93 1/2	20	Sinclair Oil 8 1/2 pf.	.....	.93 1/2	.93 1/2	.93 1/2	..
12 1/2	9 1/2	14,500 Victoria Oil	.....	10 1/2	10 1/2	10 1/2	+ 1/4
5 1/2	4 1/2	8,700 Skelly Oil	.....	5 1/2	4 1/2	4 1/2	+ 1/4
5 2 1/2	14,600	Southern P & R.	.....	3 1/2	2 1/2	3 1/2	+ 1/4
1 1/2	1	300 Spencer Pet	.....	1	1	1	..
.75 .40	81,160	Texas Oil & Land	.....	.64	.55	.58	-0.02
12 1/2	9 1/2	100 Tidal Osage	.....	11	11	11	- 1
1 1/2	1 1/2	200 Tex-Ken Oil	.....	1 1/2	1 1/2	1 1/2	..
.38 .35	3,500	Victoria Oil	.....	.35	.35	.35	-0.01
2 1/2	23	300 White Eagle	.....	23	23	23	..
3 1/2	2 1/2	6,200 Wilcox Oil & Gas	.....	3 1/2	2 1/2	3	+ 1/4
1 .60	1,300	Woodburn Oil	.....	1	.70	.90	+0.20
.38 .20	332,000	Y Oil & Gas	.....	.30	.20	.26	-0.04

Transactions on Out-of-Town Markets

Boston

Sales	High	Low	Last	Net	Ch'ge
149 Alaska Gold	30	30	30	..	..
400 Adventure	35	35	35	..	..
100 Allouez	29	28 1/2	28 1/2	..	..
167 Althea	62 1/2	61	61 1/2	..	..
50 Algonah	20	20	20	..	..
314 Anaconda	49 1/2	49 1/2	49 1/2	..	..
20 American Zinc	13 1/2	13	13	..	..
345 Arcadian	2 1/2	2 1/2	2 1/2	..	..
950 Arizona Com'l	98	98	98	..	..
915 Bingham	13 1/2	13 1/2	13 1/2	..	..
865 Calumet & Arizona	30 1/2	30 1/2	30 1/2	..	..
156 Calumet & Hecla	28 1/2	28 1/2	28 1/2	..	..
19,830 Carson Hill	16	15 1/2	15 1/2	..	..
324 Copper Range	45	44 1/2	44 1/2	..	..
35 Daily West	2 1/2	2 1/2	2 1/2	..	..
1,225 Davis-Dale	8 1/2	8 1/2	8 1/2	..	..
1,110 East Butte	11 1/2	10 1/2	10 1/2	..	..
300 Franklin	1 1/2	1 1/2	1 1/2	..	..
625 Helvetic	2	2	2	..	..
495 Island Creek	89 1/2	89	89	..	..
240 Isle Royale	23 1/2	24	24	..	..
985 Kerr Lake	3 1/2	3 1/2	3 1/2	..	..
120 Lake Copper	2 1/2	2 1/2	2 1/2	..	..
120 Lake Superior	2 1/2	2 1/2	2 1/2	..	..
200 Mason Valley	1 1/2	1 1/2	1 1/2	..	..
156 Mass Con	2 1/2	2 1/2	2 1/2	..	..
920 Mayflower O. C.	1	3/4	3/4	..	..
55 Mohawk	57 1/2	57	57	..	..
150 New Cornish	18 1/2	18	18	..	..
6 New River	40	40	40	..	..
240 New River pf.	77	75	75	..	..
185 Nipissing	6 1/2	6 1/2	6 1/2	..	..
2,250 North Butte	12 1/2	11 1/2	11 1/2	..	..
300 Outway	2 1/2	2 1/2	2 1/2	..	..
148 Old Dominion	25	24	24	..	..
260 Osceola	34	32	32	..	..
1,655 Pond Creek Coal	16 1/2	14 1/2	14 1/2	..	..
51 Quincy	14	14	14	..	..
25 Ray Consol	14	14	14	..	..
455 St. Mary's Land	4 1/2	4 1/2	4 1/2	..	..
340 Shannon	1	1	1	..	..
5 South Lake	65	65	65	..	..
1,600 South Utah	65	65	65	..	..
25 Superior Copper	2 1/2	2 1/2	2 1/2	..	..
385 Superior & Boston	1 1/2	1 1/2	1 1/2	..	..
7,140 Trinity	2 1/2	2 1/2	2 1/2	..	..
1,400 Tuolumne	65	60	60	..	..
280 U. S. Smelting	33 1/2	33 1/2	33 1/2	..	..
225 U. S. Smelting	42	42	42	..	..
100 Union Land	3	3	3	..	..
5,625 Utah Apex	3 1/2	3 1/2	3 1/2	..	..
610 Utah Consol	2 1/2	2 1/2	2 1/2	..	..
105 Utah Metals	2 1/2	2 1/2	2 1/2	..	..
1,630 Victoria	2 1/2	2 1/2	2 1/2	..	..
13 Wolverine	10 1/2	10	10 1/2	..	..
300 Winona	1/2	1/2	1/2	..	..

RAILROADS

39 Boston & Albany	134	136	136	..	..
626 Boston Elevated	79 1/2	78	78	..	..
21 Boston Elev. pf.	38	35	35	..	..
912 Boston & Maine	17 1/2	16 1/2	16 1/2	..	..
3 Boston & Prov.	20	20	20	..	..
4 Boston & Lowell	140	130	140	..	..
11 Chi J. & S. Y.	130	130	130	..	..
35 Chi J. & S. M. pf.	85	85	85	..	..
118 Maine Central	29 1/2	29 1/2	29 1/2	..	..
5 Maine Cent. pf.	50	50	50	..	..
4,330 N. Y. N. H. & H.	18 1/2	17 1/2	17 1/2	..	..
10 North N. H.	72	72	72	..	..
92 Old Colony	94	90	90	..	..
414 Rutland	20	16	20	..	..
28 Vermont & Mass.	80	80	80	..	..
752 West End	51 1/2	49 1/2	50	..	..
123 West End pf.	60	59	60	..	..

MISCELLANEOUS

55 Am. Ag. Chemical	33 1/2	33 1/2	33 1/2	..	..
180 Am. Ag. Chem. pf.	37	36 1/2	36 1/2	..	..
295 Am. Pneu. Service	3	3 1/2	3 1/2	..	..
165 Am. Pneu. Serv. pf.	16	15 1/2	15 1/2	..	..
700 Am. Sugar	5	5	5	..	..
160 Am. Sugar pf.	60	60	60	..	..
3,230 Am. Tel. & Tel.	118 1/2	117 1/2	118 1/2	..	..
196 Am. Woolen	83 1/2	82 1/2	83	..	..
284 Am. Woolen pf.	104 1/2	104 1/2	104 1/2	..	..
570 Amoskeag	106	106	106	..	..
98 Amoskeag pf.	83 1/2	83	83 1/2	..	..
40 Atlas Tack	13 1/2	13 1/2	13 1/2	..	..
125 At. G. & W. I.	26 1/2	26	26 1/2	..	..
150 Boston Chocolate	1 1/2	1 1/2	1 1/2	..	..
1,600 Boston Chocolate	1 1/2	1 1/2	1 1/2	..	..
730 East Boston Land	4	3 1/2	4	..	..
10,620 Eastern Mfr.	104	104	104	..	..
6,385 Eastern S. S.	55 1/2	50	53 1/2	..	..
40 Eastern S. S. pf.	46 1/2	46 1/2	46 1/2	..	..
604 Edison Electric	162	162	162	..	..
1,655 Elder Corp.	5 1/2	5	5 1/2	..	..

STREET RAILWAYS

Cent. Ark. R. & L. pf.	1 1/2	1 1/2	1 1/2	..	..
Conn. R. & L. com. & pf.	1 1/2	1 1/2	1 1/2	..	..
Montreal L. H. & P. com.	1 1/2	1 1/2	1 1/2	..	..
Philadelphia Co. pf.	1 1/2	1 1/2	1 1/2	..	..
Tampa Electric	2 1/2	2 1/2	2 1/2	..	..
San J. L. & P. pf.	1 1/2	1 1/2	1 1/2	..	..
Do prior pf.	1 1/2	1 1/2	1 1/2	..	..
W. Penn. T. & W. P. pf.	1 1/2	1 1/2	1 1/2
W. Penn. T. & W. P. pf.	1 1/2	1 1/2	1 1/2

BANK STOCK

W. R. Grace & Co.'s Bk.	4	Mar. 1	Feb. 27
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INDUSTRIAL AND MISCELLANEOUS

Acme Tea 1st & 2d pf.	1 1/2	Q Mar. 1	Feb. 18
Allis-Chalmers	1 1/2	Q Mar. 1	Feb. 18
Am. Bank Note	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Bank Note	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Art W. & B. pf.	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Beet Sugar pf.	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Glue	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Radiator	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Radiator	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Soda Fountain	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Sugar Refining pf.	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Tob. com. & com. B	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. Tel. & Cable	1 1/2	Q Mar. 1	Feb. 18	..	..
Am. W. & B. pf.	1 1/2	Q Mar. 1	Feb. 18	..	..
Assoc. D. Goods 1st pf.	1 1/2	Q Mar. 1	Feb. 18	..	..
Do 2d pf.	1 1/2	Q Mar. 1	Feb. 18	..	..
Art Metal Construction	25c	Q Jan. 1	Jan. 13	..	..
Atlantic Refining	1 1/2	Q Jan. 1	Jan. 13	..	..
Bethlehem Steel	1 1/2	Q Jan. 1	Jan. 13	..	..
Do com. B.	1 1/2	Q Apr. 1	Mar. 14	..	..
Do 8 1/2 pf.	2	Q Apr. 1	Mar. 14	..	..
Do 8 1/2 pf.	2	Q Oct. 1	Sep. 13	..	..

Chicago

Sales	High	Low	Last	Net	Ch'ge
2,150 Gardner Motor	14	13	13 1/2	..	..
157 General Electric	148	145 1/2	145 1/2	..	..
5,300 Gray & Davis	19 1/2	17 1/2	18	..	..
3,900 Greenfield T. & D.	27 1/2	25 1/2	26	..	..
25 Horton Pew Fish	16	16	16	..	..
275 Houdou Mfg.	16	16	16	..	..
5 Hood Rubber	47 1/2	47 1/2	47 1/2	..	..
50 Int. Buttonhole M.	4 1/2	4 1/2	4 1/2	..	..
1,825 Int. Cement	33	29	29	..	..
14 Int. Cor. Mills pf.	78	78	78	..	..
Int. Products	4 1/2	3 1/2	3 1/2	..	..
600 Int. Products pf.	11 1/2	10	10 1/2	..	..
345 Island Oil	2 1/2	2 1/2	2 1/2	..	..
2,090 J. T. Connor	20 1/2	19 1/2	19 1/2	..	..
1,540 Libby, McE. & L.	10 1/2	9 1/2	9 1/2	..	..
1,551 Low's Theatre	10 1/2	9 1/2	9 1/2	..	..
521 Mass Gas pf.	67	64 1/2	64 1/2	..	..
223 Mass Gas pf.	68	65	65	..	..
10 McElwain 1st pf.	83 1/2	83 1/2	83 1/2	..	..
1,201 Mexican Inv.	143	141 1/2	141 1/2	..	..
29 Motor Linotype	143	141 1/2	141 1/2	..	..
519 Miss Riv. Power	18 1/2	17 1/2	17 1/2	..	..
150 Miss Riv. Power pf.	78	76 1/2	76 1/2	..	..
661 Nat'l Leather	11	10 1/2	10 1/2	..	..
145 New England	11 1/2	11 1/2	11 1/2	..	..
1,185 Orpheum	17 1/2	16 1/2	16 1/2	..	..
25 Ohio Body & B.	13	13	13	..	..
99 Pacific Mills	16 1/2	16 1/2	16 1/2	..	..
30 Pinta A Sugar	37 1/2	37 1/2	37 1/2	..	..
3 Pullman	118 1/2	118 1/2	118 1/2	..	..
15 Reece But-hole M	14 1/2	14 1/2	14 1/2	..	..
460 Shims Mag	5	5	5	..	..
901 Swift & Co.	102 1/2	102 1/2	102 1/2	..	..
1,588 Swift Internat'l	63 1/2	63 1/2	63 1/2	..	..
29 Torrington	70 1/2	70 1/2	70 1/2	..	..
5 T. G. Plant pf.	69 1/2	69 1/2	69 1/2	..	..
145 United Drug	60	60	60	..	..
65 United 1st pf.	46 1/2	44 1/2	44 1/2	..	..
321 United 2nd pf.	42 1/2	42 1/2	42 1/2	..	..
1,347 United Shoe M.	38 1/2	37 1/2	37 1/2	..	..
228 United Shoe M. pf.	25 1/2	25 1/2	25 1/2	..	..
300 U. Twist Drill	12 1/2	11 1/2	11 1/2	..	..
1,202 Ventura Oil	22 1/2	22 1/2	22 1/2	..	..
195 Walcott	7 1/2	7 1/2	7 1/2	..	..
745 Walcott	29 1/2	29 1/2	29 1/2	..	..
55 Walworth Watch	8 1/2	7 1/2	7 1/2	..	..
10 Walworth W. pf.	30 1/2	30 1/2	30 1/2	..	..
760 Warren Bros.	27	23	23	..	..
100 Warren Br. 1st pf.	33	33	33	..	..
300 Wollaston Land	1 1/2	1 1/2	1 1/2	..	..
125 Wickwage Sp. St.	16 1/2	15 1/2	15 1/2	..	..

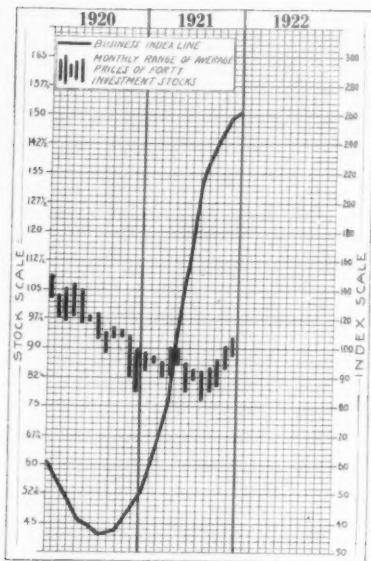
BONDS

\$24,000 A. G. & W. I.	52	52	52	..	..
25,000 Carson T. I.	105	101 1/2	105	..	..
2,000 Chi. Junction	73 1/2	74 1/2	74 1/2	..	..
1,000 Copper Range	83	83	83	..	..
16,000 Hood Rubber	83	83	83	..	..
10,000 Int. Consol.	104 1/2	104 1/2	104 1/2	..	..
3,000 K. C. M. & B. 4 1/2	79 1/2	79 1/2	79 1/2	..	..
2,000 K. C. M. & B. 5 1/2	85	85	85	..	..
6,000 Miss Riv. Power	80 1/2	80 1/2	80 1/2	..	..
3,000 New Eng. Tel.	92	92	92	..	..
12,000 Swift & Co.	92	92	92	..	..
1,000 Swiss Copper	105	105	105	..	..
2,100 Warren Bros.	97 1/2	98 1/2	98 1/2	..	..
4,000 West Tel.	93 1/2	93 1/2	93 1/2	..	..

STOCKS

STOCKS					
200 Am Vit Products.....	8	8			
205 Am W G Mach.....	70 1/2	69	69	-	1/2
4,670 Arkansas Gas.....	10 1/2	9 1/2	9 1/2	-	1/2
40 Barnsdall "A".....	21	21	21	-	1/2
40 Barnsdall "B".....	21	21	21	-	1/2
25 Carb Hyd pf.....	2 1/2	2 1/2	2 1/2	-	1/2
100 Carnegie L & Z.....	3	3	3	-	1/2
112 Con Ice pf.....	27 1/2	25	27 1/2	+ 3/4	
250 Duquesne Oil.....	12	12	12	-	1/2
40 Guffey Coal pf.....	12	12	12	-	1/2
40 Har-Walker pf.....	95	95	95	-	1/2
123 Ind Brewing.....	2	1 1/2	2	-	1/2
198 Lone Star Gas.....	24	23 1/2	24 1/2	-	1/2
300 Marland Refining.....	47	47	47 1/2	-	1/2
25 Mfr & Bldg.....	47	40 1/2	46 1/2	+ 1/2	
136 National Fireproof.....	7	6 1/2	6 1/2	-	1/2
240 National Fireproof.....	15	15	15	-	1/2
130 Ohio Fuel Oil.....	17 1/2	17	17	-	1/2
130 Ohio Fuel Oil.....	17 1/2	17	17 1/2	-	1/2
269 Oklahoma Gas.....	26	20	20	-	1/2
350 Pitts Brewing.....	2	2	2	-	1/2
125 Pitts Brewing pf.....	6	5	6	-	1/2
23,125 Pitts Mt Shasta.....	27	27	27	+ 1/2	
10 Pitts Coal pf.....	92	92	92	-	1/2
28 Pitts Plate Glass.....	140	138	140	+ 2	
545 Salt Creek Con.....	9 1/2	9 1/2	9 1/2	-	1/2
30 Union Gas.....	120	120	120	-	1/2
125 Westing Air Brake.....	153	153	153	+ 1 1/2	
107 Westing Electric.....	53 1/2	52 1/2	52 1/2	- 1/2	
150 West Penn.....	19	19	19 1/2	-	1/2

The Annalist Barometer and Business Index Line



THE ANNALIST Business Index Number for December is 262.2. Stocks in December made a high of 92.1 and a low of 87.7, thus continuing the rise which began in September. This successive upward movement of the market through the last four months may be taken as an indication that the turn has come and that the rise forecast in November of 1920 has actually begun. It should be noted, however, that no movement of the index line predicts this unless stress be laid upon the negative fact that it has not forecast a downward turn.

In the November forecast it was stated that stocks would make bottom in that month or in December, that they would rally in January, 1921, yield in February, to a secondary downward pressure for an indeterminate period and then start upward on a sustained movement. It is this movement which, apparently, began in August.

As to business it was predicted that the collapse then in progress would continue until August, when reaction would begin. This forecast has been amply justified by the facts, for business revival did begin in August and has continued since, slowly, perhaps, but surely none the less.

The next move of the index line to be looked for is a turn downward. Such turns may be mere fluctuations, which will be noted at the times they occur, but, if the line maintains the degree of accuracy it has already recorded, no persistent downward movement of the market can commence without due notification by a downward turn of the line.

EVIDENCE of a steady improvement in the underlying business and financial structure of the country continues to manifest itself even though the same degree of irregularity that has marked the entire course of the recovery is still apparent. There is nothing strange in this. It would be unusual if it were otherwise. The cross currents of a period of readjustment have to run their way before resolving themselves completely into what might be termed a general trend. Reports such as come to hand week after week show how uneven is the progress that is being made, but whether or no one particular industry is in the doldrums at a given time matters not so long as confidence in the future holds firm.

Possibly to a certain extent the irregularity of business is a reflection of the daily news. It is by no means uniform in its portent, and now and again some particularly disturbing factor enters into the situation and thus serves to offset, momentarily at least, highly favorable developments in another quarter. For instance, during the last week there was witnessed a recovery of generous proportions in certain of the foreign exchanges, notably the English, French, Italian, Swedish and Spanish rates, all of which touched new high levels for the year. Even though there may be a goodly proportion of speculative impulse to account for the upturn in foreign exchange, still the rise cannot but measure an improvement in conditions abroad, and perhaps this has taken place to a degree far in excess of that signified by the improved currencies.

But opposed to this there is the doubt and the worry in the minds of business men and bankers here because of the attitude at Washington with relation to the soldier bonus legislation. A tremendous sum is involved, and it can be readily understood that legislation unwisely entered into could cause serious harm to the country at large. Already it has been proposed that as one method of providing the necessary revenue a tax of one-tenth of 1 per cent. shall be levied upon all transfers of stocks. Possibly such a tax would merely eliminate the speculative element from the stock markets. The ramifica-

tions, however, would reach much further. If the professional trader were to be eliminated by an overburdensome tax the free market for securities would suffer impairment of its facilities in that the spread between purchase and sale would widen and thus make it more difficult to carry on transactions. This would be one effect at any rate, but another would be that the very purpose of the tax would largely be defeated by its application. In short, if trading is to be cut down the revenue to be derived from the tax on trading must necessarily fall. If the present plan were to go through the cost of purchase and sale of 100 shares of stock would amount to about \$44, or approximately 1/2 per cent.

One of the constructive factors of the week was the announcement of the Treasury calling for the redemption of the Victory 3 1/2 per cent. notes on June 15. This is the first of a series of refunding operations which will ultimately be undertaken by the Treasury. In the case of the tax exempt 3 1/2 per cent. notes to be redeemed will amount to about \$400,000,000. Through the sale some days ago of some \$600,000,000 4 1/2 per cent. three-year notes, the return to the Treasury was about \$400,000,000 in cash and \$200,000,000 in Victory 4 1/2 per cent. The amount of cash received therefore coincides practically with the outstanding 3 1/2 Victory notes. The actual completion of this transaction means that the Treasury by June 15 will have retired \$600,000,000 of the entire Victory issue.

It has been mentioned several times that this year might see a culmination of the difficulties which beset some of the industrial companies in the process of readjustment from war to peace conditions. Able to tide themselves over the most serious phase of the trouble, they have now encountered business depressions and the combination has been too much for them to weather. Some inkling of this was to be discovered last week in petitions of involuntary bankruptcy which were filed against two large concerns. Similar incidents are liable to crop out from time to time, but they will probably have only a minor influence on sentiment.

Stocks

TO far as the character of last week's stock market was concerned there was little change in the situation. The play of prices continued to be under the domination of the professionals and the pool operators. In several instances stocks were advanced to new high levels for the year. It is possible that there was some increase in what is termed public participation, for such is nearly always the case when there is a sharp upturn in prices. On the whole, however, interest is negligible as a force in determining prices.

It is quite apparent that stocks are in strong hands even though a considerable advance has taken place. Furthermore, the short interest is still large and provides a cushion to absorb the shock of profit taking sales as they arise. Thus there is a strong technical position for the market, and it has been pretty clearly demonstrated that prices are tending to move to higher levels. This much is certain, however, that there is no reason for assuming that the demonstration which has taken place is the forerunner of a bull market similar to that of 1919. With many the wish is farther to the thought, and ultimately it may be that the market will work itself into a position where a general advance in all groups will develop. This, however, if it does come to pass, is of the future, and at the moment there is no reason for assuming that the purse strings are to be opened so that there will be a flood of money to finance Stock Exchange transactions. Quite to the contrary, it appears that any undue drain upon funds for speculation will bring immediate reflection in a rise in the call money rates. This is not to say that there is any shortage of funds at the moment, but as Spring approaches the need for funds will be urgent in other quarters, and the outflow from such centres as New York and Chicago to the rural districts for the financing of crop planting will be a notable factor in the situation.

The break of Stock Exchange prices on Friday of last week was in part a result of the proposed tax upon security transfers as a means of raising funds for the soldier bonus. A tax of one-tenth of 1 per cent. such as has been proposed may well arouse fears in Wall Street, for the tax would do much to place a curb on speculation and would make difficult the sale of securities on a close margin between bid and asked. It is more than likely that such a tax will never be invoked, but the mere suggestion has raised a storm of protest in the financial district.

Bonds

THE bond market last week registered slight reactions on the opening day, but from Tuesday on the prevailing tendency was toward higher quotations. The

rapid advances in the foreign exchanges drew a great deal of attention toward those issues, particularly the United Kingdom 5 1/2 per cent. of 1922 and 1929, which are exchangeable at a definite rate for sterling and franc bonds. Arbitrage possibilities caused spectacular advances and declines in these issues, but the rest of the market was not appreciably affected. On Wednesday night, after the close, Secretary Mellon sprung a surprise on the investor in tax-exempt securities in announcing the United States Government's intention of calling the entire outstanding amount of United States Victory 3 1/2 per cent. on May 15, 1922.

The volume of new offerings was swelled to normal proportions by three large issues, the rapid absorption of which in each case exceeded the expectations of the respective syndicate manager. Municipal offerings were exceptionally light, although several attractive issues have been awarded, and probably will be distributed in the near future. Among the offerings of interest were \$30,000,000 Great Northern Railway general mortgage Series B 5 1/2 per cent., due 1952, at 96 1/2, to yield 5.75 per cent.; \$75,000,000 Federal Land Bank 5s, due 1941, at 102 1/2, to yield about 4.85 per cent.; \$1,500,000 Guerin Mills, Inc., first mortgage fifteen-year 7s at 97 1/2, to yield 7.25 per cent.; City of Brisbane (Australia) 3 1/2 per cent. sterling loan on a 9 1/2 per cent. basis; \$2,000,000 Ozark Power and Water Company first mortgage sinking fund 5s, due 1952, at 73, yielding 7.35 per cent.; \$1,000,000 Sierra and San Francisco Power Company first mortgage 5s, maturing 1949, at 86, to yield 6.05 per cent.; \$10,000,000 Consolidation Coal Company first and refunding mortgage 5s, due 1950, at 86, yielding 6.03 per cent.; \$1,870,000 Commercial Cable Company first mortgage 4s, due 2397, at 72 1/2, to yield 5 1/2 per cent.; \$2,750,000 Central Illinois Light Company first and refunding 6s, due 1943, at 94 1/2, yielding about 6 1/2 per cent.; \$498,000 City of Summit (N. J.) 4 1/2 per cent. school bonds, maturing 1923 to 1962, at prices yielding from 4.50 to 4.30 per cent.; \$2,500,000 Kansas City Gas Company first mortgage 6s, due 1942, at 97 1/2, yielding 6.20 per cent.; \$10,000,000 State of Queensland (Australia) twenty-five-year 6s, due 1947, at 96 1/2, to yield 6.28 per cent.

Liberty bonds were strong and active, and slight advances were made in most issues for the week. Victory 4 1/2 per cent. lost a small fraction from their recent high prices, and the 3 1/2 per cent. issue dropped abruptly to par on Thursday, when the privilege of converting them into the 4 1/2 per cent. was revoked.

Municipals were quiet and were showing a tendency to sag when the announcement of the redemption of the Victory 3 1/2 per cent. was made. It did not take long for investors to realize that this action would take about \$400,000,000 of securities enjoying total exemption from income taxes out of the market, and the result was an insistent demand for Joint Stock Land Bank and Federal Land Bank bonds, United States Liberty 3 1/2 per cent. and municipal issues of all classes. Prices were bid up in all these issues. The Federal Land Bank 5s, due 1941, of which \$75,000,000 were offered at 102 1/2 early in the week, and which the syndicate managers expected would take a fortnight to distribute, were quickly disposed of and sold as high as 102 1/2 on Friday.

In the railroad list quotations advanced generally in active trading. The Erie report for 1921, showing a surplus of \$1,585,254, after sinking fund and interest charges, came as a complete surprise. A good part of the earnings were derived in the form of dividends on the coal properties owned, but all of the Erie issues displayed great strength. The convertible Series D 4s gained 4 points, to 40; the prior lien 4s climbed 2 1/2, to 39 1/2, and the general 4s jumped 3 1/2, to 44 1/2. Seaboard Air Line consolidated 6s were strong in spite of a rather discouraging statement of earnings, showing only about one-half the total fixed charges earned. These bonds closed the week at 51 1/2, a net advance of almost 7 points. New Haven issues were strong, as were also the New York, Westchester & Boston 4 1/2 per cent. the interest on which is guaranteed by the New Haven. The latter issue lost some of its early gain, but closed the week at 40 1/2, up a fraction. St. Louis & San Francisco adjustment 6s advanced a point, to 75 1/2, and the income 6s gained almost 3 points, to 60 1/2, on the strength of an excellent report of earnings.

In the public utility group little of interest occurred. The Interborough Rapid Transit 5s held their recent high prices in active trading, though the Interborough Metropolitan 4 1/2 per cent. fell off a little. Hudson & Manhattan income 5s continued their upward march, gaining 2 1/2, to 59 1/2, and the refunding 5s advanced a fraction, to 78 1/2. Third Avenue adjustment 5s dropped a fraction, and the refunding 4s followed suit. Northwestern Bell Telephone first mortgage 7s fell 1/2, to 107 1/2, and Duquesne Light 6s lost a fraction, to 101 1/2.

Quotations for industrial bonds were irregular. Applications for the appointment of a receiver for two well-known corporations—the United States Food Products Corporation and the Columbia Graphophone Manufacturing Company—served as a reminder that the

process of deflation is still going on. In the case of the former this action evidently was not unexpected, for the Distillers Securities 5s actually advanced 2 points in the week, to 35 1/2; Columbia Graphophone 8s lost about a point, to 33 1/2; International Mercantile Marine 6s gained a fraction, to 92 1/2; American Smelting and Refining 5s advanced 1/2, to 88 1/2; American Sugar Refining 6s fell 3/4, to 97 1/2; United Drug 8s rose a point, to 106; Cuba Cane Sugar 7s and 8s both gained about a point, the former closing at 78 and the latter at 77; General Electric debenture 5s were exceptionally strong, closing the week at 99 1/2, up 1 1/2.

The market for foreign Government issues was again dominated by quotations for foreign exchange. United Kingdom 5 1/2 per cent. of 1922 got almost to 104 at one time, but fell back with the reaction in sterling to 103 1/2, recording a net advance for the week of 2 points. The 1929 maturity gained 1/2, to 103 1/2. Japanese Government 4 1/2 per cent. and 4s made substantial gains. Belgian Government 6s crossed par for the first time since issuance, but fell back a fraction, closing the week at 99 1/2, a net gain of 2 1/2. Chinese Government Railway sterling 5s jumped 3 points, to 48 1/2. State of Queensland 7s held their market well, in spite of the new issue of \$10,000,000 6s. City of Bern 8s closed at 110, an advance of 1 1/2. French 7 1/2 per cent. developed great strength, the former gaining 1 point, to 96 1/2, and the latter 1 1/2, to 102. The French Cities 6s also advanced, the issue of Marseilles closing at 84, up a point, while the others registered similar advances. Mexican Government 4s and 5s continued their rise, all three issues gaining about 1/2 for the week. Republic of Chile 8s, due 1941, advanced 1/2, to 102, and the 8s of 1946 rose 1 point, to 101 1/2.

The trend of interest rates and bond prices for the last six or seven months is strikingly illustrated in the successful offering last week of \$30,000,000 Great Northern Railway general mortgage 5 1/2 per cent., to yield 5.75 per cent. It is reported that allotments on subscriptions to the 5 1/2 per cent. were made on a basis of 12 1/2 per cent., while it took months to distribute the issue of 7s, secured by the same mortgage, and offered at a price to yield almost 3 per cent. more.

Foreign Exchange

THE advance in sterling was the outstanding feature of the foreign exchange market last week, when a rate of \$4.38 1/2 was touched, which is the highest since July 28, 1919. In conjunction with this advance exchange on Paris, Rome, Stockholm and Madrid went into new high levels for the year. France made a high of 87 1/2, as compared with the low of 84.3. Lire at 4.90 1/2 showed a substantial rise over the low quotation of 4.64. Guilders advanced from 37.15 to 37.42, and exchange on Madrid went from a low of 15.30 to 15.95. There were reactions from these levels during the latter part of the week, but this was natural considering the buoyant character of the rise.

The advance in sterling was the centre of attraction and explanations to account for the upturn were many and varied. In the main it appeared that a short interest was instrumental in bringing about the advance and that once the upturn started skepticism as to its permanency kept contributing to the short account through the putting out of new lines by those who considered that the rise was too rapid. With sterling at \$4.38 1/2 it was hard to realize that only a comparatively few weeks ago certain economists in England were advancing the theory that the parity of sterling be changed to conform to the then prevailing rate, which was about \$3.64. Since that time factors of decided consequence have been making themselves felt. Most important probably has been the reduction in Great Britain's unfavorable trade balance. Gold exports have done much to bring about the betterment and as a result there is coming to be a discussion as to whether or no the pound sterling may not presently reassume its position in the field of international trade relations such as it held prior to the war.

It is unthinkable that the present rate of recovery can be maintained and it would not be surprising therefore if there was a reaction in exchange on London during the next few days. As a matter of fact, sterling eased off on Friday and the market at that time displayed no urgent demand.

With European exchanges recovering so sharply as they have been, the question may well be raised as to whether there has been a true appreciation here of the economic betterment which has been going on in Europe for many weeks. It will be recalled that the re-establishment of France after the Franco-Prussian War came as a distinct surprise even to neighboring countries, where it had been believed that the difficulties to be overcome were in a sense too great to permit of recovery except over a long period of time. Possibly something of a similar nature is developing in Europe today. At all events, few

The Annalist Barometer and Business Index Line

would have predicted the high rate of sterling last week had they been asked for an opinion a month or two ago.

Money

THE money market ruled between 4% and 5% per cent. for demand loans last week. As is always the case when the supply of money is plentiful, the outside market again made its appearance, and on several days the rate was fractionally lower than that prevailing on the Stock Exchange. Also there was little change in the rate on money for fixed periods. The bid for time money was 4% per cent., with the lenders asking 5. There was, however, little demand for time funds and most of the activity had to do with renewals. As regards commercial paper, the market was dull and ruled without change in the discount on choice name paper. The rate was 4%¹/₂. Acceptances were fairly active, but there was no change in the rates for bills up to 120 days.

The statement of the New York Reserve Bank and that for the System showed reductions in reserve ratio, due primarily to increases in deposits. In the case of the Federal Reserve System gold reserve increased by \$9,800,000, and since Jan. 1 the increase has been \$51,700,000. Rediscouunts dropped \$14,000,000 for the week, and in this one item alone there has been a reduction of \$358,000,000 for the year to date. A further contraction of note circulation was to be found. The drop in this item has been \$277,000,000 since the close of last year, and circulation shows a drop of \$1,239,000,000 from the high record of 1920.

Iron and Steel

ENCOURAGING word as to the iron and steel industry has come to hand in the last few days. There has been a general picking up of business in all quarters, with a pronounced increase in orders placed by the railroad companies. All in all the week just closed has measured higher in the volume of new business received than any week in some time. During January the steel business was even more quiet than in December, partly because of inventory adjustments and partly due to a slump in the volume of orders. This has changed now, and it may be expected that for some little time, at any rate, the improvement will continue. There is no one, however, who is looking forward to operations at anything near capacity basis.

The unfilled tonnage figures of the United States Steel Corporation as of Jan. 31 were looked forward to with interest, and in some quarters it was predicted that a large increase in forward business would be recorded. This was in direct opposition to the known slackness of the industry during January, and possibly the optimistic predictions were governed not so much as a retrospect of January as they were misguided by taking conditions of the moment as representing January activities. What actually developed was a drop of 26,736 tons in forward business, which at the close of last month stood at 4,241,678 tons. This decrease would probably have been larger had it not been that shipments were reduced. Thus the January figures do not afford any great amount of satisfaction.

Textiles

WITH advance buying of textiles for Fall delivery by the jobbers largely completed, the cloth trades have taken on a quieter aspect. This is not pleasing to the manufacturers, for in many instances the business booked to date is far from satisfactory to them. Wholesalers are not satisfied with current values, however, and until prices are lowered, or else are justified by increased manufacturing costs, they apparently do not intend to trade in a large way.

The nearest approach to a feature in the cotton goods last week was the withdrawal, in a sold-up condition, of the largest line of 36-inch flannels made in this country. The announcement of the withdrawal came as something of a surprise, as business in napped goods generally had not been good. Bleached goods also have been dull. In fact, aside from certain dress cottons, there has been practically no life to the market at all of late. Gray goods were quiet and easier last week, with quotations based on 7% to 8 cents for 38½-inch 64-60 printcloths, depending on who is holding the goods.

At least one of the leading lines of corporation dress goods will not be opened formally for Fall this year, but nothing has been said as yet about the others. The line referred to will show no price changes from the Spring levels, which were announced early last October and which showed reductions from the previous Fall quotations ranging from 4 to 17½ cents a yard. In the general market for worsteds and woollens the call for dress goods continued to surpass the demand for men's wear fabrics. The movement of

the latter goods, with the exception of fancy back overcoatings, has so far been a disappointment.

With larger numbers of retailers in the market, buying of seasonable silks increased somewhat during the week. Trading continued on a hand-to-mouth basis, however, and the larger volume of yardage disposed of was due entirely to the increase in the number of small orders. Although not a great deal of price change took place in the raw silk markets during the week, the situation continued in the middle that has marked it for some time. Neither sellers nor buyers seem to know exactly where they stand, with the result that about all the latter are doing is to await developments.

New developments in the linen trade were lacking during the week. Pending the completion of the many retail inventories that are taken about this time of the year, re-filling of lines broken by the recent white sales has not yet got into full swing. When it does a general shortage of the goods is predicted that will compare very strongly with the paucity of linens which prevailed during the war period. For the most part burlaps, though weaker, showed little change in prices or in the volume of business transacted.

Shipping

FINANCIAL relief to the forty-two pioneer purchasers of Shipping Board vessels has been granted by the board in virtually all cases conditioned upon the purchase of additional steamers from the Government. The policy was announced last week, but the details are lacking. It is the manifest intention of the Shipping Board to permit the steamship companies which acquired tonnage at the post-war boom prices to write this down to the present American replacement cost—or from \$175 to \$75 a deadweight ton.

The relief is to be extended without a revision of the contracts. The procedure will be to sell the notes and other securities which were deposited by the steamship lines as collateral for the deferred payments. Inasmuch as the Shipping Board may dispose of these notes for any amount it desires, the pioneers thus will be afforded a measure of relief. It was stated that the object of the policy was to permit American companies which are lacking in the funds to pay for the full value of the tonnage to continue in operation without being forced into bankruptcy. The Shipping Board would not be able to realize the full amount, it was pointed out, regardless of its technical legal rights.

In the case of those companies which paid cash for the steamers, relief will be extended by permitting them to buy more tonnage at low prices, so that they may equalize the value of the fleet.

The policy will not affect the pioneer companies which are in the hands of receivers unless they can attract enough new capital to dispose of the receiver, pay off all claims and resume operations.

"The program calls for no financial sacrifice on the part of the Government, for the reason that where the pioneer purchaser has defaulted in his obligation, with the ship itself as the security for the obligation, it was a case of preserving the pioneer and his organization or take back the ship," the official statement explained. It was preferable, therefore, that the pioneer keep the ship and acquire additional ships at the present market value if in so doing the Government received, in addition to what was paid in cash by the pioneer, an equivalent to the present market value of the ship that would otherwise be returned to the Government with a cost to the Government in caring for the ship pending a new sale on a price no higher than will be realized under the plan provided.

The notes and other securities which are held by the Shipping Board will be offered to bidders other than the steamship companies themselves in order that the maximum return may be realized. However, the Commissioners will be disposed to sell the securities back to the makers, provided there is an approximate parity. In acquiring new tonnage, however, the purchasers will be required to pay cash for the ships.

Announcement has been made of the sale of four 10,200 deadweight-ton steel freighters by the Emergency Fleet Corporation to Robert Dollar at \$300,000 cash. The steamers are the Oriental, Cathay, Mandarin and Celestial. They were built in China in the emergency period by the Kiangnan Dock and Engineering Company at Hongkong. It is understood that Captain Dollar, the renowned Pacific Coast shipowner, purchased the steamers because he believed the bottom of the market had been reached. The ships will be employed in the transpacific lumber trade, it is understood.

Lower insurance rates, on both hull and cargoes of American steamers, are in prospect. The officials of the Emergency Fleet Corporation last week held a conference with the managing underwriters of American companies, and came to an agreement that

steamers purchased on the deferred-payment plan from the Government should have the same hull rates as other privately owned American merchant ships. An effort is being made to obtain higher ratings for Shipping Board vessels operated by the more responsible managing agents. A conference is to be held in New York on Feb. 20, at which time a readjustment may be effected.

The reconditioning of the Leviathan is assured, unless Congress enacts some eleventh-hour legislation. The Shipping Board expects to award this contract to the Newport News Dry Dock and Shipbuilding Company on Feb. 15. The cost will be \$8,200,000, according to present estimates. The loss of the Great Northern by fire off New York last week removed from the American merchant fleet the fastest ship of American registry. The steamer, purchased by H. F. Alexander for \$1,000,000 from the Emergency Fleet Corporation, was en route to Chester to be reconditioned for the Pacific coastwise trade. She was insured for \$1,250,000 by Willcox, Peck & Hughes. The bill of sale had been signed, but title had not actually passed to the purchaser. However, it is held that the steamer was the property of Mr. Alexander at the time of her total loss through a mysterious fire.

Freight companies on the North Atlantic are concerned over the refusal of the North German Lloyd to come into the conference for fixing minimum rates for freight. The Shipping Board is negotiating with the Germans to get their assent to being bound by the action of the various lines in this trade with respect to ocean freight tariffs. The possibility of a rate war looms up in event the North German Lloyd remains obdurate.

President Harding is expected to go to Congress within the next ten days with his message on ship subsidies. It has been definitely established that the Shipping Board will recommend to the President that a return of 10 per cent. be allowed private shipowners upon their capital, with the proviso that any profit in excess of this amount should be divided between the company and the Government. Its half would be covered back into the ship subsidy fund.

Ocean freight conditions are said to be better. An upturn in business has been reported.

Salability of American Goods

HIGH-CLASS standardized American electrical goods can withstand competition in any market on account of their proved worth and dependability. This is particularly true of overhead trolley and transmission line equipment.

A recent letter from Commercial Attaché W. C. Huntington in Paris tells of an order obtained by an American firm from Swiss interests located just across the border from Germany. After the contract had been signed the American representative asked the Swiss engineer why they had bought American equipment in preference to German, which was undeniably obtainable at a much lower figure. The reply was that they wanted a high-class standardized material that could be relied upon not to change periodically, and so render obsolete the parts and supplies needed for replacement. It was intimated that German manufacturers were constantly offering something claimed to be better, an improvement over devices submitted a month or two previously, hence the preference on the part of the Swiss for American products that are standardized as well as of meritorious quality.

This incident illustrates a principle, the knowledge of which may help to sell American goods abroad, and it shows that we can continue to do business in Europe in spite of present untoward conditions.

Summary of Business Conditions

PRODUCTION and trade show no striking departures from the conditions prevailing at the time of the last report. At this season there usually occurs a period of slackening in various lines of manufacture, and this has been true during the last month. Such recession as there has been does not, however, go beyond the proportions to be expected at this time of the year.

The Federal Reserve Board's price index for December shows a reduction of only two points, as compared with a month earlier, while the United States Bureau of Statistics shows no change in its index. On the productive side interest has been largely centered about the iron and steel trade. The activity in that branch of business has, on the whole, been slightly on the increase, the end of the year showing a slowing down to the usual inventory period, while during the first part of January better inquiry, particularly from railroads, has tended to increase the volume of orders on hand, as well as the activity of the plants. Demand for non-ferrous metals continues quiet.

In cotton and woolen textiles no material change has taken place, but in other manufacturing lines there has been, if anything, a moderate tendency toward improvement. Little change in crop conditions can be expected during the Winter season. Prices of staple farm products have, on the whole, about held their own with fair export demand. Minor agricultural crops, especially

citrus fruits and sugar cane, have shown satisfactory yields.

A slight increase in unemployment is attributable largely to seasonal recession and indicates no important changes in the general demand for labor. Building operations have been unusually well maintained, especially for this season of the year, being about double those reported for the corresponding month a year ago.

Wholesale trade lines have shown great variation. Sharp declines have occurred in dry goods and boots and shoes, while hardware sales, although not declining in so marked a degree, have fallen off substantially. Groceries also show a lessened volume of demand. In the Southern States decline in wholesale lines has been especially pronounced in dry goods and shoes. The figures, however, make a distinctly favorable showing as compared with a year ago.

In retail trade buying demand in the manufacturing districts of the East and North still shows improvement, while demand in the agricultural regions of the West and South indicates sharp decrease as compared with the corresponding period a year ago.

British Coal Production

IN spite of the coal dispute, which halted production for three months, British coal exports during 1921 amounted to 24,660,552 tons, and were within 271,000 tons of equalling the volume of exports during 1920. This recovery, after a bad start, was due to improved production in the final five months of the year. Because of dwindling output, culminating in the coal stoppage from April until July, exports during the first seven months of 1921 amounted to only 6,841,768 tons. In the remaining five months they totaled 17,818,784 tons, and in December alone reached 4,309,162 tons, which was the highest monthly total of the year.

British Board of Trade figures, just received by the Bankers Trust Company of New York from its English information service, place the total British coal production for 1921 at 163,000,000 tons, compared to 229,500,000 tons in 1920. However, the mines were operated eighty-five working days less in 1921 than in 1920, and with 100,000 fewer employees. Following are the comparative figures: 1920, total number of workers, 1,235,187; 1921, 1,126,000. 1920, number of days worked, 260½; 1921, 184 1-5.

Stocks—Transactions—Bonds

STOCKS, SHARES

Week Ended Feb. 11, 1922

	1922	1921	1920
Monday	869,425	354,060	789,275
Tuesday	793,940	447,478	1,033,732
Wednesday	708,663	463,525	1,398,265
Thursday	705,065	374,000	Holiday
Friday	738,137	391,821	1,345,420
Saturday	287,606	Holiday	576,650

Total, week 4,102,866 2,333,732 5,133,342

Year to date 21,943,555 20,472,942 31,326,410

BONDS (PAR VALUE)

	1922	1921	1920
Monday	\$13,567,050	\$12,635,000	\$13,795,300
Tuesday	14,698,950	9,477,500	14,910,500
Wednesday	13,555,850	8,161,300	14,091,100
Thursday	15,493,100	8,710,650	Holiday
Friday	14,353,550	10,726,500	15,273,600
Saturday	7,670,100	Holiday	7,989,100

Total, week \$79,338,200 \$49,711,550 \$66,059,600

Year to date 544,656,300 399,894,650 530,215,400

In detail the bond dealings compare as follows with the corresponding week last year:

	Feb. 11, '22	Feb. 12, '21	Changes
Corporations	\$33,672,500	\$13,055,000	+\$20,617,500
Liberty	31,107,700	32,373,550	-1,265,850
Foreign	14,367,000	4,224,000	+10,143,000
City	191,900	59,000	+132,900

Total, all... \$79,338,200 \$49,711,550 +\$29,626,650

Stocks—Averages—Bonds

TWENTY-FIVE RAILROADS

	High	Low	Last	Net Same Day Ch'gs Last Yr.
Feb. 6	56.01	55.14	55.88	+ .44 53.27
Feb. 7	56.07	55.60	55.71	- .17 54.56
Feb. 8	56.50	55.60	55.90	+ .10 54.28
Feb. 9	56.45	55.98	56.18	+ .28 54.12
Feb. 10	56.82	55.96	56.15	- .01 53.54
Feb. 11	56.24	56.03	56.11	- .04 Holiday

TWENTY-FIVE INDUSTRIALS

	High	Low	Last	Net Same Day Ch'gs Last Yr.
Feb. 6	86.54	85.41	85.95	+ .29 86.24
Feb. 7	86.65	85.48	85.77	- .18 86.34
Feb. 8	85.97	84.90	85.15	- .62 86.66
Feb. 9	86.49	84.94	86.29	+1.14 86.48
Feb. 10	86.38	85.23	85.48	- .81 86.62
Feb. 11	85.76	85.06	85.42	- .06 Holiday

COMBINED AVERAGE—50 STOCKS

	High	Low	Last	Net Same Day Ch'gs Last Yr.
Feb. 6	71.27	70.27	70.91	+ .36 69.25
Feb. 7	71.36	70.54	70.74	- .17 70.55
Feb. 8	71.23	70.54	70.72	- .22 70.52
Feb. 9	71.17	70.40	71.23	+ .71 70.30
Feb. 10	71.60	70.51	70.81	- .42 70.09
Feb. 11	71.00	70.54	70.76	- .05 Holiday

BONDS—FORTY ISSUES

	High	Low	Last	Net Same Day Ch'gs Last Yr.
Feb. 6	76.67	76.67	76.67	+ .07 70.64
Feb. 7	76.67	76.67	76.67	- .01 70.57
Feb. 8	76.67	76.67	76.67	+ .12 70.57
Feb. 9	76.67	76.67	76.67	- .04 70.48
Feb. 10	76.67	76.67	76.67	+ .13 Holiday

Stocks—Yearly Highs and Lows—Bonds

	50 STOCKS	40 BONDS
1922	70.72 Feb. 66.63 Jan. 77.07 Jan. 75.01 Jan.	73.13 May 58.35 June 76.31 Nov. 67.56 June
1921	94.07 Apr. 62.70 Dec. 73.14 Oct. 65.57 May	90.50 Nov. 60.73 Jan. 79.06 June 71.05 Dec.
1920	90.16 Nov. 64.12 Jan. 82.36 Nov. 75.05 Sep.	97.43 Dec. 80.48 Jan. 74.24 Dec.
1919	101.51 Nov. 80.91 Apr. 87.62 Oct. 81.51 Jan.	94.13 Oct. 59.99 Feb. 87.62 Oct. 81.51 Jan.
1918	73.30 Jan. 57.41 July 60.42 Feb. 81.42 Dec.	70.10 Jan. 63.09 June 92.31 Jan. 85.45 Dec.
1917	85.83 Sep. 75.24 Feb. 85.83 Sep.	84.41 June 69.57 Sep.

*To date.

FEB

ADVERTISEMENTS

WILL TRADE
Grand Trunk Pacific Railway 4s, 1955
(All Divisions)
Grand Trunk Pacific Railway 2s, 1962
Canadian Car & Foundry Co., 1939
ALFRED F. INGOLD & CO.,
74 Broadway New York City
Phone Bowling Green 1454

rench	68,	1920	76%	77	Dunham & Co., 43 Exchange Pl.,	N. Y. C.	Hanover 8300
rench	68,	1920	76	77½	Pynchon & Co., 111 Broadway, N.	Y. C.	Rector 813
rench	68,	1920	76	78	A. A. Housman & Co., 20 Broad St.,	N. Y. C.	Rector 6330
rench	68,	1920	76	78	Pynchon & Co., 111 Broadway, N.	Y. C.	Rector 813

BENNETT M. MINTON
Broad 4377 30 Broad Street

Open Security Market

FOREIGN SECURITIES, INCLUDING NOTES—Continued

MUNICIPAL ISSUES—Continued

[illegible]

ADVERTISEMENTS.	ADVERTISEMENTS.
<i>Open</i>	<i>Security</i>
<i>Market</i>	

PUBLIC UTILITIES—Continued

Bid	Offered	
70	W. O.	Pynchon & Co., 111 Bros
71	W. O.	W. O. & W. O., 40 W. O.

	74½	Offered	
Twin City L. & Trac. 65,355,...	74½	70	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Twin States G. & E. 58, 1853,...	74½	70	Vilas & Hickey, 49 Wall St., N. Y. C. Hanover 4245
Twin States G. & E. 1851, 58,53	73	77	Fynchon & Co., 111 Broadway, N. Y. C. Rector 813
Union Elec. Lt. & P. cv. feb. 78, 53	101	105	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
United Light & Ry. Co. 1st 58,32	82½	80½	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
U. S. S. 1851, 58,53, 54, 55, 56	93½	90	Fynchon & Co., 111 Broadway, N. Y. C. Rector 813
United Fuel Gas 1st 68, '36,...	92½	90	John Nickerson Jr., 61 Broadway, N. Y. C. Bowl. Gr. 6840
Va. Ry. & Power 58, 1934,...	72½	74½	Vilas & Hickey, 49 Wall St., N. Y. C. Hanover 4245
West Penn. Traction 1st 58, '60,...	76	77	Otto Bilbo, 37 Wall St., N. Y. C. Hanover 4245
Wis. Elec. Power 1st 58, '24,...	104	104	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wis. Elec. Power 7½s, 1848,...	104	106	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813
Wis. River Power 1st 58, '41,...	79	82	Pynchon & Co., 111 Broadway, N. Y. C. Rector 813

RAILROADS

Austin & N. W. 5 th , J. & E. 41.	88	93	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Amer. Ry. 58, 1922.....	65	65	A. A. Houmam & Co., 20 Broad St., N. Y. C.	Reactor 6330
B. & O. P. L. & W. Va. 1 st 48, 41	74 1/2	73 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
B. & O. P. Col. & W. Va. 49.....	74 1/2	73 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Bennington & Rutland 45.....	70	70	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Bloomington, Dec. & Champ. 50.....	66	71	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Buff. & Susq. 1 st 48, J. & J., 63	72	74 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Burlington, C. P. & N. 50, 34.....	89	89	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Butte, C. P. & Pac. 49.....	89	91	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Can. Atlan. (Grd. Trunk) 48, 55	68 1/2	69 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Can. Atlan. Ry. 49, 1955.....	68 1/2	69	Alfred P. Ingold & Co., 74 B'way, N. Y. C.	Bowl, Gr. 1433
Can. North. Ry. 48, 1930.....	68 1/2	67 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Can. Pac. 1 st 48, 49.....	70	75	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
C. P. European 3 rd M. & S., 46	67 1/2	68 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
C. & O. North. Ry. 3 rd A. & O., 45	84	70	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
C. & Atlantic 1 st 48, J. & E., 40	75	75	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Chi. & Alton 1 st 38, J. & O., 49	55	50	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Chi. & E. 1 st 38, M. & N., 52.....	50 1/2	50 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Chi. Ind. & L. ref. 48, J. & J., 47	75	70	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Chi. & N. W. 1 st 48, J. & E., 46	76	80	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Chi. Mil. & P. S. gen. 48, J. & J., 44	64 1/2	65 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
C. M. & St. P. Europ. 48, J. & D., 25	54 1/2	54 1/2	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
C. M. & St. P. gen. 48, J. & E., 89	81 1/2	83	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
C. T. & Ind. 1 st 48, J. & E., 47	76	76	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Choctaw-Memphis 3 rd J. & E., 49	88	94	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Cin. & Leb. & N. 1 st 48 M. & N., 42	79	83	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
Cleve. & Akron, 1 st 48, 57.....	96 1/2	99	Bennett M. Milton, 30 Broad St., N. Y. C.	Reactor 813
Cleve. & Cin. 1 st 48, J. & E., 47	83	83	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813
C. & C. C. & St. L. ref. 38, J. & J., 29	97 1/2	98	Pynchon & Co., 111 Broadway, N. Y. C.	Reactor 813

C. C. & St. L., Springfield & Columbus 4s, M. & S., '40....	80	W. O.	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
C. C. & St. L., Cairo 4s, J., '39.....	83	85	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
C. C. & St. L., Cin. Wabash & Mich 4s, J. & J., '91.....	77	80	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Cleve. Term. & Val. 4s, M. & N., '95	77	78½	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Col. & St. L., St. L. & Mo. 4s, '91.....	74	80	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Col. & Toledo 4s, F. & A., '55.....	73	W. O.	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Del. Riv. & Bridges, F. & A., 4s, '86	70	W. O.	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Detroit & Mackinac Ist 4s, '93.....	75	83	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Ind. & A. G. 4s, J. & J., '37.....	83½	86	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Edmonton, B. & B. (grd. Dom. Can.)	81	83	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Idaho, B. & N. (grd. Dom. Can.)	81	83	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Jersey 1st 6s, J. & J., '55	82	85	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Gal. Harris & San. Ant. 1st 5s, '31	95½	97	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Gal. Hous. & H. 1st 5s, A. & A., '33	82	85	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
G. R. & I. 1st 4½s, J. & J., '81	78	88	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
G. R. & I. 2d 4½s, J. & J., '81	80	83	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Grand Trunk Pac. 3s, '62.....	60½	60½	Alfred F. Ingold & Co., 74 B'way, N. Y. C.....	Bowl, Gr. 1454
Grd. Trunk Pac. 4s, '39 (Alberta)	78½	79	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
G. T. Pac. (Alberta) 4s, '42.....	76	W. O.	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
G. T. Pac. (grd. Dom. Can.) 4s, '42.....	76½	77½	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
G. T. Pac. (grd. Dom. Can.) 4s, '62, J. & J., '55.....	60½	60½	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
G. T. Pac., Prairie Sec. 4s, '55.....	66½	67½	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
G. T. P., Min. Sec. 2d 4s, '55, A. & O.	66½	67½	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
G. T. P. Sec. Ry. 4s, '62.....	74½	77	Alfred F. Ingold & Co., 74 B'way, N. Y. C.....	Bowl, Gr. 1454
G. T. P. Sec. Mtn. 4s, '55.....	68½	67½	Alfred F. Ingold & Co., 74 B'way, N. Y. C.....	Bowl, Gr. 1454
G. T. P. Sec. Mtn. 4s, '55.....	68½	67½	Alfred F. Ingold & Co., 74 B'way, N. Y. C.....	Bowl, Gr. 1454
G. T. P. L. Sup. 4s, '55, A. & O.	66½	67½	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Gt. T. Pac. Branch Line 4s, '39.....	78	79	Alfred F. Ingold & Co., 74 B'way, N. Y. C.....	Bowl, Gr. 1454
G. T. Pac., Sask. 4s, '39, M. & N.	78½	79½	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Grand Trunk Western 4s, 1900.....	72½	73½	Bennett M. Minton, 30 Broad St., N. Y. C.....	Rector 813
Gr. North Ry. of Can. 4s, A. & O., '64	70½	77½	Pyncheon & Co., 111 Broadway, N. Y. C.....	Rector 813
Gr. N. Ry. of Can. 4s, A. & O., '64	70½	77½	Alfred F. Ingold & Co., 74 B'way, N. Y. C.....	Bowl, Gr. 1454

[illegible]

Pres. Marq. L. & E. Det. ver	86	90	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
45s. F. & A., 1932.....	84 1/2	87 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
St. Louis & Cairo 4s. & 1/2, '31	97 1/2	97 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
St. L. S. F. gen. 5s., 1932.....	96 1/2	97 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Stephensville, N. & S. Texas 5s.						
J. & J., 1940.....	74	75 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Teledo Terminal 1st 45s. 1957.....	78	80	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Toronto, H. & B. 4s. & J. D., '46	78 1/2	80	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Union Term. Co. (Dallas Texas)						
1st 45s. & J. O., 1942.....	90 1/2	92	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Wicks, Shreve, & Pac. gen. 5s., '41	83	86	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Wabash 1st lien term. 4s, 1954.....	88	87 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Wabash 2nd 5s., N. & N., '41.....	94 1/2	94 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Wabash 3rd 5s., N. & N., '41.....	84 1/2	85 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Wab. Tol. & C. 1st 4s. & N. S., '41	73 1/2	73 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Weath., M. W. 4s. & N. W. 1st 5s.	75	83	A. S. H. Jones,	56 Wall St.,	N. Y. C.,	Manover 685
W. Va. & Pitt. 4s. & A. O., '40.	76	77 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
W. Va. & Pitt. 4s. & A. O., '40.	76	77 1/2	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Wis. Cen. Sup. 4d. 4s. & N., '36	77	79	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813
Wis. Cen. Ref. 4d. 4s. & O., '59.	67 1/2	70	Fynchon & Co.,	111 Broadway,	N. Y. C.,	Rector 813

69½	71½	Pynchon & Co., 111 Broadway, N. Y. C.....	Rector 813
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Adams Exp. Co. col. trust 46, 47	40%	71%	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Adams Family, Feb. 46, 25	80	80	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Armour & Co., 1928.....	100%	101%	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 817
Armour & Co., 78, 1930.....	102	102%	A. A. Houseman & Co., 20 Broad St., N. Y. C.	Rector 6330
B. & R. Knight 1st 78, 1930.....	91	93	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Bell Tel. of Canada, 1922.....	91%	91%	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Bell Tel. of Canada, 1925.....	91%	92%	Alfred F. Ingold & Co., 74 B'way, N.Y.C., Bowl. Gr. 1454	
Benthem Steel 35, 1908.....	104%	104%	A. A. Houseman & Co., 20 Broad St., N. Y. C.	Rector 6330
Cable Fisheries 35, 1926.....	74	W. O.	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Can. Car & Foundry 1st 68, 1926.....	92%	92%	Alfred F. Ingold & Co., 74 B'way, N.Y.C., Bowl. Gr. 1454	
Can. Car Foundry, 1929.....	92	93%	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Can. Coal Co. ref. 445, '34.....	85	88	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Can. Coal Co. 1st & ref. 50.....	87	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Crew Levick Co. 1st s. f. 68, '31.....	80	88	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Cuba, 1926.....	75	75%	Alfred F. Ingold & Co., 74 B'way, N.Y.C., Bowl. Gr. 1454	
Cuba Co. 35c debts, 1932.....	74	74	Farr & Co., 133 Front St., N. Y. C.	John 6428
Dominion Coal 1st 58, 1940.....	88	90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Dunster Steel 1st & p. m. 35, '35.....	75	77	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 815
Empire Ref. Co. 1st 35, '35.....	94	94%	Farr & Co., 133 Front St., N. Y. C.	John 6428
Federal Gas Ref. 68, 1924.....	96	96%	Farr & Co., 133 Front St., N. Y. C.	John 6428
Gen. Baking Co. 1st 68, 1936.....	94	97	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Green Star Steamship 78, 1924.....	13	16	Alfred F. Ingold & Co., 74 B'way, N.Y.C., Bowl. Gr. 1454	
Hale & Kilburn Corp. 1st 68, '33.....	79	83	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Homes, C. & Co., 1928.....	90	91	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Hoscs & Laughlin 1st 58, '30.....	95	98	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Jefferson & Clearfield Coal & I.				
Co. (Ind. Co.) 1st 36, 1950.....	83	W. O.	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 813
Krystone Steel Wire 1929.....	59	59	A. A. Houseman & Co., 20 Broad St., N.Y.C., Rector 6330	
Leominster & Mach. Co. of Mass.				
Lead. Ltd., 1st 48, 1924.....	91	94	Pynchon & Co., 111 Broadway, N. Y. C.	Rector 818

ADVERTISEMENTS.

PUBLIC UTILITIES—Continued

Pac. Gas & Elec. Co. .8% pf.....	Bid \$69%	Offered 88%	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Pac. Pow. & Lt. 7% pf.....	87	95	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Portland Gas & Coke 7% pf.....	80	93	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Puget Ed. & Pw. Lt. 6% cum. pf.....	92	94	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Puget Bd. Pow.&Lt. .6% cum. pf.....	92	94	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Republic Ry. & Lt. com. pf.....	84%	94%	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Republic Ry. & Lt. 6% pf.....	30	33	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Santa Clara Edison Co. 6% pf.....	90	93	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
South Cal. Edison Co. 6% cum. pf.....	90	98	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
South Cal. Edison Co. 8% pf.....	108	111	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Standard Gas & Elec. Co. com. stock	15	16	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Standard Gas & Elec. Co. 7% pf.....	43	44	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Tenn. Ry. & Lt. 6% pf.....	1	2	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Tenn. Ry. Lt.&P.Co. 6% cum. pf.....	8%	10	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Texas Power & Light 7% pf.....	92	96	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Texas Power & Light Co. pf.....	Interest		John Nickerson Jr., 61 B'way, N.Y.C.	Gro. 6840
Toledo Edison 8% pf.....	98	101	A. A. Houseman & Co., 20 Broad St., N. Y. C.	Rector 6330
Toledo Edison 8% pf.....	98	100	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Tri-City Ry. Lt. 6% pf.....	72	77	A Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
United Light & Hys. Co. com. stock	42	43	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
United Light & Hys. Co. 6% pf.....	43	44	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
United Light & Hys. Co. 6% pf.....	41	43	A. A. Houseman & Co., 20 Broad St., N. Y. C.	Rector 6330
United Gas & Elec. Corp. com. stock	3%	1%	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
United G. & E. 1st pf.....	32	36	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
United G. & E. 2d pf.....	37	39	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Utah Power & Lt. 7% pf.....	92%	94	John Nickerson Jr., 61 B'way, N.Y.C.	Gro. 6840
Utah Power & Lt. 7% pf.....	92	94	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Western Power Co. com. stock	28	29	Fyncheou & Co., 111 Broadway, N. Y. C.	Rector 813
Western Power Co. 4% pf.....	84	87	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
West. Union Tel. Co. 7% pf.....	88	89	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Wisconsin Edison, capital	35	45	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
Wis.-Minn. Lt. & P. 7% pf.....	75	80	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813
West Penn. Trac. & W. P. Co. com. stock	19%	20%	Otto Hilto, 37 W. 4th St., N. Y. C.	Hanover 6297
West Penn. Trac. & W. P. Co. 7% pf.....	74%	75	Otto Hilto, 37 W. 4th St., N. Y. C.	Hanover 6297
Yadkin River Power 7% pf.....	84	85	Fyncheon & Co., 111 Broadway, N. Y. C.	Rector 813

Stocks

RAILROADS

Ala. Gt. Southern ordinary.....	47	50	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Ala. Gt. Southern pf.....	53	66	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Albany & Susquehanna.....	181	187	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Ashe & Chesapeake.....	37	38	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Canada Southern.....	53	54	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Cleveland & Pittsburgh 7%.....	65 1/2	67 1/2	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Cleveland & Pittsburgh 4%.....	39 1/2	39 1/2	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Illinois & Jackson.....	100	100	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Illinois Central Leased Line.....	72 1/2	74	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Kalamazoo, Allegan & G. R.....	100	105	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Kan. City, Ft. Scott & Mem. pf.....	67 1/2	71	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Minn. St. P. & S. M. Leased Line.....	66 1/2	68 1/2	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
N. E. & W. Erie.....	71	72	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
New York, Lake & Western.....	74	99 1/2	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Northern Central.....	74	76	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Pittsburgh, Ft. Wayne & C. pf.....	137	138	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Pennsylvania & Saratoga.....	122	122	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Schuykill & Allegheny.....	44	50	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
St. Louis Bridge 1st pf.....	108	110	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
St. Louis Bridge 2d pf.....	53	55	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Tunnel R. R. of St. Louis.....	108	110	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Valley R. R.....	180	186	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
United N. R.....	180	190 1/2	Bennett M. Minton, 30 Broad St., N. Y. C.....	Broad 4379
Union Ry. of N. Y. 1st Iss. 1912.....	73 1/2	76	Reynolds, Fish & Co., 15 Broad St., N. Y. C.....	Hanover 6889

PUBLIC UTILITIES

Aluminum Mfg. Co., Inc., 1% pf.	75	80	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Am. Radiator Co., 7% pf.	119	W. O.	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Am. Rolling Mill 7% pf.	97	101	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
An. Type Foundry Co., 7%.	87	92	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Barnhart Bros. & Spindler 1st pf	85	90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Borden's Cond. Milk Co., 6% pf.	122	95	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Brighton Baking Co., 7% pf.	77	77	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Brunswick-Balke-Col. Co., 7% pf.	97	92	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Bucyrus Co., 7%	83	87	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Burroughs Adding Mach. com.	134	138	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Childs Co., 7% pf.	101	105	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Cincinnati Engraving Co., 7% pf.	77	80	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Continental Asphalt 7% pf.	214	24%	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
Continental Motors 7%	85	90	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Dodge Mfg. Co., 7% pf.	122	96	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Douglas Shoe Co., conv. 7% pf.	88	W. O.	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Edwards & Thomas A. com.	93	93	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
Elsmar Magnet 7% pf.	20	26	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Farrell, Wm., Co., 7% pf.	92	96	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Firestone Tire & Rubber com.	54	59	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Firestone Tire & Rubber com.	54	55	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector	813
Firestone Tire & Rubber 7% pf.	54	55	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Ford Motor of Canada.	279	285	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Fisk Rubber Co., 7% pf.	89	73	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Gillette Safety Razor (#12).	182	185	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Goodyear T. & R., 8% prof. pf.	64	67	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector	813
Gordon & Co., 7% pf.	29	30	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Gothchaux Sugar Co., 7% pf.	55	60	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Graton & Knight Mfg. Co., 7% pf.	50	55	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Gt. Atl. & Pac. Tea Co., 7% pf.	100	102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Gt. Western Sugar Co., 7% pf.	98	102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
H. W. Weston Sugar com.	134	135	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector	6330
Holly Sugar Co., 7% pf.	40	45	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Hupp Motor Co., conv. 7% pf.	90	98	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Hydraulic Steel conv. 7% pf.	24	26	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Hydro United Tire	24	26	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
Industrial Oil Co., 7% pf.	104	105	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Iardians Illinois Coal Co., 7%	58	62	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
L. R. Steel common.	16	17	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
L. R. Steel pf.	31	34	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
L. R. Steel units.	102	100	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
Lima Locomotive Co., 7% pf.	97	102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Lima Locomotive Sheet Glass 7%	97	102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Lima Locomotive Co., conv. 7%	97	102	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Merck & Co., 8%.	3	36	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Miller Grain Control	3	69	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
Min. Ore.	119	120	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
Packard Motor pf.	66	69	A. A. Housman & Co., 20 Broad St., N. Y. C.	Rector	6330
Packard Motor Car Co., 7% pf.	64	67	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Paige-Detroit Motor Co., 7% pf.	61	64	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Penney (J. C.), Co., 7% pf.	60	65	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Perry & Sons 7% common.	44	48	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
Pierly Wisconsin 7% pf.	69	73	Kohler, Bremer & Co., 32 Broadway, N. Y. C.	Broad	6910
Procter & Gamble 8%	146	W. O.	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Procter & Gamble 6% pf.	102	105	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813
Procter & Gamble com.	126	130	Pynchon & Co., 111 Broadway, N. Y. C.	Rector	813

BANKS AND TRUST COMPANIES

Bankers' Trust	236	231	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110
Bank of America	175	180	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110
Bank of Boston	284	287	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110
Chatham & Phenix Nat. Bank	225	228	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110
Commonwealth Finance common	35	37	Kohler, Bremer & Co., 32 Broadway, N.Y.C. Broad	6910
Commonwealth Finance of	12	48	Kohler, Bremer & Co., 32 Broadway, N.Y.C. Broad	6910
Commonwealth Finance, units	12		Kohler, Bremer & Co., 32 Broadway, N.Y.C. Broad	6910
Equitable Trust	266	269	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110
Fidelity Casualty, units	76	85	Kohler, Bremer & Co., 32 Broadway, N. Y. C. Broad	6910
First Peoples Trust, units	200		Kohler, Bremer & Co., 32 Broadway, N. Y. C. Broad	6910
Guaranty Trust	200	206	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110
Livingston Trust	192	195	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110
Mutual Finance, units	12		Kohler, Bremer & Co., 32 Broadway, N. Y. C. Broad	6910
National Equit. Inv., units	100	110	Kohler, Bremer & Co., 32 Broadway, N. Y. C. Broad	6910
National City Bank	313	321	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110
National City Bank Commerce	243	251	Parker & Co., 49 Wall St., N. Y. C.	Hanover 0110
Seaford, units	150	160	Kohler, Bremer & Co., 32 Broadway, N.Y.C. Broad	6910

SUGAR SECURITIES

Central Aguirre Sugar Co.....	63	65	Farr & Co., 133 Front St., N. Y. C.....	John 6428
Cajardo Sugar Co. (ex div.)....	52	55	Farr & Co., 133 Front St., N. Y. C.....	John 6428
Federal Sugar Refining.....	102	105	Farr & Co., 133 Front St., N. Y. C.....	John 6428
International Sugar Refining.....	109	111	Farr & Co., 133 Front St., N. Y. C.....	John 6428
East India Sugar Finance of.....	72	80	Farr & Co., 133 Front St., N. Y. C.....	John 6429

TOBACCO SECURITIES

Bristol & Bauer, 120 Broadway		Rector 459A			
	Bid	Offer			
American Tobacco scrip.....	122	124	Mengel Box Co.....	27	30
American Cigar common.....	67	67	Porto Rico-Am. Tob.....	60	67
American Cigar pf.....	64	8A	R. J. Reynolds.....	90	70
Manhattan common.....	26	24	R. J. Reynolds com. B.....	40	41
George W. Helme common.....	187	192	R. J. Reynolds pf.....	100A	110
George W. Helme pf.....	105	107	Universal Tobacco com.....	105	104
MacAndrew & Forbes common.....	103	102	Weyman Bruten.....	175	187
MacAndrew & Forbes pf.....	93	96	Weyman Bruten pf.....	105	107

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